RAPIDRECON™

DRIVEN BY **VEHLO**

FIRST IN RECON SOFTWARE
BEST IN CLASS
PROCESS SOLUTIONS

Fourteen years ago Reconditioning Software didn't exist...
so we invented it!

RAPIDRECON™

DRIVEN BY VEHLO

The Full Production through Efficiency Solution

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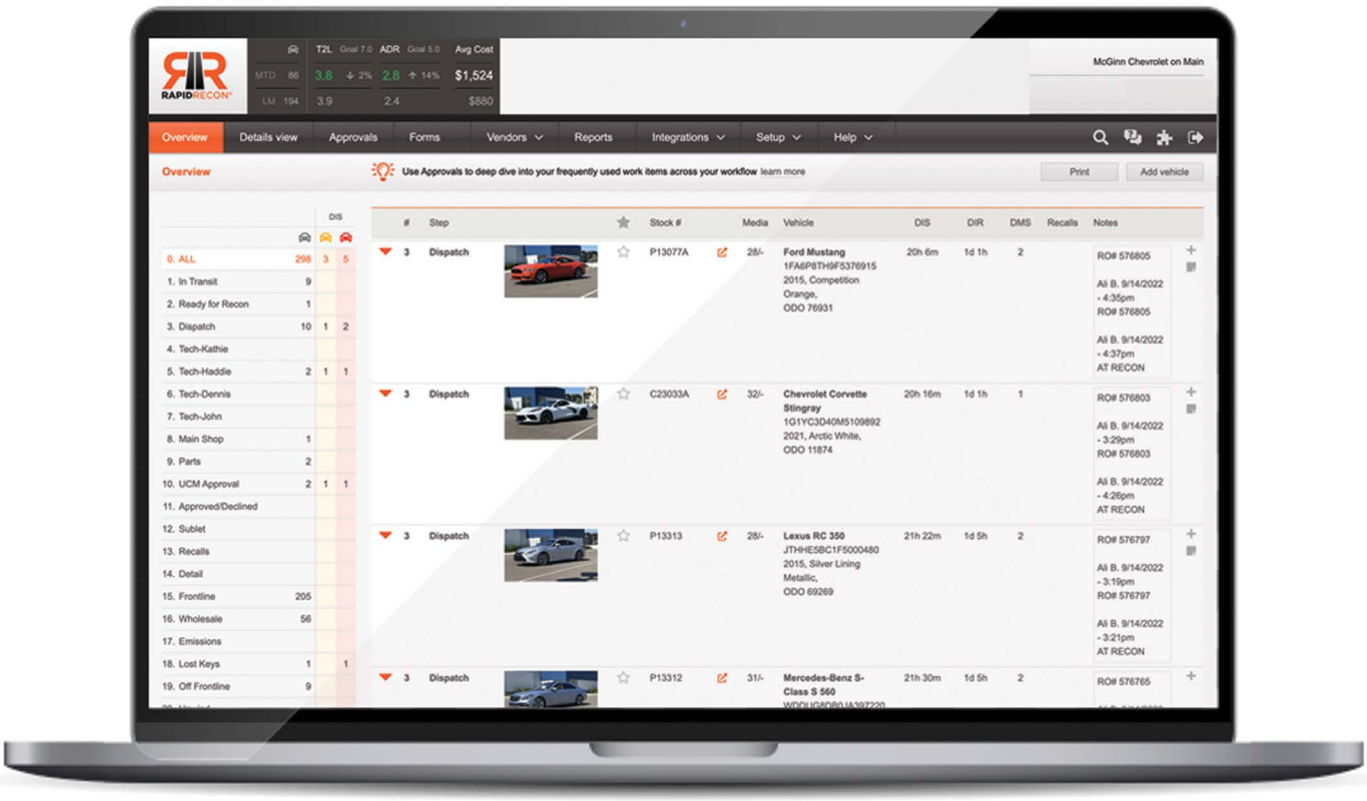
CORE SYSTEM



OVERVIEW

The Overview page is one of the most important pages in Rapid Recon. It gives you a top-down view of your recon process and allows you to manage the vehicles in all steps.

STEP LIST

• List of steps in your reconditioning process, and count of vehicles in your process and also in each step.

VEHICLE LIST TABLE

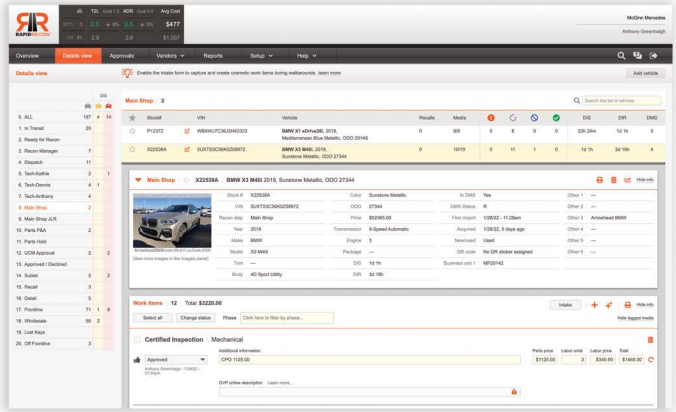
• Move Step, Step Name, Retail Image, Priority, Stock #, Not in DMS, View Vehicle Details, Image Count, Vehicle Description, Days-in-Step, Days-in-Recon, Days-in-DMS, Recalls, Notes, Print, Add Vehicle, Add Note and Appraisal Information

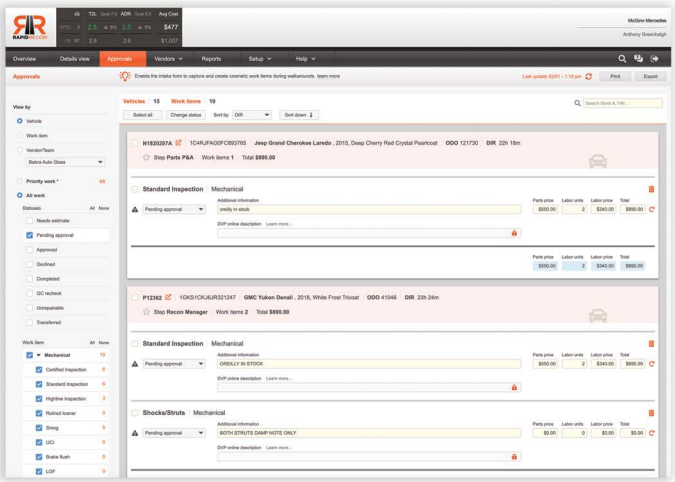
CORE SYSTEM

DETAILS VIEW

The Details view page provides daily users with quick access to the full vehicle details including Work Item summary information as they go through their workflow. The view includes:

- Step list (your workflow)
- Vehicle table
- Priority
- Safety recalls
- Work Item count (by status and grouping)
- Days-in-Step, Days-in-Recon, Days-in-DMS
- Vehicle details section





APPROVALS TAB

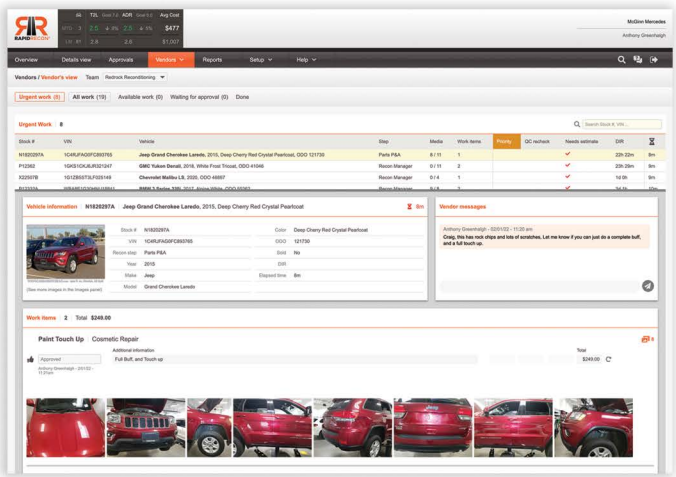
Everything a decision maker needs at their fingertips to get the approvals back while the vehicle's racked.

- Custom View filtering
- Vehicle Summary
- Bulk Status Approvals/Declines
- Vehicle Cost Summary
- Priority Flagging
- Vehicle Drilldown

VENDORS TAB

The Vendor tab allows both the dealer and the vendor to work effectively and quickly to accomplish mutual goals.

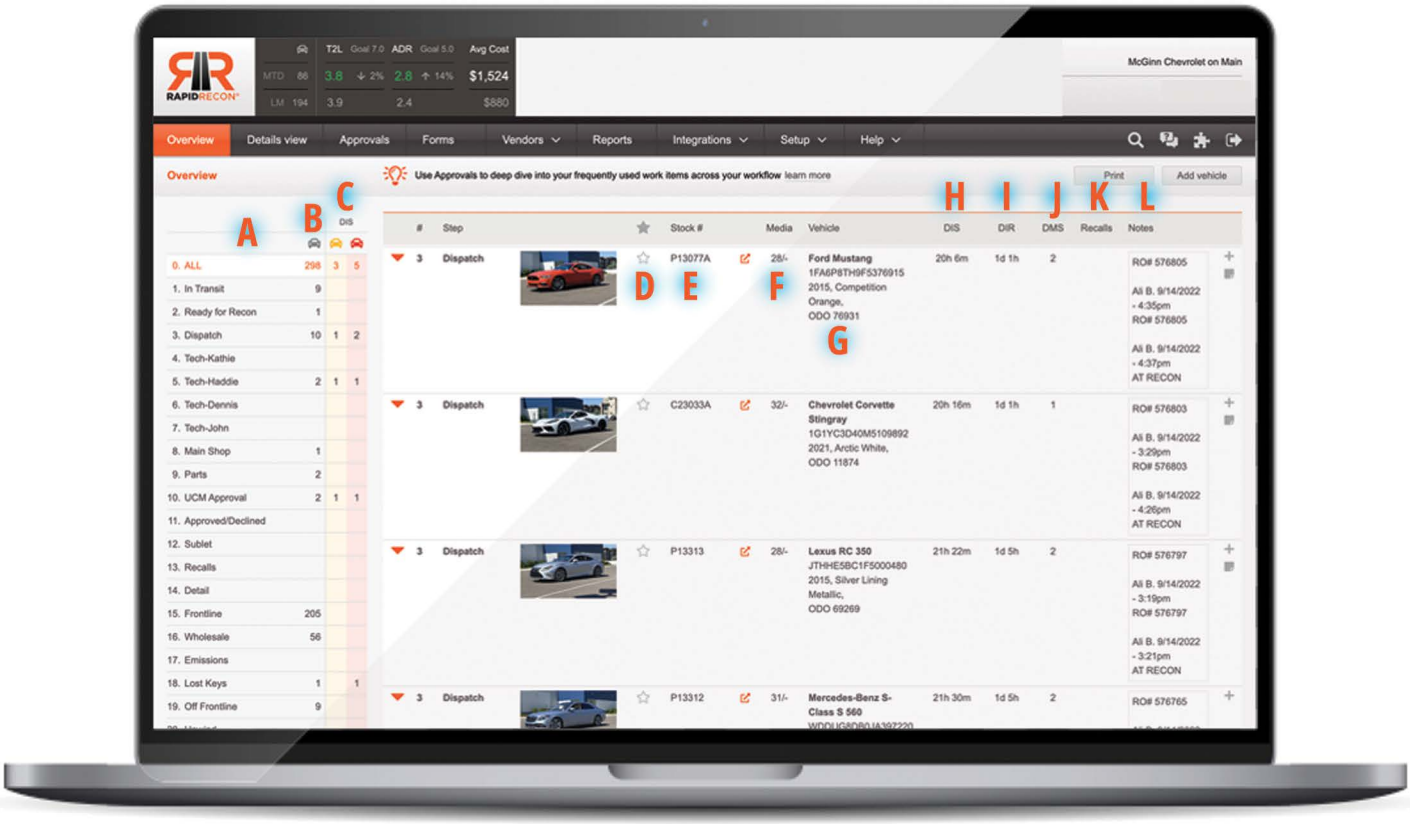
- Assign Work Items to Vendors
- Direct Messaging With Vendors
- Approve or Decline Quotes
- Dual Accountability and Transparency



OVERVIEW

OVERVIEW PAGE

Rapid Recon recognizes that not everyone needs all the details. A simple view is front and center, perfect for the 10,000 ft. view.

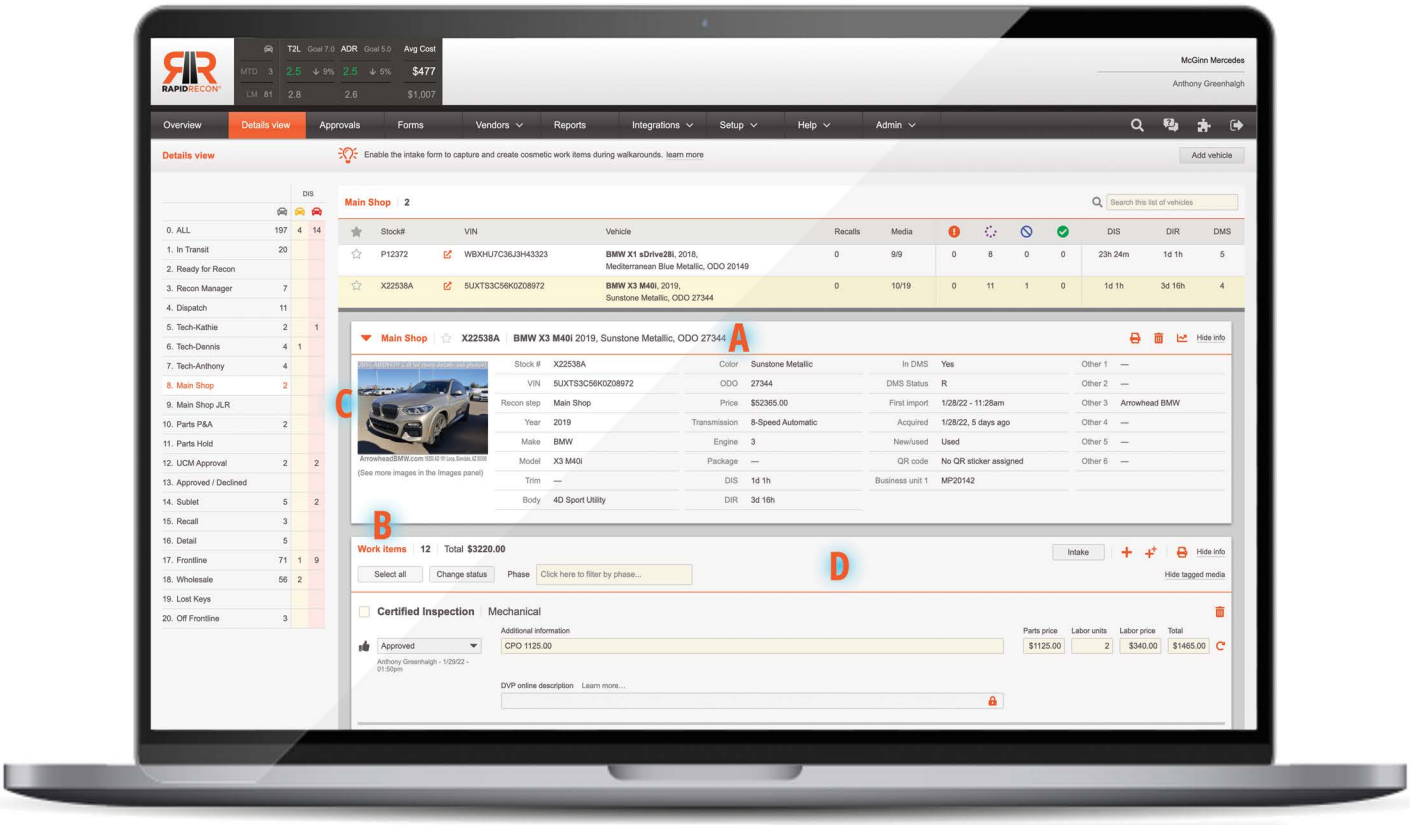


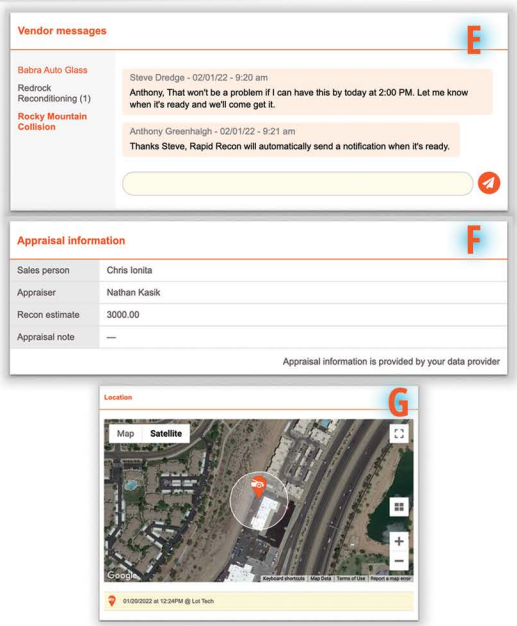
- **A** Steps
- **B** Step Movements
- **C** Color Triggers
- **D** Priority Star
- **E** Stock Number
- **F** Media Count
- **G** Vehicle Information Summary
- **H** Days-in-Step
- **I** Days-in-Recon
- **J** Days-in-DMS
- **K** Open Recall Count
- **L** Notes

DETAILS VIEW

DETAILS VIEW

The Details view page provides daily users with quick access to the full vehicle details including Work Items summary information as they go through their workflow.



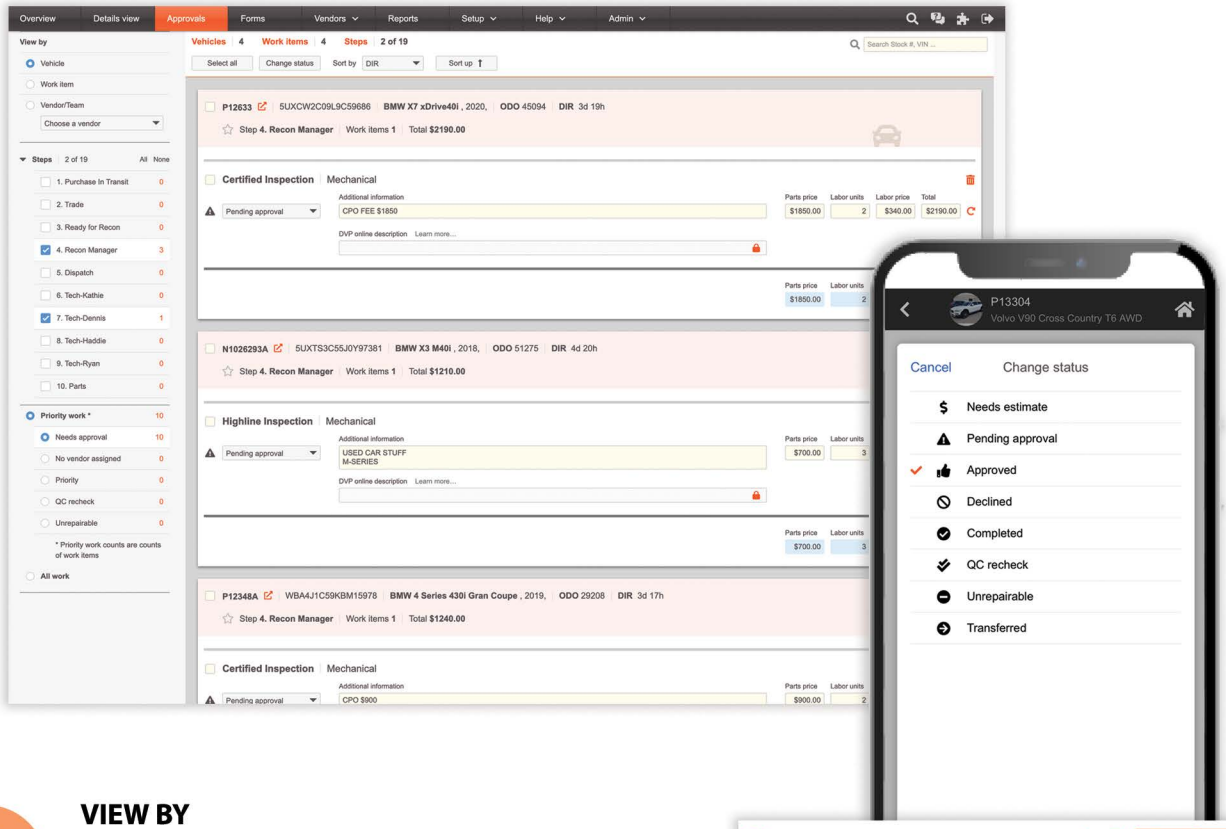


- **A** Vehicle Details
- **B** Work Items Suite (Includes Vendor Advantage)
- **C** Media Suite: Video, Image and PDF
- **D** Vehicle Timeline
- **E** Vendor-Specific Messages
- **F** Appraisal Information integrated from IMS
- **G** Location Services, QR Scanning and/or MDD Integration

APPROVALS SUITE

APPROVALS

The Approvals view allows Work Items to be viewed across all active vehicles. This can be useful if you are looking to do bulk approvals or looking to print a list of work by vendor or for a specific Work Item.



VIEW BY

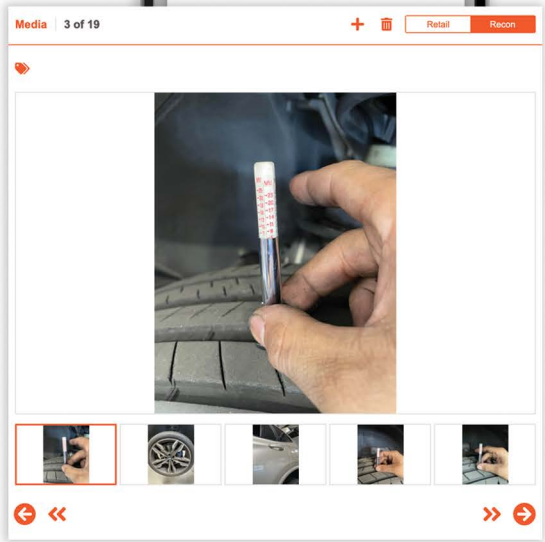
Allows the user to choose whether they want to view work grouped by vehicle, as a list of Work Items, or grouped and filtered to a specific vendor/team.

FILTER OPTIONS

Filter options allow you to view by: Vehicle, Work Item, Vendor/Team, Steps, Priority Work and All Work.

MEDIA

Present the 'whole picture' visually by uploading media. Supported file types include PNG, JPEG, PDF and MP4.



VENDOR ADVANTAGE

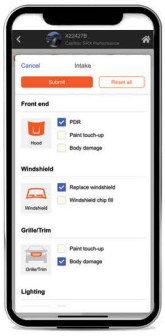
Dealers can enable Vendor Advantage to allow vendors to bid on work through Rapid Recon. Dealers may then electronically choose where the work goes.

INTAKE FORM

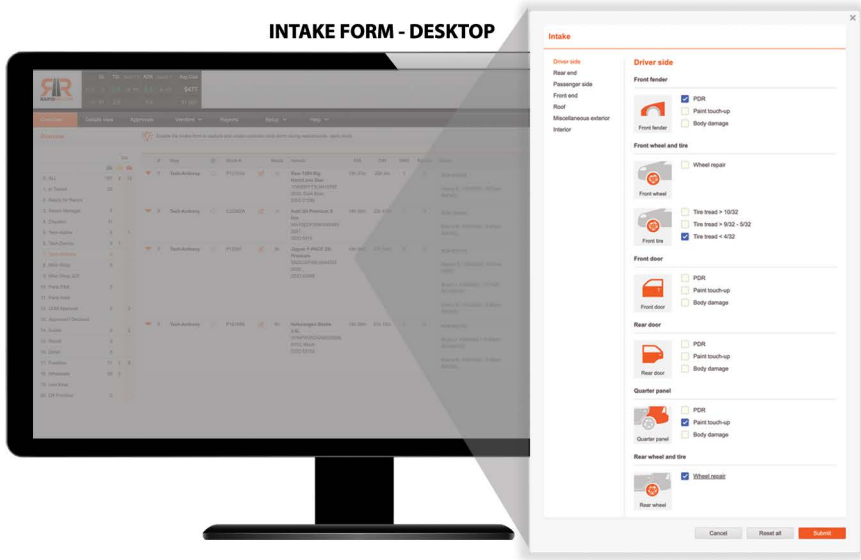
INTAKE FORM

The Intake Form allows you to quickly add a new vehicle to your Rapid Recon system via mobile or desktop. The form is completely customizable and allows you to map Work Items and check on items specific to your cosmetic reconditioning processes. This form allows the dealer to identify the most efficient and correct reconditioning path.

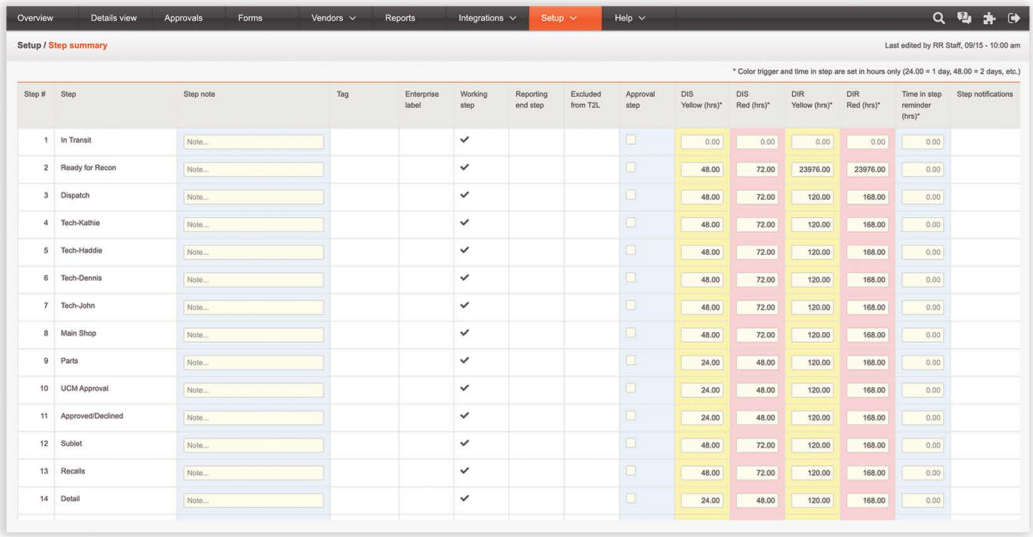
INTAKE FORM - MOBILE



INTAKE FORM - DESKTOP



STEP SUMMARY



Overview | Details view | Approvals | Forms | Vendors | Reports | Integrations | Setup | Help

Setup / Step summary

Last edited by RR Staff, 09/15 - 10:00 am

* Color trigger and time in step are set in hours only (24.00 = 1 day, 48.00 = 2 days, etc.)

Step #	Step	Step note	Tag	Enterprise label	Working step	Reporting end step	Excluded from T2L	Approval step	DIS Yellow (hrs)*	DIS Red (hrs)*	DIR Yellow (hrs)*	DIR Red (hrs)*	Time in step reminder (hrs)*	Step notifications
1	In Transit	Note...			✓				0.00	0.00	0.00	0.00	0.00	
2	Ready for Recon	Note...			✓				48.00	72.00	23976.00	23976.00	0.00	
3	Dispatch	Note...			✓				48.00	72.00	120.00	168.00	0.00	
4	Tech-Kathie	Note...			✓				48.00	72.00	120.00	168.00	0.00	
5	Tech-Haddie	Note...			✓				48.00	72.00	120.00	168.00	0.00	
6	Tech-Dennis	Note...			✓				48.00	72.00	120.00	168.00	0.00	
7	Tech-John	Note...			✓				48.00	72.00	120.00	168.00	0.00	
8	Main Shop	Note...			✓				48.00	72.00	120.00	168.00	0.00	
9	Parts	Note...			✓				24.00	48.00	120.00	168.00	0.00	
10	UCM Approval	Note...			✓				24.00	48.00	120.00	168.00	0.00	
11	Approved/Declined	Note...			✓				24.00	48.00	120.00	168.00	0.00	
12	Sublet	Note...			✓				48.00	72.00	120.00	168.00	0.00	
13	Recalls	Note...			✓				48.00	72.00	120.00	168.00	0.00	
14	Detail	Note...			✓				24.00	48.00	120.00	168.00	0.00	

STEP SUMMARY

The Step Summary displays everything you need to know about how your steps are set up.

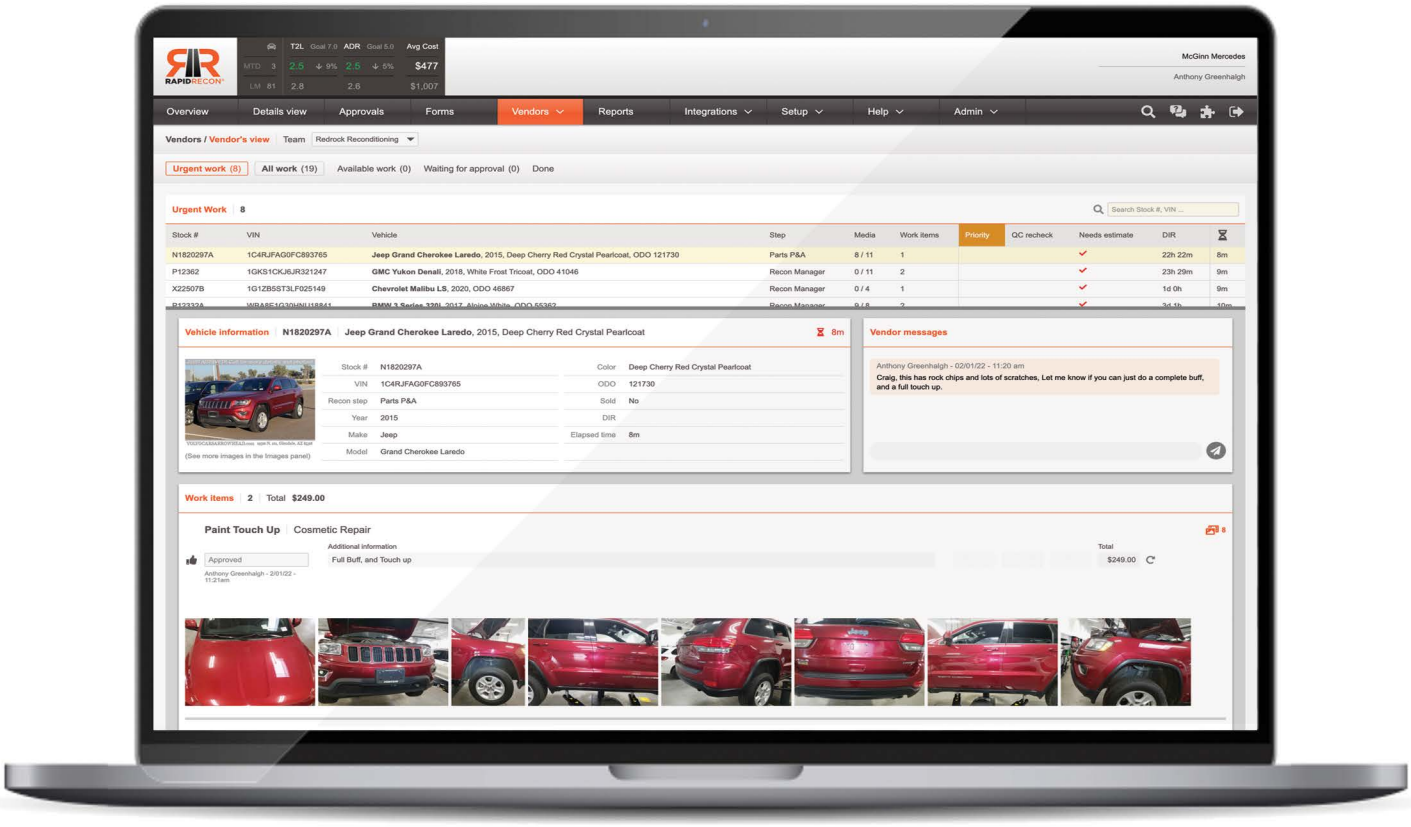
COLOR TRIGGERS

Color triggers can alert your team to a vehicle moving slowly through the workflow. You can set up alerts for your steps to be triggered in increments of days, hours or even minutes.

VENDOR ADVANTAGE

VENDOR ADVANTAGE

Vendor Advantage is the industry's most advanced dealer/vendor communication tool. The application was designed to keep vendor work moving and the dealer in the know, with minimal effort for both parties. Vendor Advantage allows both the dealer and the vendor to work effectively and quickly to accomplish mutual goals.



EVERYONE BENEFITS

This is a mutually beneficial product for vendors and dealers and allows vendors to still maintain their own internal processes.

ASSIGN AND ALERT VENDORS

Assign and alert vendors to work with detailed vehicle information without ever leaving the Rapid Recon platform. Vendor Advantage creates an alert as soon as the Rapid Recon customer creates the Work Item.

MANAGE ALL YOUR VENDORS IN ONE PLACE

Vendor Advantage is great for use with external paintless dent repair, glass repair, wheel repair, detailing, etc.

VENDOR ADVANTAGE

INCLUDED IN YOUR SUBSCRIPTION
Complementary service for Rapid Recon Customers

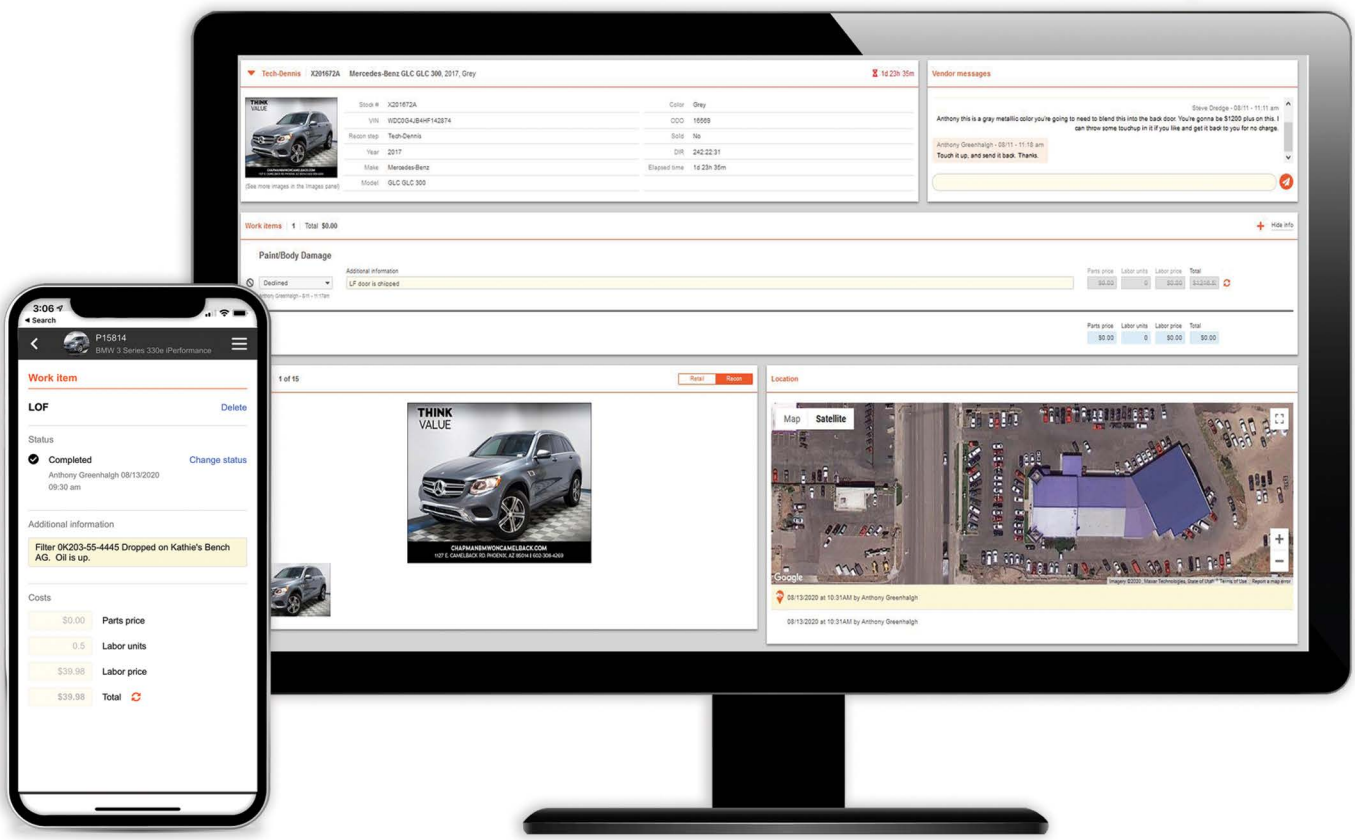
STAY ON THE SAME PAGE
Each vehicle has its own chat thread to show interaction history

WHO , WHEN & WHERE
Every action is time and date stamped to create more accountability from your vendors

A NEED TO KNOW BASIS
Each vendor can only see information relevant to their work and the vehicles they are assigned

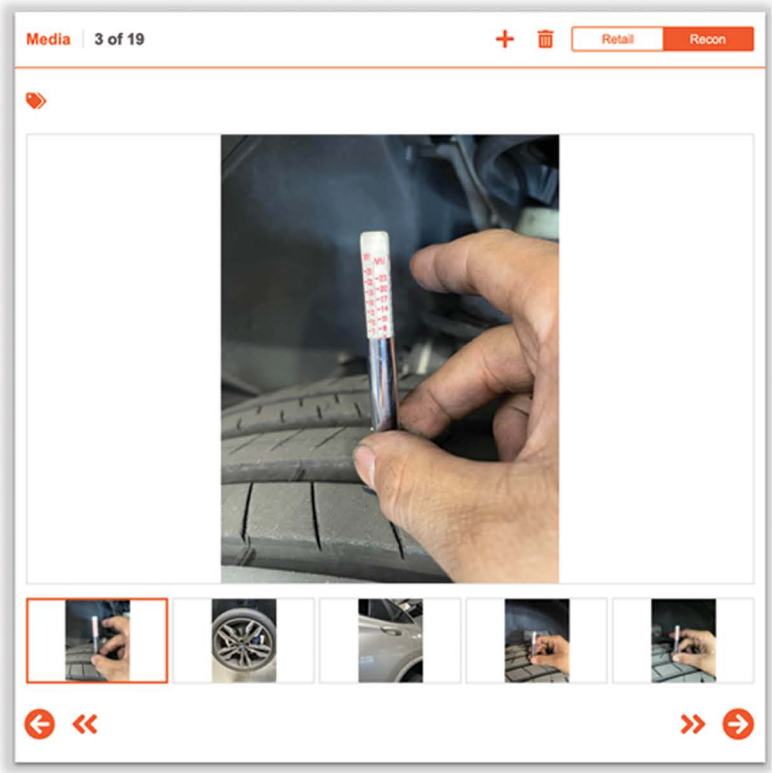
SHARES THE FULL PICTURE
You can share vehicle location, images, Work Items, questions, stats and more

WORKS WHERE YOU ARE
Available on mobile, tablet or desktop

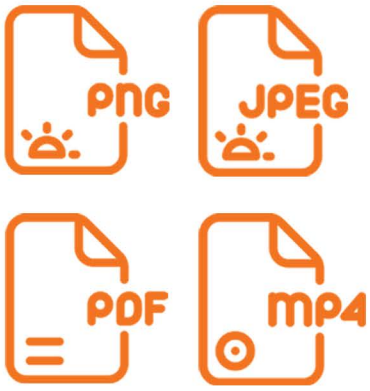


MEDIA

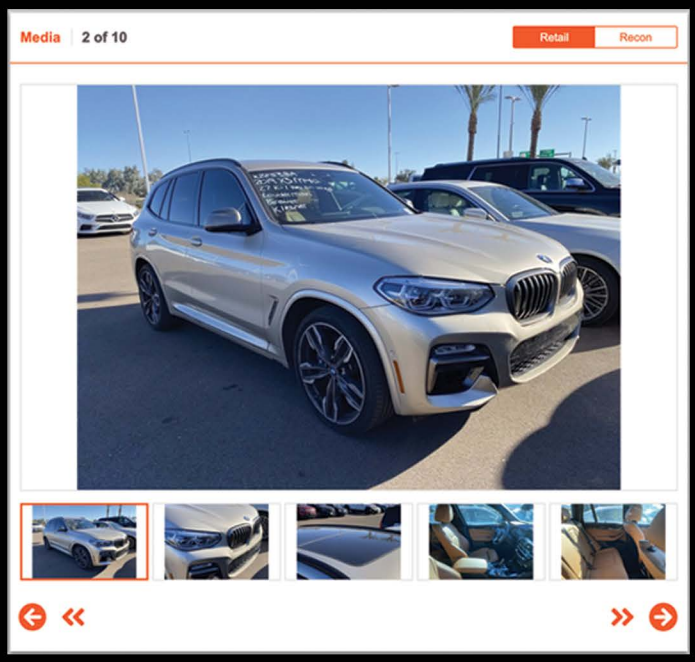
MEDIA GALLERY
The media gallery supports reconditiong images, video and PDF content on desktop and mobile.



MOST FILE



FORMATS SUPPORTED



Syndicated images are automatically mapped to Rapid Recon from your inventory feed.

NOTIFICATIONS

NOTIFICATION DELIVERY DEVICES:

- SMS (with user opt-in required)
- Smart Watch via SMS notifications
- Tablet
- Computer (Desktop/Laptop)

TYPES OF NOTIFICATIONS:

- Step Notifications
- Note Notifications
- Time in Step
- Vendor Messages
- Work Item Status Changes
- Vendor Work Assignments

NOTIFICATIONS
Never miss a notification. Rapid Recon allows you to customize the type of notifications your team would like to receive, and delivers them to you on the devices you already use. Rapid Recon's *Smart Notifications* attempt push notification first, then text, then email ensuring a message is delivered.

WORK ITEMS & WORKFLOW

WHAT ARE WORK ITEMS?
Work Items allow teams to better manage approvals and track costs by itemizing the specific work that needs to be completed. Additionally Work Items provide better efficiency for communicating work to vendors. Each Work Item can be individually approved or refused and marked as completed when done. Also, each Work Item has a cost field that allows for a breakdown of parts and labor enabling cost reporting.

WHAT IS WORKFLOW?
Every store runs its reconditioning program differently. The recon process is fluid and everchanging, and we built our software and support programs to accommodate these updates.

Stores can start with a simple workflow and add more 'Work Items,' or steps as they go - or they may begin with a very robust system and scale back over time.

Need to change a Work Item? Add a Work Item? Change the name? Most of these changes can be completed by admin users, but our support staff is ready for these on-the-fly changes. We don't stop working because you don't stop working.

SOME THINGS YOU COULD ACCOMPLISH WITH WORK ITEMS

- **SEE THE TOTAL COST OF WORK FOR EACH VEHICLE**
- **REQUEST ESTIMATES FROM VENDORS**
- **LINE ITEM AND/OR BULK APPROVE AND DECLINE WORK**
- **TRACK WORK STATUS**
- **RECEIVE NOTIFICATIONS WHEN WORK IS COMPLETE**
- **ASSIGN AND MANAGE WORK WITH VENDORS**

WORKFLOW SAMPLES

SIMPLE → ROBUST

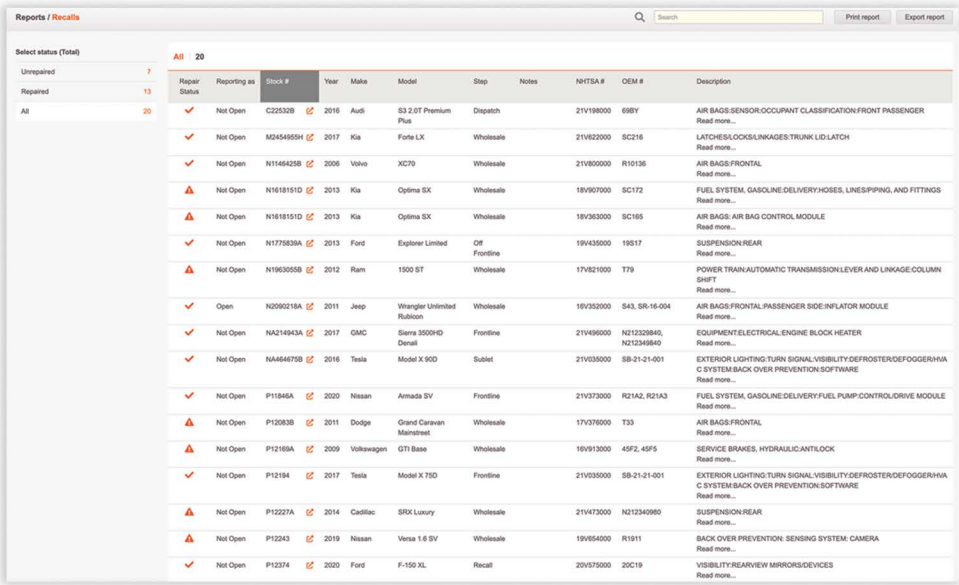
Tier 1	Tier 2	Tier 3	Tier 4
Purchase/In Transit	Purchase/In Transit	Purchase	Purchase
Trade	Trade	Trade	Trade
Trade Not Clear	Trade Not Clear	Trade Not Clear	Trade Not Clear
Inspection	Initial Photos/ Wash	Missing Keys	Missing Keys
UCM Approval	Service Writeup	Initial Photos/ Wash	Initial Photos/ Wash
Approved/Declined	Dispatch	Service Writeup	Service Writeup
Service	Tech - James	Dispatch	Dispatch
Parts Hold	Tech - Josh	Tech - James	Tech - James
Taken by Sales	Estimate	Tech - Josh	Tech - Josh
Sublet Mechanical	UCM Approval	Parts P&A	Parts P&A
Body shop	Approved/Declined	Estimate Prep	Estimate Prep
Detail	Parts Hold	UCM Approval	UCM Approval
Final Photos	Taken by Sales	Approved/Declined	Approved/Declined
Frontline Ready	Sublet Mechanical	Parts Hold	Parts Hold
Hot Ticket	Body Shop	Taken by Sales	Taken by Sales
Wholesale	Detail	Sublet Mechanical	Sublet Mechanical
	Final Photos	Body Shop	Minor Cosmetic
	Frontline Ready	Detail Dispatch	Express paint repair
	Hot Ticket	Detail - Jennifer	Collision Repair
	Wholesale	Detail - Steve	Detail Dispatch
		Final Photos	Detail - Jennifer
		Frontline Ready	Detail - Steve
		Hot Ticket	Final Photos
		Wholesale	Frontline Ready
		Auction - Manheim	Hot Ticket
		Auction - SLAA	Wholesale
			Auction - Manheim
			Auction - SLAA
27% Tech Efficiency Increase*			
Basic, Advisor, Used Car Manager, Detail Manager (or advisor), Photographer	Used Car Manager (and/or inventory manager), Advisor, Technicians, Detail Manager (or advisor), Photographer.	Used Car Manager, Inventory manager (aka Chaser), Advisor, Technicians, Parts Counter, Detail Manager, Detailers, Photographer.	Used Car Manager, Inventory manager (aka Chaser), Advisor, Technicians, Parts Counter, Minor Cosmetic Technicians,Body & Refinish Technicians, Detail Manager, Detailers, Photographer.

**A study found that using Rapid Recon to communicate between parts, technicians, advisors, and approving managers yielded a 27% increase in technician labor hours year over year.*

RECALLS

RECALL MANAGEMENT

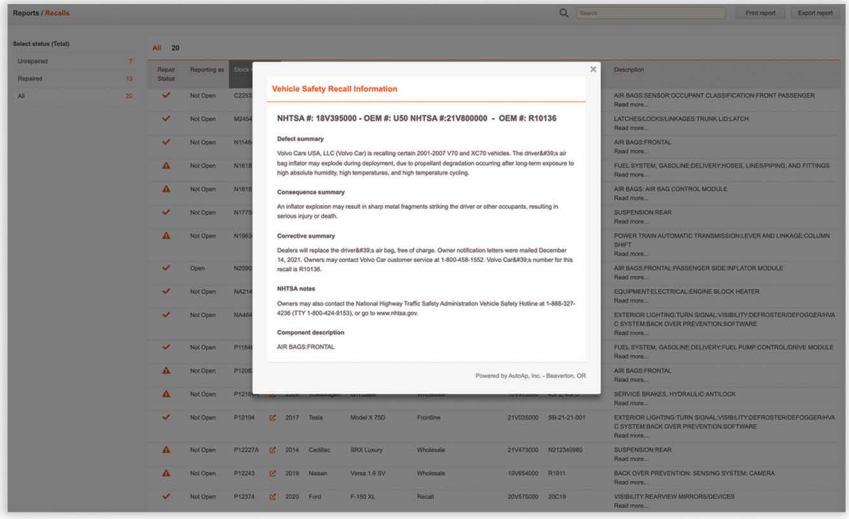
Your vehicle inventory is scanned several times each day for open recalls. The current count of recalls will display on the Overview page and in the vehicle summary row on the Details view page. Additionally, all recalls can be viewed at once from the *Recalls Report*. Your inventory will be monitored all the way to your frontline, and until sold. Avoid the last-minute surprise of open recalls killing deals in finance!



Repair Status	Reporting as	Stock #	Year	Make	Model	Step	Notes	NHTSA #	OEM #	Description
✓	Not Open	C22532B	2016	Audi	S3 2.0T Premium Plus	Dispatch		21V198000	698Y	AIR BAGS:SENSOR:OCCUPANT CLASSIFICATION:FRONT PASSENGER Read more...
✓	Not Open	M2454955H	2017	Kia	Forte LX	Wholesale		21V622000	SC216	LATCHES/LOCKS/LINKAGES:TRUNK LID:LATCH Read more...
✓	Not Open	N1146425B	2006	Volvo	XC70	Wholesale		21V800000	R10136	AIR BAGS:FRONTAL Read more...
⚠	Not Open	N1618151D	2013	Kia	Optima SX	Wholesale		18V907000	SC172	FUEL SYSTEM, GASOLINE:DELIVERY:HOSES, LINES/PIPING, AND FITTINGS Read more...
⚠	Not Open	N1618151D	2013	Kia	Optima SX	Wholesale		18V363000	SC165	AIR BAGS: AIR BAG CONTROL MODULE Read more...
✓	Not Open	N1775839A	2013	Ford	Explorer Limited	Off Frontline		19V435000	19S17	SUSPENSION:REAR Read more...
⚠	Not Open	N1963055B	2012	Ram	1500 ST	Wholesale		17V821000	T79	POWER TRAIN:AUTOMATIC TRANSMISSION:LEVER AND LINKAGE:COLUMN SHIFT Read more...
✓	Open	N2090218A	2011	Jeep	Wrangler Unlimited Rubicon	Wholesale		16V352000	S43, SR-16-004	AIR BAGS:FRONTAL:PASSENGER SIDE:INFLATOR MODULE Read more...
✓	Not Open	NA214943A	2017	GMC	Sierra 3500HD Denali	Frontline		21V496000	N212329840, N212349840	EQUIPMENT:ELECTRICAL:ENGINE BLOCK HEATER Read more...
✓	Not Open	NA464675B	2016	Tesla	Model X 90D	Sublet		21V035000	SB-21-21-001	EXTERIOR LIGHTING:TURN SIGNAL:VISIBILITY:DEFROSTER/DEFOGGER/HVAC SYSTEM:BACK OVER PREVENTION:SOFTWARE Read more...
✓	Not Open	P11846A	2020	Nissan	Armada SV	Frontline		21V373000	R21A2, R21A3	FUEL SYSTEM, GASOLINE:DELIVERY:FUEL PUMP:CONTROL/DRIVE MODULE Read more...
⚠	Not Open	P12083B	2011	Dodge	Grand Caravan Mainstreet	Wholesale		17V376000	T33	AIR BAGS:FRONTAL Read more...
⚠	Not Open	P12169A	2009	Volkswagen	GTI Base	Wholesale		16V913000	45F2, 45F5	SERVICE BRAKES, HYDRAULIC:ANTILOCK Read more...
✓	Not Open	P12194	2017	Tesla	Model X 75D	Frontline		21V035000	SB-21-21-001	EXTERIOR LIGHTING:TURN SIGNAL:VISIBILITY:DEFROSTER/DEFOGGER/HVAC SYSTEM:BACK OVER PREVENTION:SOFTWARE Read more...
⚠	Not Open	P12227A	2014	Cadillac	SRX Luxury	Wholesale		21V473000	N212340980	SUSPENSION:REAR Read more...
⚠	Not Open	P12243	2019	Nissan	Versa 1.6 SV	Wholesale		19V654000	R1911	BACK OVER PREVENTION: SENSING SYSTEM: CAMERA Read more...
✓	Not Open	P12374	2020	Ford	F-150 XL	Recall		20V575000	20C19	VISIBILITY:REARVIEW MIRRORS/DEVICES Read more...

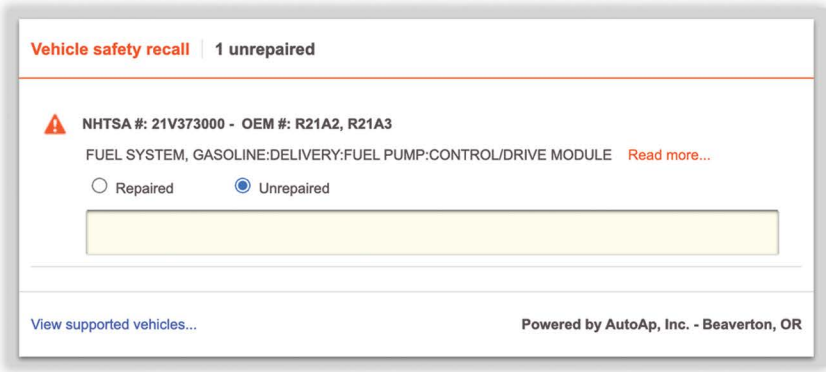
RECALLS REPORT

RECALL INFORMATION
Click on the line with an open recall and a pop up window will appear showing you the details of the open recall. NHTSA recall bulletins integrate in your Rapid Recon vehicle file.



Keeping up with recalls is a headache.
Let our software take it off your plate.

AutoAp®
RECALL CHECKED



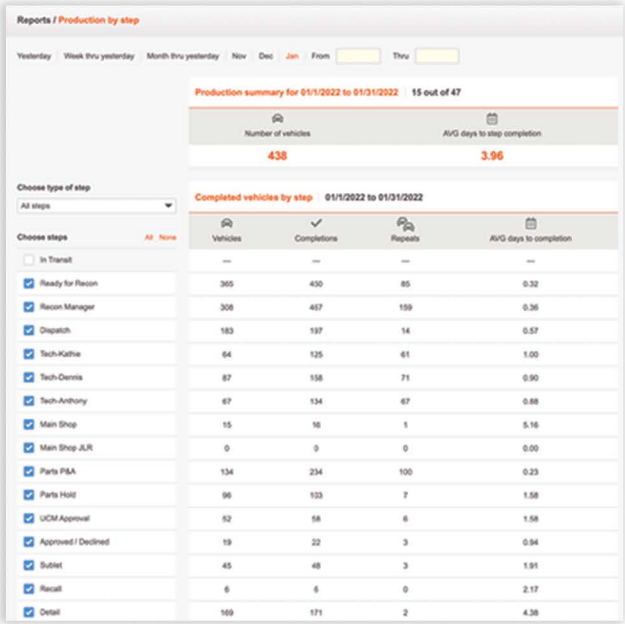
The default status will be marked as 'unrepaired.' If the vehicle has been repaired you can select that option or if there is a delay you can use the fill-in blank to provide an explanation such as "recall parts on backorder," etc.

MANAGING RECALLS
Because there is a lag between when a safety recall repair is made and when it is reflected in NHTSA's system, *Rapid Recon provides two different fields to use for tracking:*

REPAIR STATUS
This setting is editable and allows you to mark a recall as repaired if you know the work has been completed and want to distinguish this from other open recalls. In addition to the status, you can also add notes specific about any work performed. This can be set from the vehicle safety recall panel or from the recalls report by clicking on the repair status.

REPORTING AS
Available from the *Recalls report*, the "Reporting as" field allows you to see if the vehicle safety recall is currently considered Open or Closed from NHTSA. This cannot be edited but allows you to verify whether or not the vehicle's status has changed. This could be important if the work was completed elsewhere or submitted through another process.

REPORTING



Reports / Production by step

Yesterday | Week thru yesterday | Month thru yesterday | Nov | Dec | Jan | From | Thru

Production summary for 01/1/2022 to 01/31/2022 | 15 out of 47

Number of vehicles	AVG days to step completion
438	3.96

Choose type of step: All steps

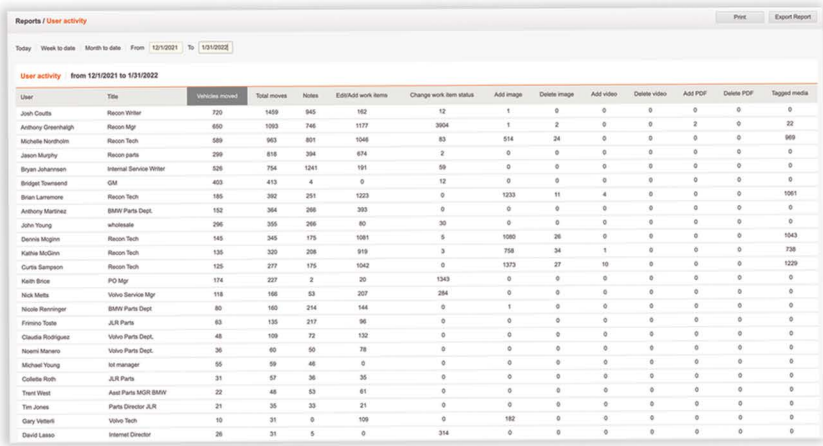
Completed vehicles by step | 01/1/2022 to 01/31/2022

Choose steps: All | None

Steps	Vehicles	Completions	Repeats	AVG days to completion
In Transit	—	—	—	—
Ready for Recon	365	430	85	0.32
Recon Manager	308	467	159	0.36
Dispatch	183	197	14	0.57
Tech-Kathie	64	125	61	1.00
Tech-Dennis	87	158	71	0.90
Tech-Anthony	67	134	67	0.88
Main Shop	15	16	1	5.16
Main Shop JLR	0	0	0	0.00
Parts P&A	134	234	100	0.23
Parts Hold	96	103	7	1.58
UCM Approval	52	58	6	1.58
Approved / Declined	19	22	3	0.94
Sublet	45	48	3	1.91
Recall	6	6	0	2.17
Detail	169	171	2	4.38

PRODUCTION BY STEP

A step breakdown with layers of drilldown to tackle opportunity at the step level. A work-in-process detail to keep you informed of what's coming, and a start/stop detail that aids dealers in addressing and correcting human-caused bottlenecks through batch updating.



Reports / User activity

Print | Export Report

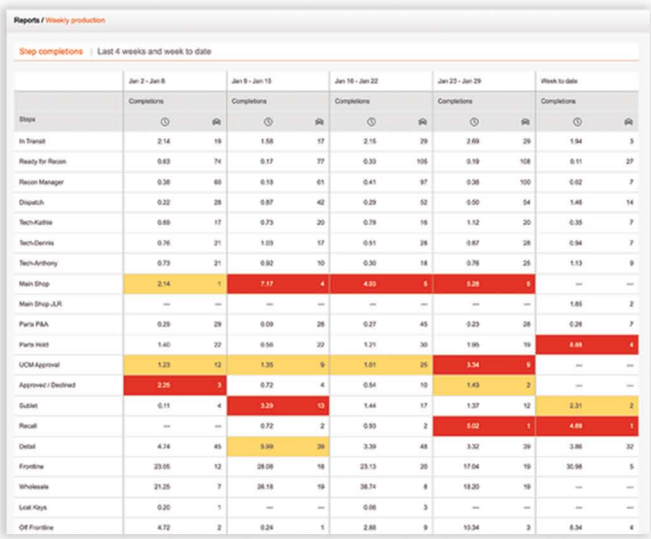
Today | Week to date | Month to date | From 12/1/2021 | To 1/31/2022

User activity | from 12/1/2021 to 1/31/2022

User	Title	Vehicles moved	Total moves	Notes	Edit/Add work items	Change work item status	Add image	Delete image	Add video	Delete video	Add PDF	Delete PDF	Tagged media
Josh Coutts	Recon Writer	720	1459	945	162	12	1	0	0	0	0	0	0
Anthony Greenhalgh	Recon Mgr	650	1093	746	1177	3904	1	2	0	0	2	0	22
Michelle Northolm	Recon Tech	589	963	801	1046	83	514	24	0	0	0	0	969
Jason Murphy	Recon parts	299	818	394	674	2	0	0	0	0	0	0	0
Bryan Johannsen	Internal Service Writer	526	754	1241	191	59	0	0	0	0	0	0	0
Bridget Townsend	GM	403	413	4	0	12	0	0	0	0	0	0	0
Brian Lamemore	Recon Tech	185	392	251	1223	0	1233	11	4	0	0	0	1061
Anthony Martinez	BMW Parts Dept.	152	364	266	393	0	0	0	0	0	0	0	0
John Young	wholesale	296	355	266	80	30	0	0	0	0	0	0	0
Dennis Mcginn	Recon Tech	145	345	175	1081	5	1080	26	0	0	0	0	1043
Kathie McGinn	Recon Tech	135	320	208	919	3	758	34	1	0	0	0	738
Curtis Sampson	Recon Tech	125	277	175	1042	0	1373	27	10	0	0	0	1229
Keith Brice	PO Mgr	174	227	2	20	1343	0	0	0	0	0	0	0
Nick Metts	Volvo Service Mgr	118	166	53	207	284	0	0	0	0	0	0	0
Nicole Renninger	BMW Parts Dept	80	160	214	144	0	1	0	0	0	0	0	0
Frinsno Toste	JLR Parts	63	135	217	96	0	0	0	0	0	0	0	0
Claudia Rodriguez	Volvo Parts Dept.	48	109	72	132	0	0	0	0	0	0	0	0
Noemi Manero	Volvo Parts Dept.	36	60	50	78	0	0	0	0	0	0	0	0
Michael Young	lot manager	55	59	46	0	0	0	0	0	0	0	0	0
Collette Roth	JLR Parts	31	57	36	35	0	0	0	0	0	0	0	0
Trent West	Asst Parts MGR BMW	22	48	53	61	0	0	0	0	0	0	0	0
Tim Jones	Parts Director JLR	21	35	33	21	0	0	0	0	0	0	0	0
Gary Vetterli	Volvo Tech	10	31	0	109	0	182	0	0	0	0	0	0
David Lasso	Internet Director	26	31	5	0	314	0	0	0	0	0	0	0

USER ACTIVITY

Know which of your team members are consistently engaged in your processes.



Reports / Weekly production

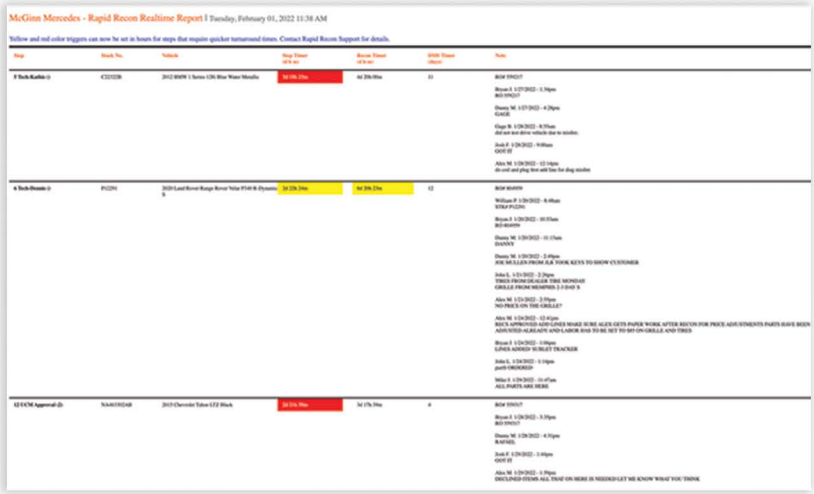
Step completions | Last 4 weeks and week to date

Steps	Jan 2 - Jan 8 Completions		Jan 9 - Jan 15 Completions		Jan 16 - Jan 22 Completions		Jan 23 - Jan 29 Completions		Week to date Completions	
In Transit	2.14	19	1.58	17	2.15	29	2.69	29	1.94	3
Ready for Recon	0.63	74	0.17	77	0.33	106	0.19	108	0.11	27
Recon Manager	0.38	60	0.19	61	0.41	97	0.38	100	0.02	7
Dispatch	0.22	28	0.87	42	0.29	52	0.50	54	1.46	14
Tech-Kathie	0.69	17	0.73	20	0.79	16	1.12	20	0.35	7
Tech-Dennis	0.76	21	1.03	17	0.51	26	0.87	28	0.94	7
Tech-Anthony	0.73	21	0.92	10	0.30	18	0.76	25	1.13	9
Main Shop	2.14	1	7.17	4	4.00	5	5.28	6	—	—
Main Shop JLR	—	—	—	—	—	—	—	—	1.85	2
Parts P&A	0.29	29	0.09	28	0.27	45	0.23	28	0.26	7
Parts Hold	1.40	22	0.56	22	1.21	30	1.95	19	8.88	4
UCM Approval	1.23	12	1.35	9	1.01	25	3.34	9	—	—
Approved / Declined	2.25	3	0.72	4	0.54	10	1.43	2	—	—
Sublet	0.11	4	3.29	13	1.44	17	1.37	12	2.31	2
Recall	—	—	0.72	2	0.93	7	5.02	1	4.69	1
Detail	4.74	45	5.99	39	3.39	48	3.32	39	3.86	32
Frontline	23.05	12	28.08	18	23.13	20	17.04	19	30.98	5
Wholesale	21.25	7	26.18	19	38.74	8	13.20	19	—	—
Lost Keys	0.20	1	—	—	0.06	3	—	—	—	—
Off Frontline	4.72	2	0.24	1	2.88	9	10.34	3	6.34	4

WEEKLY PRODUCTION BY STEP

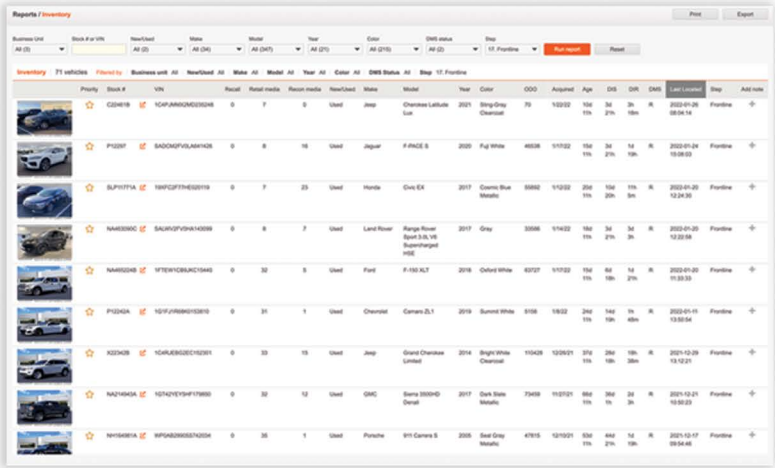
As red flags show themselves in your processes, the weekly production by step report will measure and show by week if your changes in processes were effective.

REPORTING



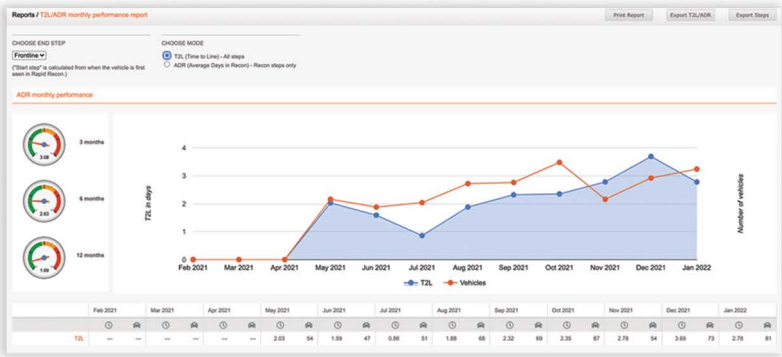
COLOR TRIGGER
A daily push of the vehicles that require additional attention due to a delay. This report brings departments together by giving each department head foresight into vehicles that may be arriving in their department and have already experienced a delay, making prioritzation easy.

STANDARD REPORT
A complete report of all of your vehicles active in the reconditioning process, complete with notes, and sorted by step.



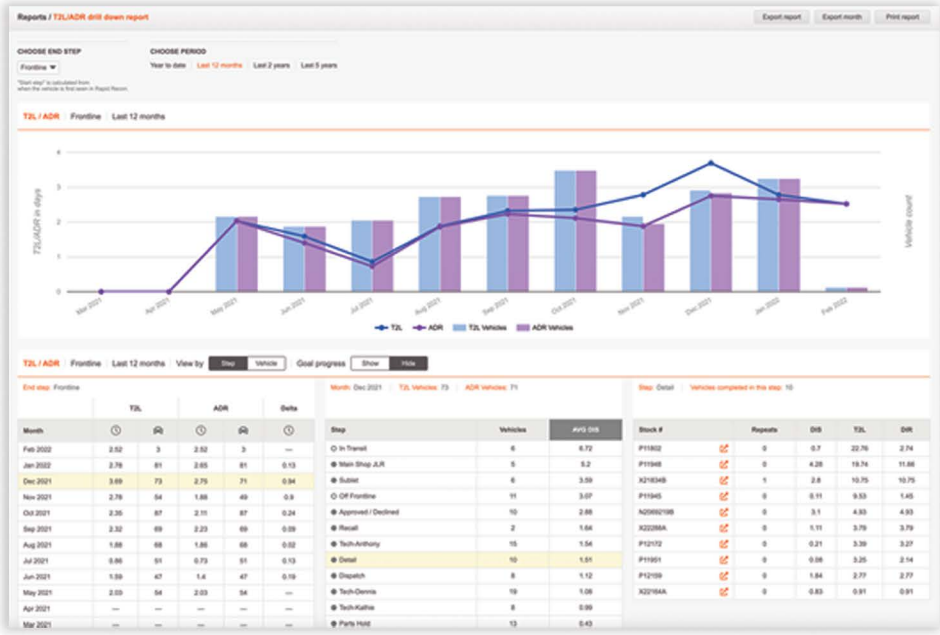
INVENTORY REPORT
Use Rapid Recon's scan feature to inventory your vehicles.
This report shows vehicles scanned, and any missed vehicle appears as an exception.

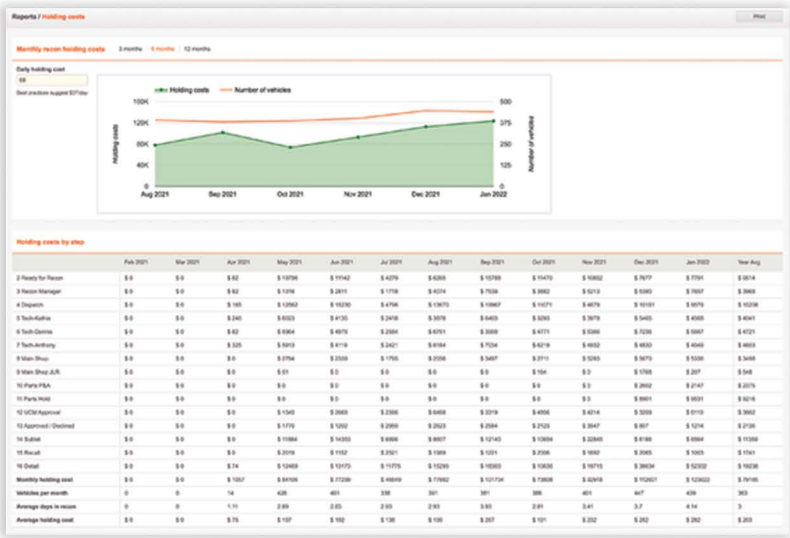
REPORTING



T2L/ADR PERFORMANCE BY MONTH
Time-to-line (T2L) and average days in recon (ADR) are vital measurements in your reconditioning processes. View a month-by-month detail on how each step is performing. Color triggers instantly highlight areas of opportunity and areas of improvement.

T2L/ADR DRILLDOWN
Know how long you're taking and identify specific areas that are thriving and others that have opportunities.





HOLDING COSTS BY MONTH
View what it's costing you to hold your vehicles in inventory during the reconditioning process. The holding cost by month report is an excellent scorecard that shares the "why" when tackling bottlenecks that add non-value-added time to your reconditioning processes.

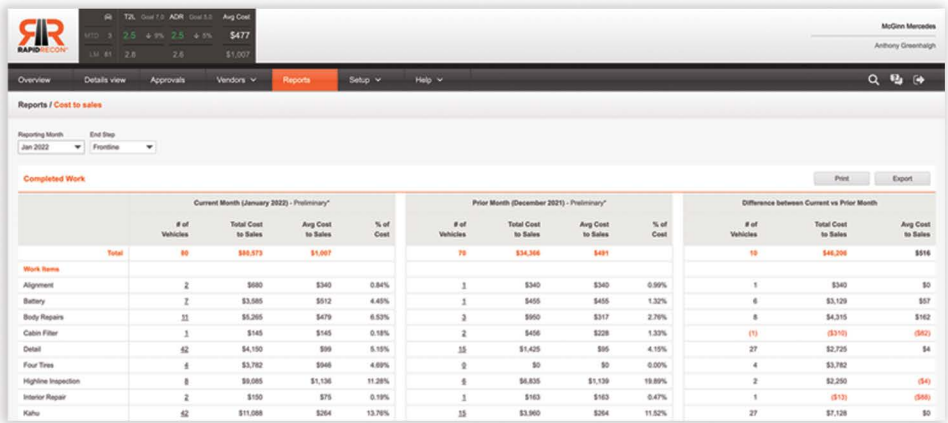
REPORTING

INCOMPLETE FRONTLINE
See a condensed list of vehicles on the frontline that still have work to be completed.

McGinn Mercedes - Rapid Recon Incomplete Frontline Report | Tuesday, February 01, 2022 11:40 AM

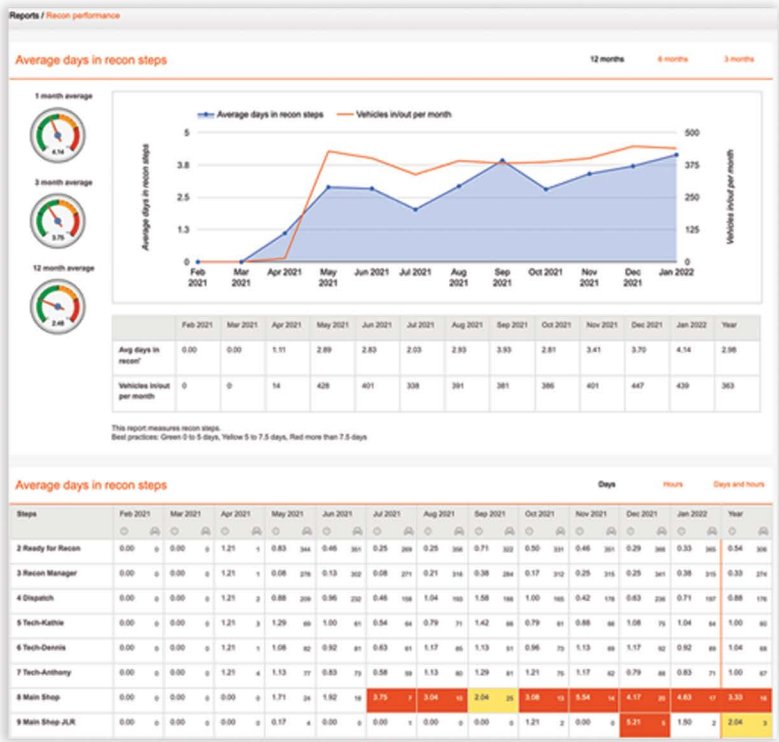
Step	Stock No.	Vehicle	Needs estimate	Pending Approval	Approved	QC Recheck
17 Frontline (3)	C22399B	2019 Toyota Tacoma TRD Offroad Quicksand	1	0	0	0
	P12342	2017 Land Rover Range Rover 3.0L V6 Supercharged HSE Black	0	0	6	0
	X22303B	2018 BMW 4 Series 430i Gran Coupe	1	0	0	0

∅ indicates that the vehicle is no longer in the DMS.



COST TO SALES
Understand what you're spending, what's getting approved, and what's getting declined.

PERFORMANCE BY MONTH
A heat sheet showing average days breakdown by step by vehicle. Color triggers highlight areas of opportunity.



GROUP REPORTING

GROUP REPORTING
We offer group-level reporting for dealer groups. Reporting at the group level includes:

ENTERPRISE SUMMARY REPORT
This report provides automotive group leadership and members with a store-by-store comparison all in one comprehensive view with a single login. The report allows users to view all inventory, recon phases, efficiencies and inefficiencies on the group level.

Enterprise Workflow Summary Step Breakdown

Overview | Details view | Approvals | Forms | Vendors | Reports | Setup | Help | Admin

Reports / Enterprise workflow summary

Run report

Step breakdown | Count of vehicles grouped by enterprise step name

Total vehicles	%	DIS yellow	DIS red	Enterprise label	McGinn Recon MAIN		McGinn Greenville Chevrolet Buick GMC		McGinn Toyota Greenvill		McGinn Volvo Metro Greenville	
2,935	100%	141	156	ALL	170	100%	115	100%	108	100%	60	100%
55	2%	5	4	Detail	4	2%	6	5%	3	3%	2	3%
40	1%	4	4	Marketing	1	1%	1	1%	1	1%	0	0%
458	16%	62	97	Mechanical	24	14%	10	9%	4	4%	13	22%
33	1%	4	20	Cosmetic	0	0%	1	1%	3	3%	0	0%
2,346	80%	66	28	Retail	141	83%	97	84%	97	90%	45	75%
3	0%	0	3	Other	0	0%	0	0%	0	0%	0	0%
	0%	0	0	Unknown	0	0%	0	0%	0	0%	0	0%
418	0%	44	110	Intake	23	0%	10	0%	23	0%	1	0%
19	0%	1	8	Other	0	0%	0	0%	3	0%	0	0%
5	0%	0	3	Unknown	0	0%	0	0%	0	0%	0	0%
	0%	0	0	Mechanical	0	0%	0	0%	0	0%	0	0%

The report allows users to view their group averages by reconditioning phase, real-time phase bottlenecks, which stores are hitting group-level KPI's and opportunities for process changes with real metrics to test and review those changes on the group level.

Enterprise Workflow Summary

Workflow summary | Summary of vehicles grouped by availability and completion status

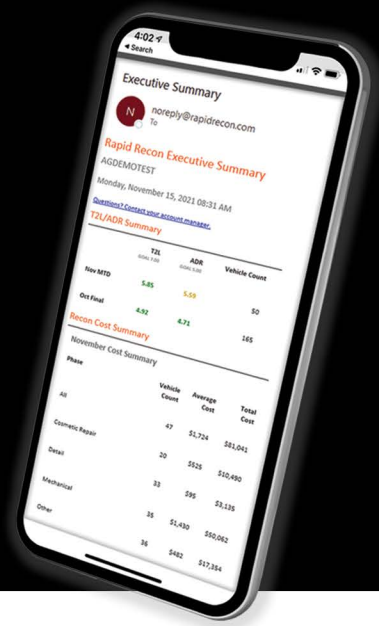
Totals	Enterprise summary	McGinn Recon MAIN	McGinn Greenville Chevrolet Buick GMC	McGinn Toyota Greenville	McGinn Volvo Metro Greenville
2,935	Inventory	170	115	108	60
5	Waiting to arrive	0	0	0	0
543	Onsite	29	18	11	14
41	Offsite	0	0	0	1
2,346	Completed	141	97	97	45
80%	% Completed	83%	84%	90%	75%
728	Completed MTD	65	20	22	9
2,821	Completed pace	252	78	85	35

GROUP REPORTING

EXECUTIVE SUMMARY EMAIL

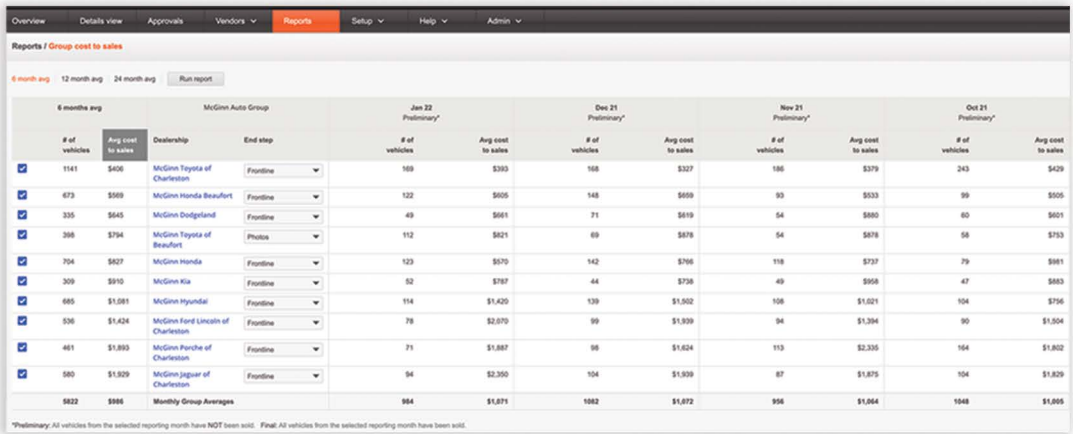
An email-only report that provides a top-level view of the dealership. This is a great overview for both hands-off and active managers within the system. Designed to be mobile friendly for on-the-go viewing.

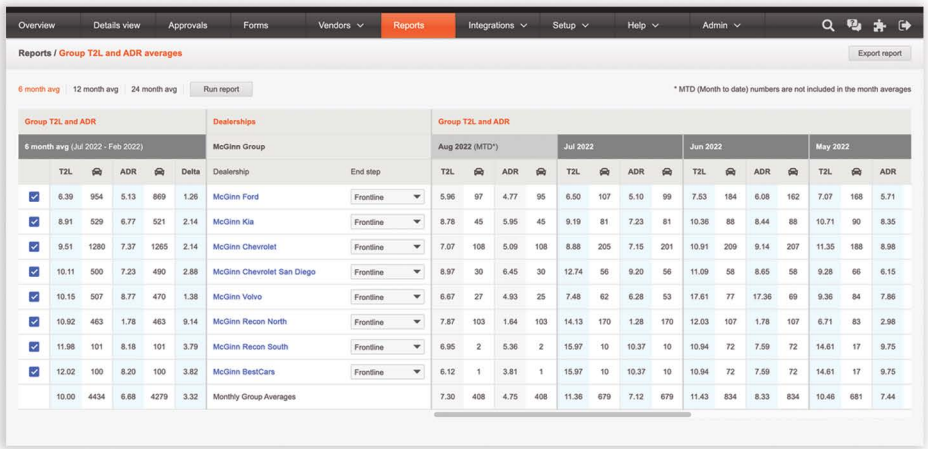
- *T2L/ADR Header* - Current scoreboard numbers
- *Recon Cost Summary* - Recon costs rolled up by phases for the current and previous month
- *Vehicle Snapshot* - Shows where in the process your vehicles are - waiting for recon, in recon, frontline, or other end step
- *Color Trigger Summary* - How many vehicles are displaying yellow or red color triggers per step
- *Days in DMS Summary* - Vehicle counts based on age, per step - allows you to quickly see where in the process aged vehicles are



GROUP COST TO SALES

Understand the month-over-month reconditioning spend by vehicle and see it store-over-store.



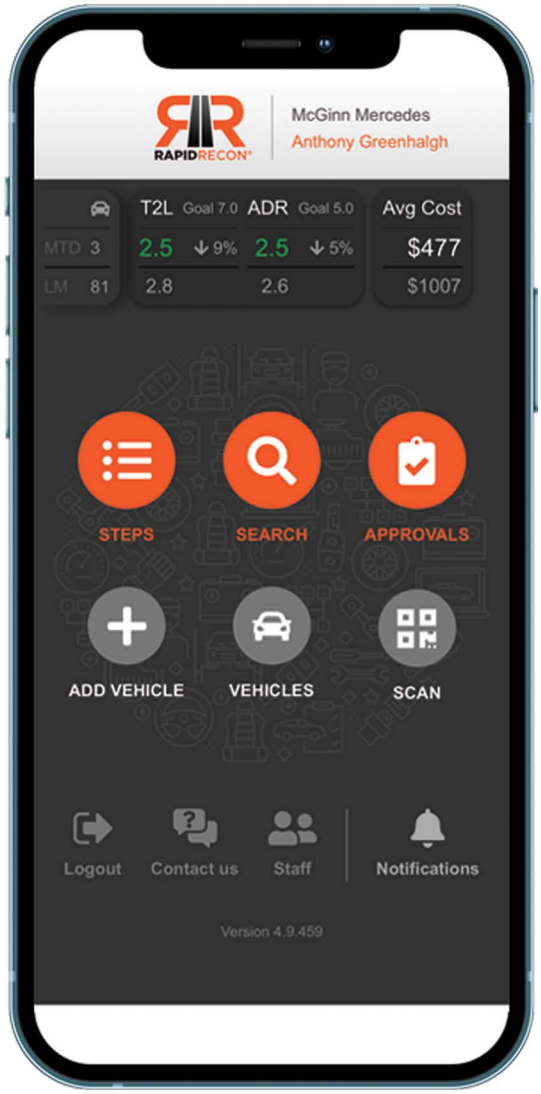


GROUP T2L and ADR

See a month-by-month and store-over-store comparison of your group performance. Month-to-date and total vehicle counts have bene added. Compare MTD trajectory and vehicle counts contributing to numbers across all stores in the group.

MOBILE

THE RAPID RECON MOBILE APP
We understand that in the auto industry you can't always be in front of your computer. Our mobile app allows you to access Rapid Recon no matter where you are.



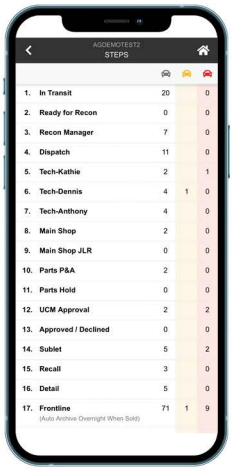
Home Screen

The Rapid Recon App

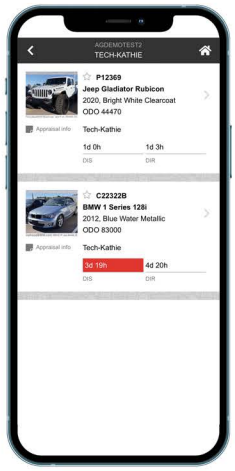
Download on the App Store

GET IT ON Google Play

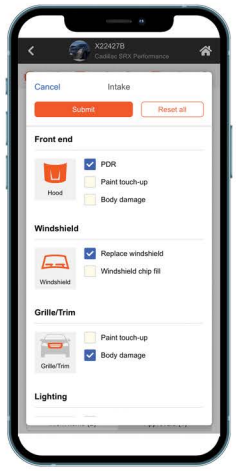
MOBILE



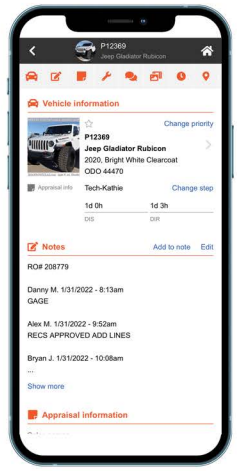
Steps Menu



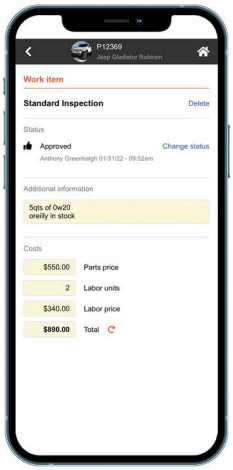
Vehicle Selector



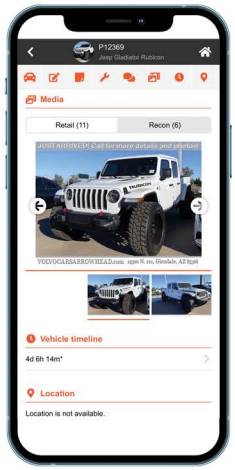
Intake Form



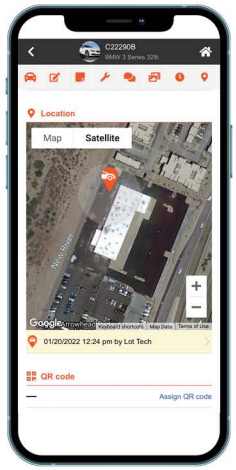
Vehicle Details



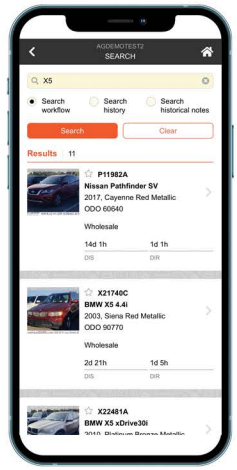
Work Item Detail



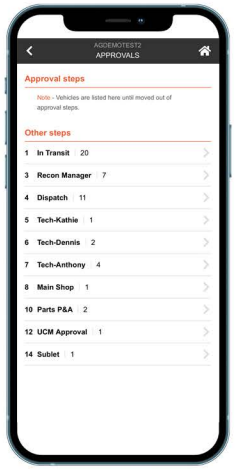
Reconditioning Images



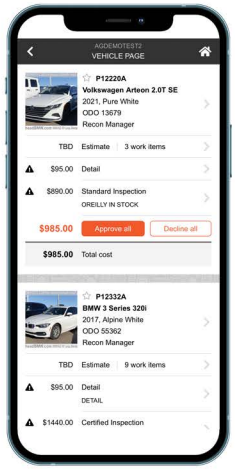
Geo Tagging



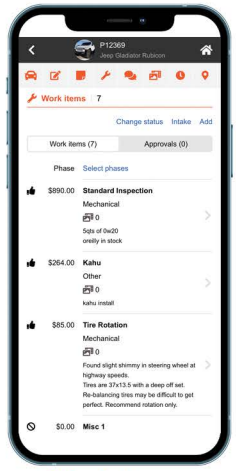
Custom Search



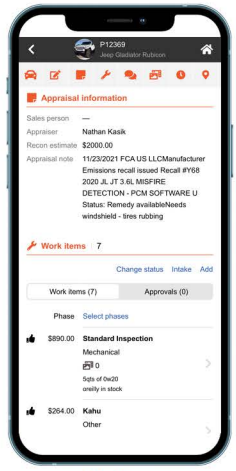
Pending Approvals Menu



Approvals View



Work Items



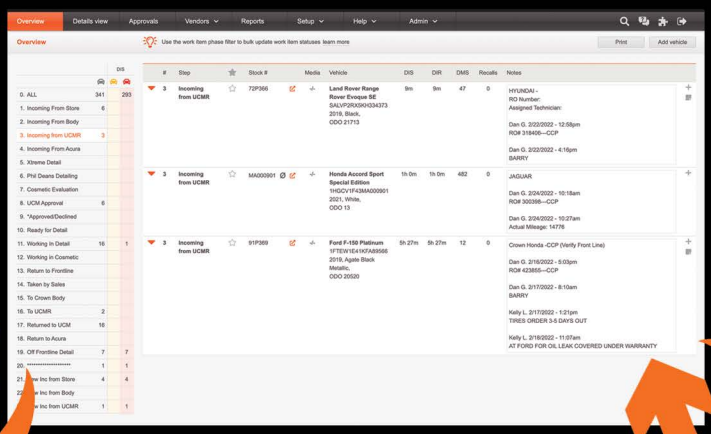
Notes

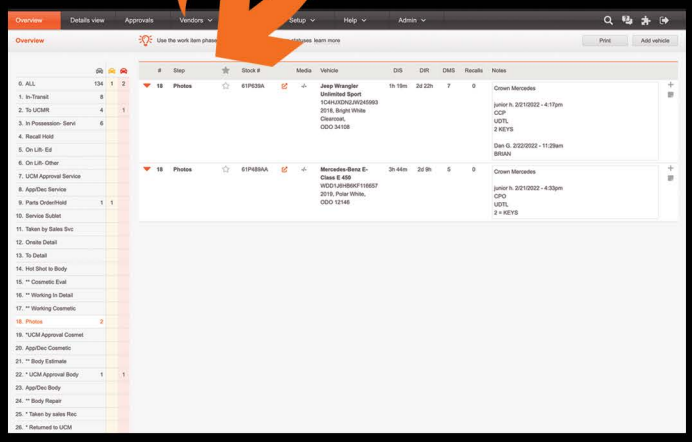
BRIDGING

RECONDITIONING BRIDGING

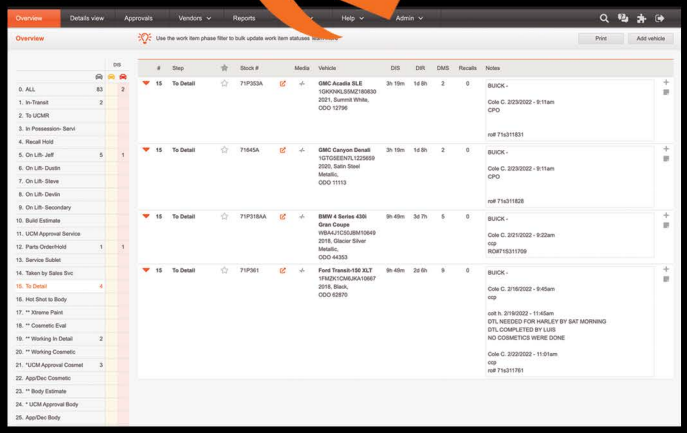
Dealer groups are everywhere, and at Rapid Recon we recognize the need for fluidity when reconditioning vehicles. With Rapid Recon bridging, dealers can easily maintain control and provide accountability at each store level. Rapid Recon seamlessly integrates all the group's stores with a centralized reconditioning facility. The store-level only sees their vehicles, while the reconditioning center simultaneously mirrors features, and manages vehicles from all stores in one centralized system.

RECON CENTER



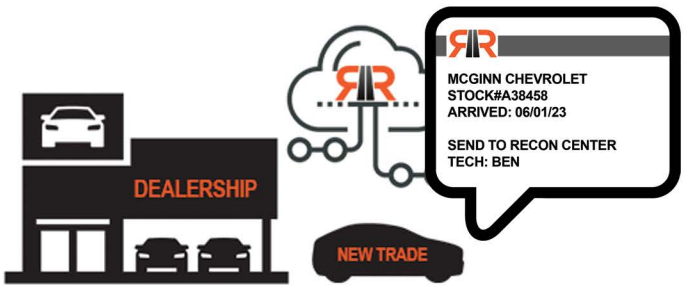


BRIDGING TO STORE



BRIDGING FROM STORE

BRIDGING



RECONDITIONING BRIDGING BENEFITS INCLUDE:

- Automated direct communication between the reconditioning facility and each store's unique decision makers.
- Seamless integration between stores, recon centers, detail centers and other vendors.
- Mirrored workflow at each unique store level to monitor the progress of their vehicles at the reconditioning facility, etc.
- Group level vendor management where vendors manage all the groups' vehicles in one system.

RECON CONNECT™

RECON CONNECT™
Recon Connect is a complementary browser extension for all Rapid Recon customers. The extension is compatible with both Google Chrome and Microsoft Edge. The Recon Connect Browser Extension allows you to interact with Rapid Recon on the platforms you already use everyday. These include but are not limited to inventory management systems, appraisal software, CRMs, dealer websites and more!

RECON CONNECT™

Available in the
Chrome Web Store

How It Works:

1. Visit the Chrome Extension Store to locate and install the extension in your browser.

2. Click on the extension icon and make sure that you are logged into Rapid Recon.

3. When visting websites that have VINs that are active in your Rapid Recon system, the VIN will turn orange on your screen.

4. If the VIN is orange, you are able to hover over the VIN with your mouse and a small pop-up window will appear with a snapshot of the Rapid Recon information about the vehicle. **A**

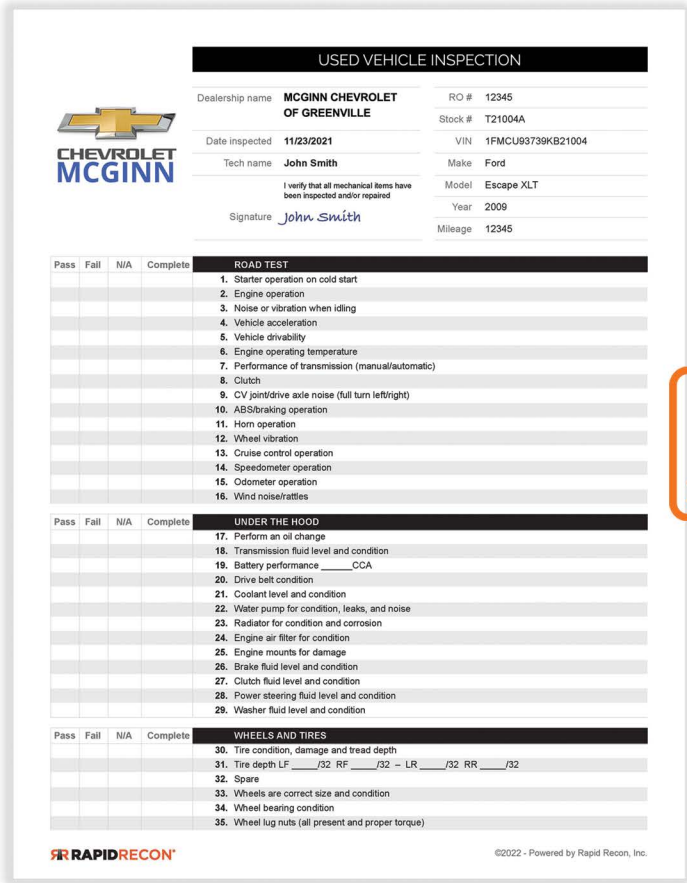
5. For more detailed information click on the VIN and a slider will appear from the right side of the screen with additional details. **B**

6. Clicking on the orange *View Vehicle Details* button at the bottom of the slider will take you to that vehicle's profile within the Rapid Recon software. **C**

RECON CONNECT™

RECON INSPECT™

RECON INSPECT™
Recon Inspect is a web-based inspection portfolio designed for used car reconditioning when using Rapid Recon. A great deal of consideration went into time-saving efforts when designing Recon Inspect, focusing on technician efficiency, communication, and transparency.



USED VEHICLE INSPECTION

CHEVROLET MCGINN

Dealership name	MCGINN CHEVROLET OF GREENVILLE	RO #	12345
Date inspected	11/23/2021	Stock #	T21004A
Tech name	John Smith	VIN	1FMCU93739KB21004
I verify that all mechanical items have been inspected and/or repaired		Make	Ford
Signature	John Smith	Model	Escape XLT
		Year	2009
		Mileage	12345

Pass	Fail	N/A	Complete	ROAD TEST
				1. Starter operation on cold start
				2. Engine operation
				3. Noise or vibration when idling
				4. Vehicle acceleration
				5. Vehicle drivability
				6. Engine operating temperature
				7. Performance of transmission (manual/automatic)
				8. Clutch
				9. CV joint/drive axle noise (full turn left/right)
				10. ABS/braking operation
				11. Horn operation
				12. Wheel vibration
				13. Cruise control operation
				14. Speedometer operation
				15. Odometer operation
				16. Wind noise/rattles

Pass	Fail	N/A	Complete	UNDER THE HOOD
				17. Perform an oil change
				18. Transmission fluid level and condition
				19. Battery performance _____CCA
				20. Drive belt condition
				21. Coolant level and condition
				22. Water pump for condition, leaks, and noise
				23. Radiator for condition and corrosion
				24. Engine air filter for condition
				25. Engine mounts for damage
				26. Brake fluid level and condition
				27. Clutch fluid level and condition
				28. Power steering fluid level and condition
				29. Washer fluid level and condition

Pass	Fail	N/A	Complete	WHEELS AND TIRES
				30. Tire condition, damage and tread depth
				31. Tire depth LF ____/32 RF ____/32 – LR ____/32 RR ____/32
				32. Spare
				33. Wheels are correct size and condition
				34. Wheel bearing condition
				35. Wheel lug nuts (all present and proper torque)

RAPIDRECON

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PDF

Technicians can quickly fill out used vehicle inspections with bulk status updating.

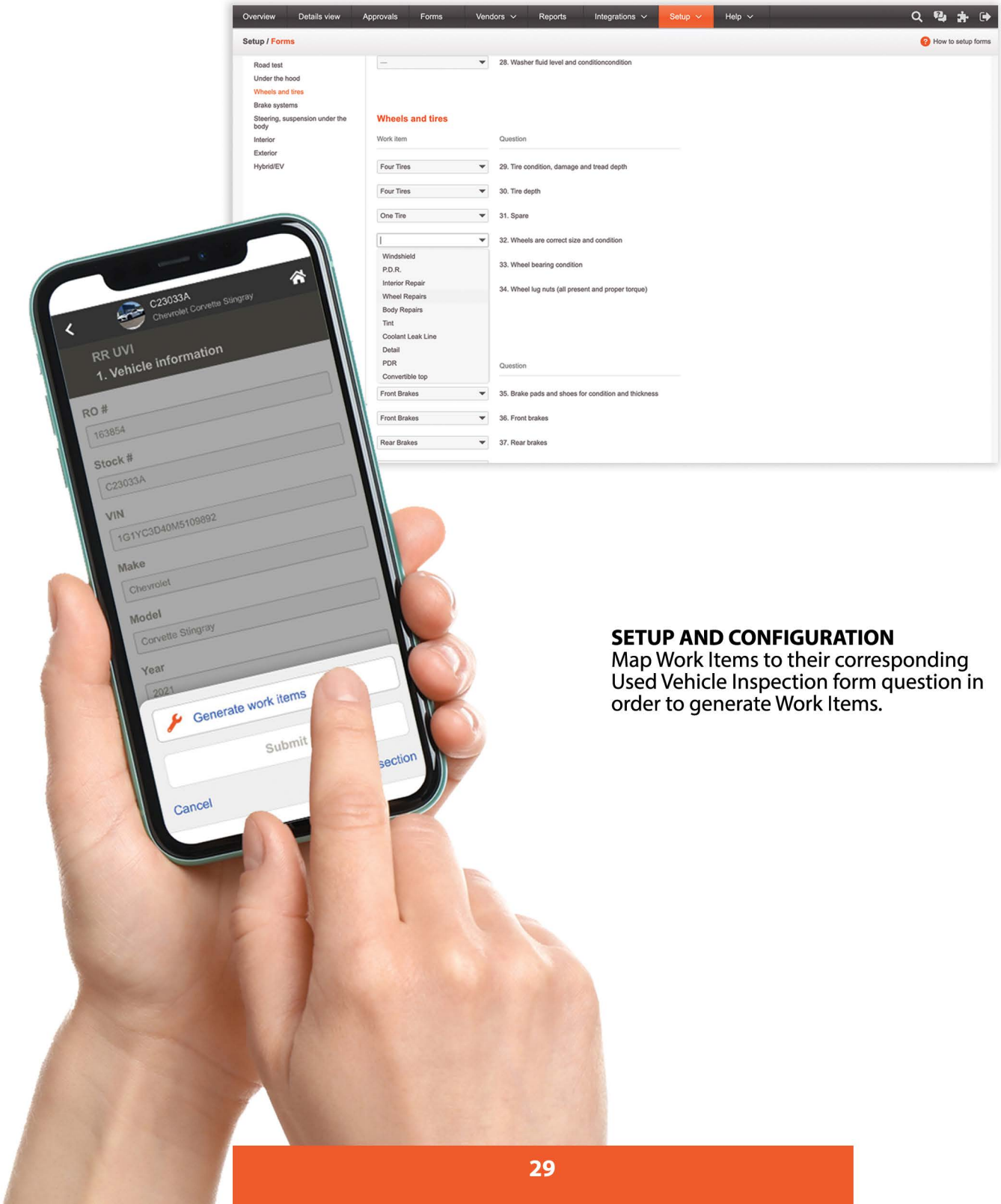
Use the form viewer to manage submitted used vehicle inspections, to print, download, and more.

Technicians can digitally sign and submit used vehicle inspections from mobile devices.

Publish dealer branded digital inspection forms online through the digital vehicle portfolio integration.

Technicians and managers have real time optics into current progress of used vehicle inspections.

RECON INSPECT™



SETUP AND CONFIGURATION
Map Work Items to their corresponding Used Vehicle Inspection form question in order to generate Work Items.

PERFORMANCE

PERFORMANCE AND COACHING
There are a number of things that set Rapid Recon apart from our competitors, but many of our customers will tout our support and performance teams as being the biggest differentiator! We don't just set it and forget it. We are right there in the trenches with you and your team as you streamline your processes and maximize your efficiency.

RECON EDGE
Recon Edge is an on-site, tailored evaluation and improvement of your reconditiong processes, led by our top-tier Performance Management Team. This service is available exclusively for Rapid Recon customers.

The program is a unique one-on-one master-level performance efficiency troubleshooting service from Rapid Recon. Recon Edge diagnoses and solves shop time inefficiences, workflow maladies, personnel performance challenges and untapped profitability hiding in plain sight.

WHAT IS INCLUDED WITH RECON EDGE?

- Pre-trip prep call with management
- In-depth assessment of your reconditioining process
- 2+ days of dedicated on-site attention
- One-on-one time spent coaching all involved staff
- Industry best-practice evaluation and advisement
- Efficiency improvement strategy
- In-person visit summary, covering accomplished and future goals
- Continued monitoring of the use of Rapid Recon tools and features
- Future recon reviews to keep you on track

DRIVE2FIVE MASTER CLASS

DRIVE2FIVE MASTER CLASS
Utilizing best practices, standardization and process implementation, the Performance Trainers and expert consultants will help you achieve your goals.

WHAT IS DRIVE2FIVE™?
Drive2Five™ gives subscribers access to our team of performance trainers and expert consults, offering dealers more than 100 years of combined in-dealership experience. This program includes five modules, delivered one-on-one live in the dealership or via phone team accelerator events.

HOW DOES DRIVE2FIVE™ WORK?
Drive2Five™ learning content focuses on developing aptitude and skills for applying basic and advanced process practices for using Rapid Recon™ automotive reconditioning software. Well-trained users stay more engaged and mature rapidly into highly competent users able to 'read' the software. Thus, these individuals also become adept at heading off workflow challenges before they can derail time-to-line performance and develop into experienced champions who build robust T2L cultures in the dealerships they work for.

WHAT WILL WE LEARN? HOW MUCH WILL IT COST?
The five Drive2Five™ modules equip users to manage and work Rapid Recon™ usage and features tools, approvals, vendors, critical reports and reporting tools, and continuous improvement basics more thoroughly and confidently. The program is included in all users Rapid Recon™ subscription and is just another complementary user feature!

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rapidrecon.com

650-999-0497

sales@rapidrecon.com

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