

### DRIVEN BY VEHLO

## FIRST IN RECON SOFTWARE BEST IN CLASS PROCESS SOLUTIONS

Fourteen years ago Reconditioning Software didn't exist... so we invented it!



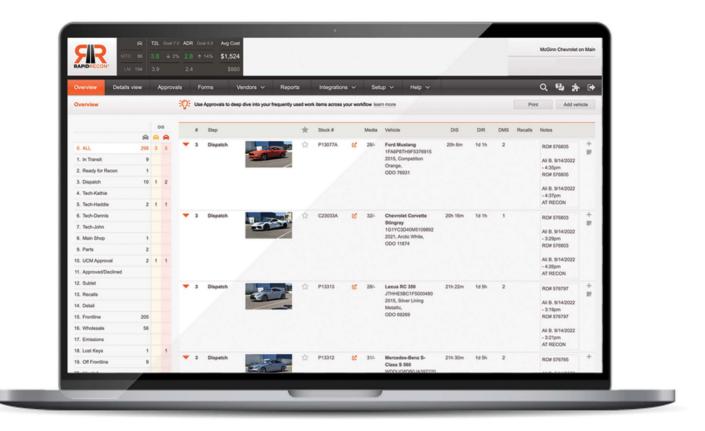
### The Full Production through Efficiency Solution

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### **CORE SYSTEM**



#### **OVERVIEW**

The Overview page is one of the most important pages in Rapid Recon. It gives you a top-down view of your recon process and allows you to manage the vehicles in all steps.

#### STEP LIST

• List of steps in your reconditioning process, and count of vehicles in your process and also in each step.

#### VEHICLE LIST TABLE

• Move Step, Step Name, Retail Image, Priority, Stock #, Not in DMS, View Vehicle Details, Image Count, Vehicle Description, Days-in-Step, Days-in-Recon, Days-in-DMS, Recalls, Notes, Print, Add Vehicle, Add Note and Appraisal Information

### **CORE SYSTEM**

#### **DETAILS VIEW**

The Details view page provides daily users with quick access to the full vehicle details including Work Item summary information as they go through their workflow. The view includes:

- Step list (your workflow)
- Vehicle table
- Priority
- · Safety recalls
- Work Item count (by status and grouping)
- Days-in-Step, Days-in-Recon, Days-in-DMS
- · Vehicle details section

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#### **VENDORS TAB**

The Vendor tab allows both the dealer and the vendor to work effectively and quickly to accomplish mutual goals.

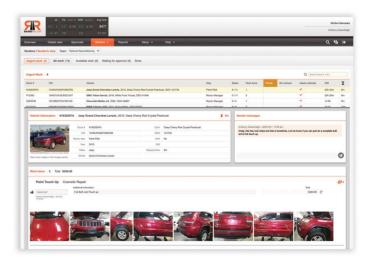
- · Assign Work Items to Vendors
- Direct Messaging With Vendors
- Approve or Decline Quotes
- Dual Accountability and Transparency

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#### **APPROVALS TAB**

Everything a decision maker needs at their fingertips to get the approvals back while the vehicle's racked.

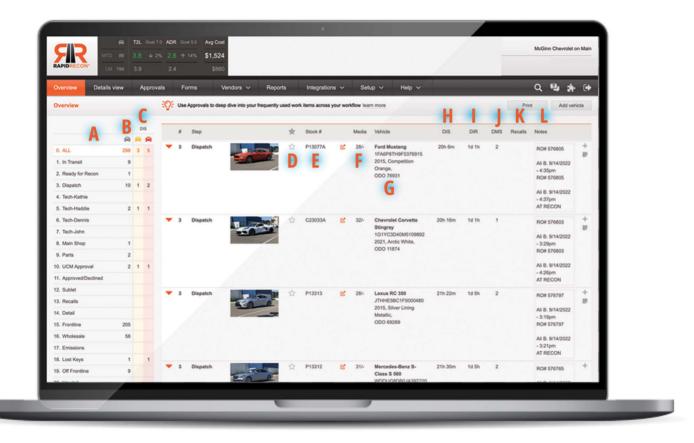
- Custom View filtering
- Vehicle Summary
- Bulk Status Approvals/Declines
- Vehicle Cost Summary
- Priority Flagging
- Vehicle Drilldown



### **OVERVIEW**

#### **OVERVIEW PAGE**

Rapid Recon recognizes that not everyone needs all the details. A simple view is front and center, perfect for the 10,000 ft. view.



- A Steps
- **B** Step Movements
- C Color Triggers
- D Priority Star
- E Stock Number
- F Media Count

- G Vehicle Information Summary
- H Days-in-Step
- Days-in-Recon
- Days-in-DMS
- K Open Recall Count
- L Notes

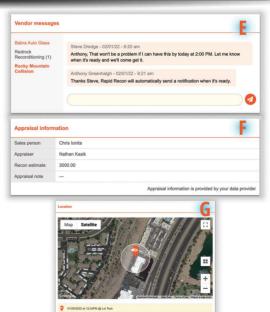
### **DETAILS VIEW**

#### **DETAILS VIEW**

The Details view page provides daily users with quick access to the full vehicle details including Work Items summary information as they go through their workflow.

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			1			DVP online de	scription Lea	m more												
															8					

- A Vehicle Details
- **B** Work Items Suite (Includes Vendor Advantage)
- C Media Suite: Video, Image and PDF
- D Vehicle Timeline
- E Vendor-Specific Messages
- F Appraisal Information integrated from IMS
- G Location Services, QR Scanning and/or MDD Integration



### **APPROVALS SUITE**

#### **APPROVALS**

The Approvals view allows Work Items to be viewed across all active vehicles. This can be useful if you are looking to do bulk approvals or looking to print a list of work by vendor or for a specific Work Item.

Vehicle Work item Vendor/Team Choose a vendor V teps 2 of 19 All None	Select all Change status Change status P12633 C 5UXCW2C0 C Step 4. Recon Manage	Steps         2 of 19           Sort up         T           Stricture         Sort up           RLSCS0686         BMW X7 xDr/vs401, 2020, ODO 45094           DIR 3d 19h           er         Work Items 1           Total \$2190.00	Q	earch Stock	I, VIN	
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teps 2 of 19 All None	☆ Step 4. Recon Manag					
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8. Tech-Haddie 0						
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	vertilled inspection	Additional information	Parts price Labor units			
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#### VIEW BY

Allows the user to choose whether they want to view work grouped by vehicle, as a list of Work Items, or grouped and filtered to a specific vendor/team.



#### **FILTER OPTIONS**

Filter options allow you to view by: Vehicle, Work Item, Vendor/Team, Steps, Priority Work and All Work.



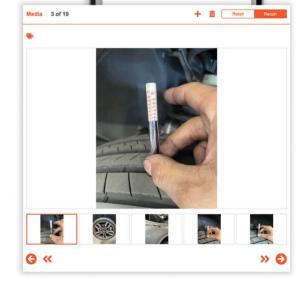
#### MEDIA

Present the 'whole picture' visually by uploading media. Supported file types include PNG, JPEG, PDF and MP4.



#### **VENDOR ADVANTAGE**

Dealers can enable Vendor Advantage to allow vendors to bid on work through Rapid Recon. Dealers may then electronically choose where the work goes.



### **INTAKE FORM**

#### **INTAKE FORM**

The Intake Form allows you to quickly add a new vehicle to your Rapid Recon system via mobile or desktop. The form is completely customizable and allows you to map Work Items and check on items specific to your cosmetic reconditioning processes. This form allows the dealer to identify the most efficient and correct reconditioning path.



### **STEP SUMMARY**

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										* Color trigger a	and time in step a	ire set in hours or	nly (24.00 = 1 day	, 48.00 = 2 days, e
Step #	Step	Step note	Tag	Enterprise label	Working step	Reporting end step	Excluded from T2L	Approval step	DIS Yellow (hrs)*	DIS Red (hrs)*	DIR Yellow (hrs)*	DIR Red (hrs)*	Time in step reminder (hrs)*	Step notification
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2	Ready for Recon	Note			~				48.00	72.00	23976.00	23976.00	0.00	
3	Dispatch	Note			~				48.00	72.00	120.00	168.00	0.00	
4	Tech-Kathie	Note			~				48.00	72.00	120.00	168.00	0.00	
5	Tech-Haddie	Note			~				48.00	72.00	120.00	168.00	0.00	
6	Tech-Dennis	Note			~				48.00	72.00	120.00	168.00	0.00	
7	Tech-John	Note			~				48.00	72.00	120.00	168.00	0.00	
8	Main Shop	Note			~				48.00	72.00	120.00	168.00	0.00	
9	Parts	Note			~				24.00	48.00	120.00	168.00	0.00	
10	UCM Approval	Note			~				24.00	48.00	120.00	168.00	0.00	
11	Approved/Declined	Note			~				24.00	48.00	120.00	168.00	0.00	
12	Sublet	Note			~				48.00	72.00	120.00	168.00	0.00	
13	Recalls	Note			~				48.00	72.00	120.00	168.00	0.00	
14	Detail	Note			~				24.00	48.00	120.00	168.00	0.00	

#### **STEP SUMMARY**

The Step Summary displays everything you need to know about how your steps are set up.

#### **COLOR TRIGGERS**

Color triggers can alert your team to a vehicle moving slowly through the workflow. You can set up alerts for your steps to be triggered in increments of days, hours or even minutes.

### **VENDOR ADVANTAGE**

#### **VENDOR ADVANTAGE**

Vendor Advantage is the industry's most advanced dealer/vendor communication tool. The application was designed to keep vendor work moving and the dealer in the know, with minimal effort for both parties. Vendor Advantage allows both the dealer and the vendor to work effectively and quickly to accomplish mutual goals.

verview	Details view	Approvals	Forms	Vendors ~	Report	s li	ntegrations 🗸	Setup 🗸	He	lp ~	Admin 🗸		i.	Q 월	<b>a</b> 🔿
ndors / Vendor's v	riew Team Redro	ck Reconditioning	•							1					
Irgent work (8)	All work (19)	Available work (0	) Waiting for approv	al (0) Done											
													Q Search S		
rgent Work 8												-			-
	IN	Vehicle						Step	Media	Work items	Priority	QC recheck	Needs estimate	DIR	×
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	BARE1030HNU18841		vice 3201 2017 Aloine M					Recon Manager	9/8	2			×	3d.5b	10m
Vehicle informa	tion N1820297A	Jeen Grand Ct	erokee Laredo, 2015	Deep Cherry R	ed Crystal Pearle	coat		<b>X</b> 8	im Ve	ndor messages					
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	0	Year 2015			DIR										
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(See more images in	the Images panel)	Model Grand C	herokee Laredo						- 11						0
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Paint Tou	ch Up Cosmetic												Total		<b>6</b> 7 •
Approved		ditional information ull Buff, and Touch u	P										Total \$249.00	C	
Anthony Greenh	algh - 2/01/22 -													-	
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#### **EVERYONE BENEFITS**

This is a mutually beneficial product for vendors and dealers and allows vendors to still maintain their own internal processes.



#### **ASSIGN AND ALERT VENDORS**

Assign and alert vendors to work with detailed vehicle information without ever leaving the Rapid Recon platform. Vendor Advantage creates an alert as soon as the Rapid Recon customer creates the Work Item.



#### MANAGE ALL YOUR VENDORS IN ONE PLACE

Vendor Advantage is great for use with external paintless dent repair, glass repair, wheel repair, detailing, etc.

### **VENDOR ADVANTAGE**



**INCLUDED IN YOUR SUBSCRIPTION** Complementary service for Rapid Recon Customers



**STAY ON THE SAME PAGE** Each vehicle has its own chat thread to show interaction history



**WHO , WHEN & WHERE** Every action is time and date stamped to create more accountability from your vendors



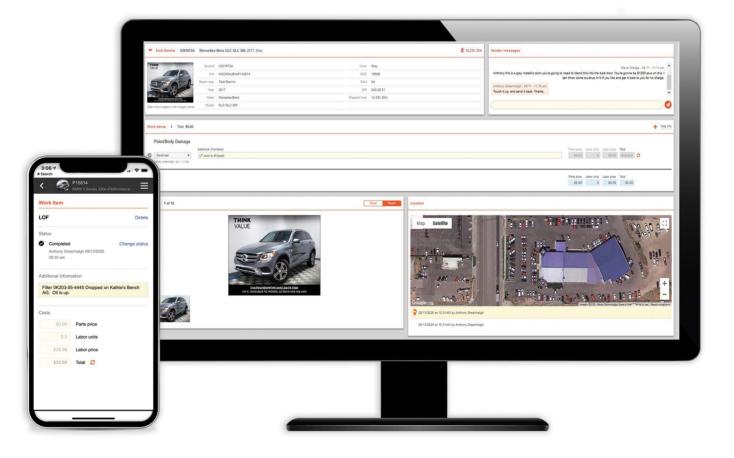
**A NEED TO KNOW BASIS** Each vendor can only see information relevant to their work and the vehicles they are assigned



**SHARES THE FULL PICTURE** You can share vehicle location, images, Work Items, questions, stats and more

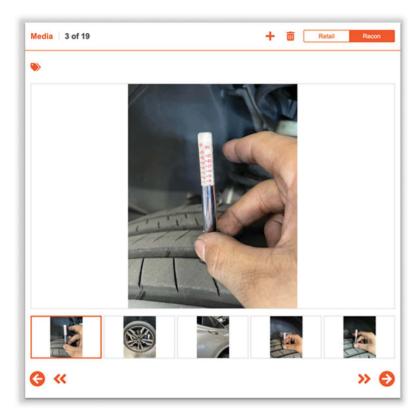


**WORKS WHERE YOU ARE** Available on mobile, tablet or desktop

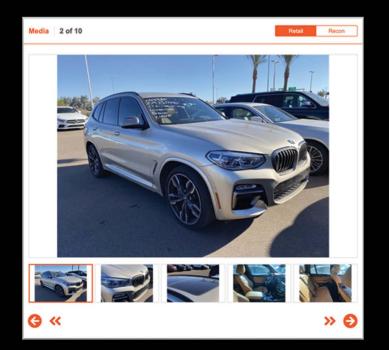


#### **MEDIA GALLERY**

The media gallery supports reconditiong images, video and PDF content on desktop and mobile.



FORMATS SUPPORTED



Syndicated images are automatically mapped to Rapid Recon from your inventory feed.

### NOTIFICATIONS

#### NOTIFICATION DELIVERY DEVICES:

- SMS (with user opt-in required)
- Smart Watch via SMS notifications
- Tablet
- Computer (Desktop/Laptop)

#### **TYPES OF NOTIFICATIONS:**

- Step Notifications
- Note Notifications
- Time in Step
- Vendor Messages
- Work Item Status Changes
- Vendor Work Assignments

#### **NOTIFICATIONS**

Never miss a notification. Rapid Recon allows you to customize the type of notifications your team would like to receive, and delivers them to you on the devices you already use. Rapid Recon's *Smart Notifications* attempt push notification first, then text, then email ensuring a message is delivered.



### **WORK ITEMS & WORKFLOW**

#### WHAT ARE WORK ITEMS?

Work Items allow teams to better manage approvals and track costs by itemizing the specific work that needs to be completed. Additionally Work Items provide better efficiency for communicating work to vendors. Each Work Item can be individually approved or refused and marked as completed when done. Also, each Work Item has a cost field that allows for a breakdown of parts and labor enabling cost reporting.

#### WHAT IS WORKFLOW?

Every store runs its reconditioning program differently. The recon process is fluid and everchanging, and we built our software and support programs to accommodate these updates.

Stores can start with a simple workflow and add more 'Work Items,' or steps as they go - or they may begin with a very robust system and scale back over time.

Need to change a Work Item? Add a Work Item? Change the name? Most of these changes can be completed by admin users, but our support staff is ready for these on-the-fly changes. We don't stop working because you don't stop working.

#### SOME THINGS YOU COULD ACCOMPLISH WITH WORK ITEMS



SEE THE TOTAL COST OF WORK FOR EACH VEHICLE



REQUEST ESTIMATES FROM VENDORS



LINE ITEM AND/OR BULK APPROVE AND DECLINE WORK



TRACK WORK STATUS



RECEIVE NOTIFICATIONS WHEN WORK IS COMPLETE



ASSIGN AND MANAGE WORK WITH VENDORS

### **WORKFLOW SAMPLES**

SIMPLE SIMPLE SIMPLE

Tier 1	Tier 2	Tier 3	Tier 4
Purchase/In Transit	Purchase/In Transit	Purchase	Purchase
Trade	Trade	Trade	Trade
Trade Not Clear	Trade Not Clear	Trade Not Clear	Trade Not Clear
Inspection	Initial Photos/ Wash	Missing Keys	Missing Keys
UCM Approval	Service Writeup	Initial Photos/ Wash	Initial Photos/ Wash
Approved/Declined	Dispatch	Service Writeup	Service Writeup
Service	Tech - James	Dispatch	Dispatch
Parts Hold	Tech - Josh	Tech - James	Tech - James
Taken by Sales	Estimate	Tech - Josh	Tech - Josh
Sublet Mechanical	UCM Approval	Parts P&A	Parts P&A
Body shop	Approved/Declined	Estimate Prep	Estimate Prep
Detail	Parts Hold	UCM Approval	UCM Approval
Final Photos	Taken by Sales	Approved/Declined	Approved/Declined
Frontline Ready	Sublet Mechanical	Parts Hold	Parts Hold
Hot Ticket	Body Shop	Taken by Sales	Taken by Sales
Wholesale	Detail	Sublet Mechanical	Sublet Mechanical
	Final Photos	Body Shop	Minor Cosmetic
	Frontline Ready	Detail Dispatch	Express paint repair
	Hot Ticket	Detail - Jennifer	Collision Repair
	Wholesale	Detail - Steve	Detail Dispatch
		Final Photos	Detail - Jennifer
		Frontline Ready	Detail - Steve
		Hot Ticket	Final Photos
		Wholesale	Frontline Ready
		Auction - Manheim	Hot Ticket
		Auction - SLAA	Wholesale
			Auction - Manheim
			Auction - SLAA
		ech Efficiency Increase*	
Basic, Advisor, Used Car	Used Car Manager (and/or	Used Car Manager, Inventory	Used Car Manager, Inventory
Manager, Detail Manager (or	inventory manager), Advisor,	manager (aka Chaser), Advisor,	manager (aka Chaser),
advisor), Photographer		Technicians, Parts Counter,	Advisor, Technicians, Parts
	advisor), Photographer.	Detail Manager, Detailers,	Counter, Minor Cosmetic
		Photographer.	Technicians, Body & Refinish
			Technicians, Detail Manager,
			Detailers, Photographer.

\*A study found that using Rapid Recon to communicate between parts, technicians, advisors, and approving managers yielded a 27% increase in technician labor hours year over year.

#### **RECALL MANAGEMENT**

**RECALL INFORMATION** Click on the line with an open recall and a pop up window will appear showing you the details of the open recall. NHTSA recall bulletins integrate in your Rapid

Recon vehicle file.

Your vehicle inventory is scanned several times each day for open recalls. The current count of recalls will display on the Overview page and in the vehicle summary row on the Details view page. Additionally, all recalls can be viewed at once from the *Recalls Report*. Your inventory will be monitored all the way to your frontline, and until sold. Avoid the last-minute surprise of open recalls killing deals in finance!

Reports / Recalls											9	Search	Print report	Export report
Select status (Total)		All 20												
Unrepaired	7	Repair	Reporting as	Stock #	Year	Make	Model	Step	Notes	NHTSA#	OEM #	Description		
Repaired	13	Status	reporting as	3100.4 #	rear	Naka	secon	outp	PROVERS	heritanie	UEM #	Description		
Al	20	~	Not Open	C225328 😢	2016	Audi	S3 2.0T Premium Plus	Dispatch		21V198000	69BY	AIR BAGS:SENSOR:O Read more	CCUPANT CLASSIFICATION FRONT P	ASSENGER
		*	Not Open	M2454955H 🗭	2017	Kia	Forte LX	Wholesale		21V622000	SC216	LATCHES/LOCKS/LINE Read more	GAGES:TRUNK LID:LATCH	
		~	Not Open	N11464258 🕑	2006	Volvo	XC70	Wholesale		21V800000	R10136	AIR BAGS:FRONTAL Read more		
		4	Not Open	N1618151D 😢	2013	Kia	Optima SX	Wholesale		18V907000	SC172	FUEL SYSTEM, GASO Read more	LINE DELIVERY HOSES, LINES/PIPIN	3, AND FITTINGS
		4	Not Open	N1618151D 🕑	2013	Kia	Optima SX	Wholesale		18V363000	SC165	AIR BAGS: AIR BAG C Read more	ONTROL MODULE	
		*	Not Open	N1775839A 🗭	2013	Ford	Explorer Limited	Off Frontline		19V435000	19517	SUSPENSION:REAR Read more		
		•	Not Open	N19630558 ピ	2012	Ram	1500 ST	Wholesale		17V821000	T79	POWER TRAIN:AUTO SHIFT Read more	VATIC TRANSMISSION: LEVER AND LI	NKAGE:COLUMN
		~	Open	N2090218A 😢	2011	Jeep	Wrangler Unlimited Rubicon	Wholesale		16V352000	\$43, \$R-16-	004 AIR BAGS:FRONTAL:P Read more	ASSENGER SIDE:INFLATOR MODULE	I
		~	Not Open	NA214943A 🗭	2017	GMC	Sierra 3500HD Denali	Frontline		21V496000	N212329840 N212349840		CAL:ENGINE BLOCK HEATER	
		*	Not Open	NA4646758 🕑	2016	Tesia	Model X 90D	Sublet		21V035000	\$8-21-21-00		TURN SIGNAL:VISIBILITY:DEFROSTE R PREVENTION:SOFTWARE	RDEFOGGER/HW
		*	Not Open	P11846A 😢	2020	Nissan	Armada SV	Frontline		21V373000	R21A2, R21	A3 FUEL SYSTEM, GASO Read more	LINE DELIVERY FUEL PUMP CONTRO	L/DRIVE MODULE
		4	Not Open	P120838 😢	2011	Dodge	Grand Caravan Mainstreet	Wholesale		17V376000	T33	AIR BAGS:FRONTAL Read more		
		4	Not Open	P12169A 😢	2009	Volkswagen	GTI Base	Wholesale		16V913000	45F2, 45F5	SERVICE BRAKES, HI Read more	DRAULIC-ANTILOCK	
		*	Not Open	P12194 🕑	2017	Tesla	Model X 75D	Frontline		21V035000	\$8-21-21-00		TURN SIGNAL:VISIBILITY:DEFROSTE R PREVENTION:SOFTWARE	RDEFOGGERHW
		4	Not Open	P12227A	2014	Cadillac	SRX Luxury	Wholesale		21V473000	N212340980	SUSPENSION:REAR Read more		
		4	Not Open	P12243	2019	Nissan	Versa 1.6 SV	Wholesale		19V654000	R1911	BACK OVER PREVEN Read more	TION: SENSING SYSTEM: CAMERA	
		~	Not Open	P12374	2020	Ford	F-150 XL	Recall		201575000	20C19	VISIBILITY:REARVIEW Read more	MIRRORS/DEVICES	

#### **RECALLS REPORT**

Reports / Recalls										Q an		Print report Export
Select status (Total)		All 20										
Unrepaired		Repair	Reporting as	and a							×	Description
Repaired		Statua	reporting as			i la colora					^ I	Menor pulso
A	20	4	Not Open	C2253	Vehi	cle Safety Re	call Information				1	AIR BAGS SENSOR OCCUPANT CLASSIFICATION FRONT PASSENGER Read more
		~	Not Open	M2454	NH	TSA #: 18V39	15000 - OEM #: U	50 NHTSA #:21V80	0000 - OEM #: R1	0136	1	LATCHESLOCKSLINKAGES TRUNK LIDLATCH Read more
		4	Not Open	N1546	Defi	ct summary					- 1	AIR BAGS FRONTAL
				N1618				certain 2001-2007 V70 and sue to propellant degradation			- 1	Read more. FUEL SYSTEM GASOLINE OF INFRY HOSES I INFS/PPING AND FITTH
		4	Not Open	N1618				d high temperature cycling.		esposore to	1	FUEL SYSTEM, GASOLINE DELIVERY HOSES, LINES/PIPING, AND FITTI Read more
		۵	Not Open	N1618		sequence summ						AIR BAGS AIR BAG CONTROL MODULE Read more
		~	Not Open	N1775		vilator explosion m rus injury or death.	ay result in sharp meta	I fragments striking the driv	er or other occupants, resi	/ting in		SUSPENSION REAR Read more
		Δ	Not Open	N1983	Dea			free of charge. Owner notifi orner service at 1-800-458-				POWER TRAIN AUTOMATIC TRANSMISSION LEVER AND LINKAGE COLL SHIFT Read more
		~	Open	N2090.		I is R10136.	contact Volvo Car cust	omer service al 1-800-458-	1552. Volvo Cartelicite,s nu	mber for this		AIR BAGS FRONTAL PASSENGER SIDE INFLATOR MODULE Read more
		~	Not Open	NA214		SA notes ers may also cont	act the National Highwa	ry Traffic Safety Administrat	ion Vehicle Safety Hotline	at 1-888-327-		EQUIPMENTELECTRICAL ENGINE BLOCK HEATER Read more
		~	Not Open	NA464	423		9153), or go to www.nhi					EXTERIOR LIGHTING TURN SIGNAL-VISIBILITY-DEFROSTER/DEFOODE C SYSTEM BACK OVER PREVENTION SOFTWARE Read more
		~	Not Open	P1184	AIR	BAGS FRONTAL						FUEL SYSTEM, GASOLINE DELIVERY FUEL PUMP CONTROLORIVE MO Read more
		4	Not Open	P1208					Powered by AutoAp, inc	- Beaverton, OR		AIR BAGS FRONTAL Read more
		۵	Not Open	P1210	100 S							SERVICE BRAKES, HYDRAULIC-ANTILOCK Read more
		~	Not Open	P12194	2	017 Tesia	Model X 75D	Frontine	210035000	\$8-21-21-001		EXTERIOR LIGHTING TURN SIGNAL VISIBILITY DEFROSTERIDEFOGGE C SYSTEMBACK OVER PREVENTION SOFTWARE Read more
		4	Not Open	P12227A	<b>1</b>	014 Cedillad	SRX Linury	Wholesale	217473000	N212340080		SUSPENSION REAR Read more
		4	Nol Open	P12243	12° 2	019 Nesen	Varsa 1.6 SV	Wholesale '	197654000	R1911		BACK OVER PREVENTION: SENSING SYSTEM: CAMERA Read more
		~	Not Open	P12374	2 4	020 Ford	F-150 XL	Recall	201575000	20019		VISIBLITY REARVIEW MIRRORS/DEVICES

#### Keeping up with recalls is a headache. Let our software take it off your plate.



À	NHTSA #: 21V3730	00 - OEM #: R21A2, R21A3	
	FUEL SYSTEM, GA	SOLINE:DELIVERY:FUEL PUMP:CO	Read more
	O Repaired	Unrepaired	

The default status will be marked as 'unrepaired.' If the vehicle has been repaired you can select that option or if there is a delay you can use the fill-in blank to provide an explanation such as "recall parts on backorder," etc.

#### MANAGING RECALLS

Because there is a lag between when a safety recall repair is made and when it is reflected in NHTSA's system, *Rapid Recon provides two different fields to use for tracking:* 



#### **REPAIR STATUS**

This setting is editable and allows you to mark a recall as repaired if you know the work has been completed and want to distinguish this from other open recalls. In addition to the status, you can also add notes specific about any work performed. This can be set from the vehicle safety recall panel or from the recalls report by clicking on the repair status.



#### **REPORTING AS**

Available from the *Recalls report*, the "Reporting as" field allows you to see if the vehicle safety recall is currently considered Open or Closed from NHTSA. This cannot be edited but allows you to verify whether or not the vehicle's status has changed. This could be important if the work was completed elsewhere or submitted through another process.

Vesterday Week thru yesterday	North thru yesterday	Nov Dec	Jan From	Thru	
	Produc	tion summar	y for 01/1/2022 to 01	1/31/2022 15 out of 4	7
		S Number of		AM	a days to step completion
		43	8		3.96
Choose type of step	Comple	ted vehicles	by step 01/1/2022	2 to 01/31/2022	
Al steps	•				
Choose steps	a Norie Ven		Completions	Repeats	AVG days to completion
in Transit		-	-	-	
Ready for Recon		15	450	85	0.32
Recon Manager	3	08	457	159	0.36
Cispatch	3	13	197	54	0.57
Tech-Kathie		a.	125	61	1.00
2 Tech-Dennis		7	158	71	0.90
2 Tech-Anthony		7	134	67	0.88
Main Shop		5	16	1	5.16
Main Shop JLR		0	0	0	0.00
🛃 Parts P&A	5	м	234	100	0.23
Parts Hold		6	103	7	1.58
UCM Approval		2	58		1.58
Approved / Declined		9	22	3	0.94
🛂 Sublet		5	48	3	1.91
🖸 Recall		5	6	0	2.17
Detail		19	171	2	4.38

#### **PRODUCTION BY STEP**

A step breakdown with layers of drilldown to tackle opportunity at the step level. A work-in-process detail to keep you informed of what's coming, and a start/stop detail that aids dealers in addressing and correcting human-caused bottlenecks through batch updating.

#### **USER ACTIVITY**

Know which of your team members are consistently engaged in your processes.

eports / User activity													
day Week to date M	orth to date From 12/1/2021	To 1/31/2022											
User activity from 1	2/1/2021 to 1/31/2022												
User	Title	Vehicles moved	Total moves	Notes	Edt/Add work items	Change work item status	Add image	Delets image	Add video	Delete video	Add PDF	Delete PDF	Tagged m
Josh Coutts	Recon Writer	720	1459	945	162	12	1	0	0	0	0	0	0
Anthony Greenhalgh	Recon Mgr	650	1093	746	1177	3904	1	2	0	0	2	0	22
Michelle Nordholm	Recon Tech	589	963	801	1046	83	514	24	0	0	0	0	969
Jason Murphy	Recon parts	299	818	394	674	2	0	0	0	0	0	0	0
Bryan Johannson	Internal Service Writer	526	754	1241	191	59	0	0	0	0	0	0	0
Bridget Townsend	GM	403	413	4	0	12	0	0	0	0	0	0	0
Brian Larremore	Recon Tech	185	392	251	1223	0	1233	11	4	0	0	0	1061
Anthony Martinez	BMW Parts Dept.	152	364	265	393	0	0	0	0	0	0	0	0
John Young	wholesale	295	355	266	80	30	0	0	0	0	0	0	0
Dennis Moginn	Recon Tech	145	345	175	1081	5	1080	26	0	0	0	0	1043
Kathie McGinn	Recon Tech	135	320	208	919	3	758	34	1	0	0	0	738
Curtis Sampson	Recon Tech	125	277	175	1042	0	1373	27	10	0	0	0	1225
Keith Brice	PO Mgr	174	227	2	20	1343	0	0	0	0	0	0	0
Nick Metts	Volvo Service Mpr	118	166	53	207	284	0	0	0	0	0	0	0
Nicole Renninger	BMW Parts Dept	80	160	214	144	٥	1	0	0	0	0	0	0
Frimino Toste	JLR Parts	63	135	217	96	٥	0	٥	0	0	0	0	0
Claudia Rodriguez	Volvo Parts Dept.	48	109	72	132	0	. 0	0	0	٥	0	0	0
Noemi Manero	Volvo Parts Dept.	36	60	50	78	0	٥	0	0	0	0	0	0
Michael Young	tot manager	55	59	46	0	٥	0	0	٥	0	0	0	0
Collette Roth	JLR Parts	31	57	36	35	0	٥	0	٥	0	0	0	0
Trent West	Aast Parts MGR 8MW	22	45	53	61	0	0	0	0	0	0	0	0
Tim Jones	Parts Director JLR	21	35	33	21	0	0	0	٥	0	0	0	0
Gary Veterli	Volvo Tech	10	31	0	109	٥	182	0	٥	0	0	0	0
David Lasso	Internet Director	26	31	5	0	314	0	0	0	0	0	0	0

Step completions   L	ast 4 weeks and week to	o date								
	Jan 2 - Jan 8		Jan 9 - Jan 15		Jan 16 - Jan 22		Jan 22 - Jan 29		Week to date	
	Completions		Completions		Completions		Completions		Completions	
Disps	0	R	٢	A	0	R	0	R	٢	1
In Transit	2.14	19	1.58	17	2.15	29	2.69	29	1.94	
Ready for Recon	0.63	34	0.17	77	0.30	105	0.19	108	0.11	
Recon Manager	0.38	60	0.19	61	0.41	97	0.38	100	6.02	
Dispatuh	0.22	28	0.87	42	0.29	62	0.50	54	1.45	
fech-Kathie	0.60	17	0.73	20	0.79	.16	1.12	20	0.35	
Sect-Dennis	0.76	21	1.03	17	0.51	28	0.87	28	6.94	
Tech-Anthony	0.73	21	0.92	50	0.30	18	0.76	25	1.13	
Main Shop	2.14	- 1	7.97	18	4.00	6	528	6	-	
Main Shop JUR	-	-		-	-	-		-	1.85	
Parts P&A	0.29	29	0.09	26	0.27	45	0.23	26	0.26	
Parts Hold	1.40	22	0.56	22	121	30	195	19	4.00	
UCM Approval	1.20	12	1.35		1.01	25	3.54	٠	-	1
Approved / Declined	2.25	. 4	0.72	4	0.54	10	1.0	2	-	
Sublet	0.11		3.29	10	1.44	17	1.57	12	2.31	
Recall	-		0.72	2	0.93	2	5.02	1	4.0	
Detail	4.26	45	5.99	39	3.39	48	3.32	29	2.86	
Frontine	23.05	12	28.09	18	23.13	20	17.04	19	30.98	
Wholesala	21.25	7	26.19	19	38.74		18.20	19	-	
Lost Keys	0.20	1	-		0.06	3	-		(asc)	
Of Frontine	4.72	2	0.24	ŝ	2.85		13.54	3	8.34	

#### WEEKLY PRODUCTION BY STEP

As red flags show themselves in your processes, the weekly production by step report will measure and show by week if your changes in processes were effective.

#### **COLOR TRIGGER**

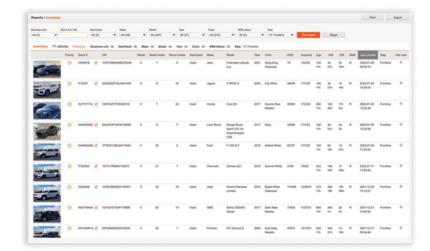
A daily push of the vehicles that require additional attention due to a delay. This report brings departments together by giving each department head foresight into vehicles that may be arriving in their department and have already experienced a delay, making prioritzation easy.

-	Stark No.	Name of Concession, Name o	Name Timer of Arms	Rest Test	State Viscor	See .
F Tech Kathin ()	CIUIR	212 BMW 1 Series 12K Blue Water Metallic	Million	Ad 338-05m	83	BOK THOSE
						Repark 127042-1.Mpm R039003
						Descent MI, 517-2012 - 4 (Mpre) Gancia
						Chap 8. 1/50/302 - 8.35en del sei teri delle vellech dei to minden
						Jook F + (16.2012) - 998am GOE III
						Alan Mi 1/20/2012-12 14pm do coll and glog free aid has fast dag studies
4 Tech-Deamin ()	PODH	2021 Land Rowst Range Rowst Volar 2149 Hillyna	nia 2420k34a	66 2 H 2 H	42	kir wees
						William P 1 20/2012 - 6 Mani XIXA P (201)
						Researt 1/20/2022 - 30.55ms Ref-Reserve
						Dearsh ML 1/30/2012 - 10 (Them DANNY
						During ML 120/2022 - 2 #Byte Joint ML LLDN PROM JLA 1000K KEYS TO SHOW CUSTORIER
						Amil, +10.502,-2.20pm THIS PROMOVED THE ANOMALE GALLET MOVEMONED, 3,000 S
						Alan Mi U Di DRD - 3 Mpm NO PROS ON THE GROLLE"
						ANN NE 19/2002 - 13 Algue RECK ANNEXTED AND LAND MARK REKE ALEX GETS PARK WORK, MITER RECOVERING PARE ADD.STMENTS PARTS RAFT AND RETURN ADD.ADD.NEW AND LANDER BIOL 2010 BET 10/49 (OV/DRLLD, AND TIMES
						Roual & USA202 - URAN URAS ADADED VERUET REACHIN
						Julia 5, 5 Tel 2012 - 3 Telpes parts (REDIDID)
						Mile 8 (2000) - 10 of an ALL PARTS ARE HERE
UTOL Agendab	NAMERICAR	2015 Ownstat Tolow UTZ Mink	3410.00	Joi 176.3%e		8043007
						Bryan 1 6/06/962 - 3.36pm Bill 59/007
						During ML 109/2022-4.Hight RATAIL
						Data F. 129/2022 - Linipes GOV III
						Ale ML 1/07/022-1.5 Mps DeciDate others Ale, Tend on Helle III MEERICLET WE KNOW WING YOU TRONG

hay	Starth No.	Vehicle	Shop Theory of A such	Recon Timer (d.b.ml)	DMB Timer olignet	Note
In Transit (20)	X22547A	2019 Lenn 15 30h	6d 23h 50m	0d 00h-03m	1	ROF
	\$756307583	2018 BMW 3 Series 326d Alpine White	M-12h-Him			ROF
	C22079A	2020 BMW 3 Series 330: Alpine White	N 276 29m		4	BOA
	P12358	2020 RMW XS stheweith An Black	Ad 045 30m		1	BOA
	P12366	2018 BMW 5 Series 530x Mineral White Metallic	4d 04b 10m			BOA
	P12365	2018 BMW 3 Series 32hd Alpine White	42 04b 99m		,	ROF
	912560	2016 BMW X3 xDcive26i An Black	4d-040-30m		3	BOF
	NA2(2098	2016 Ford Expedition EL XLT	4d 23h 34m	6d 90h 31m	*	ROF
	P12357	2018 BMW X5 sDrive-He Black Supplier Metallic	6d 03b 59m		,	ROF
	\$75042765	2018 BMW X1 «Dri-e28: Alpise White	64 476 59m		2	ROF
	P12314A	2003 RNW Z4 3.0: Muldives Blue Metallie	5423651m		н	BOF Nathan K. 108/2022 - 10 (Sam MAINSING RECON HAS NOT RECEIVED KEYS
	P12329	2019 BMW 7 Series 75% Mineral White Metallic	13/03) He		ы	ROF Nathan K. 119/2022 - 8.20am NO CAR NO KEYS
	P12328	2018 BMW 5 Series 53% sDave Blammat Metallic	136/030 2968		14	BOF Nathan K. 1/19/2022 - 8.20am NO-CAR NO-KEYS
	P12330	2018 BMW 5 Series 54% Algive White	132-036 PM		84	ROF Notes K. 17152022 - 8.20m NO CAR NO XXX5

#### **STANDARD REPORT**

A complete report of all of your vehicles active in the reconditioning process, complete with notes, and sorted by step.



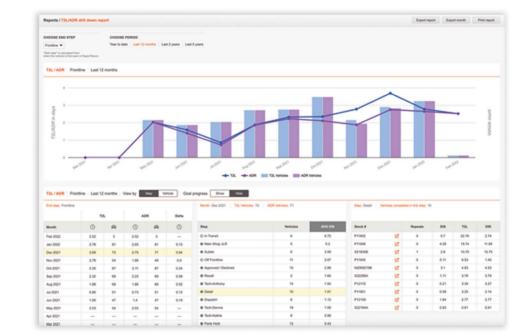
#### **INVENTORY REPORT**

Use Rapid Recon's scan feature to inventory your vehicles. This report shows vehicles scanned, and any missed vehicle appears as an exception.



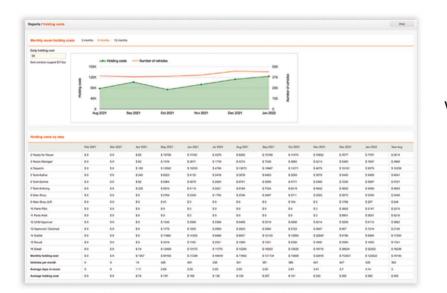
#### **T2L/ADR PERFORMANCE BY MONTH**

Time-to-line (T2L) and average days in recon (ADR) are vital measurements in your reconditioning processes. View a month-by-month detail on how each step is performing. Color triggers instantly highlight areas of opportunity and areas of improvement.



#### T2L/ADR DRILLDOWN

Know how long you're taking and identify specific areas that are thriving and others that have opportunities.



#### **HOLDING COSTS BY MONTH**

View what it's costing you to hold your vehicles in inventory during the reconditioning process. The holding cost by month report is an excellent scorecard that shares the "why" when tackling bottlenecks that add non-value-added time to your reconditioning processes.

#### **INCOMPLETE FRONTLINE**

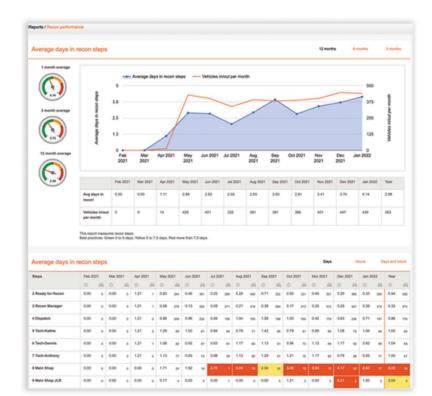
See a condensed list of vehicles on the frontline that still have work to be completed.

Step	Stock No.	Vehicle	Needs estimate	Pending Approval	Approved	QC Recheck
17 Frontline (3)	C22399B	2019 Toyota Tacoma TRD Offroad Quicksand	1	0	0	0
	P12342	2017 Land Rover Range Rover 3.0L V6 Supercharged HSE Black	0	0	6	0
	X22303B	2018 BMW 4 Series 430i Gran Coupe	1	0	0	0

		and the second se									McGinn Mercer Anthony Greenha
Overview Details view	Approvals	Vendors ~	Reports	Setup 🛩	Help 🗸						Q 월 🔿
Reports / Cost to sales			_								
toporing Month End Step Jan 2022   Completed Work	¥									Print	Export
	Curr	ent Month (Jenuary 203	22) - Preliminary*		Prio	Month (December 202	1) - Prelminary*		Difference be	tween Current vs Prior Mor	ith .
	f of Vehicles	Total Cost to Sales	Avg Cost to Sales	% of Cost	# of Vehicles	Total Cost to Sales	Avg Cost to Sales	% of Cest	# of Vehicles	Total Cost to Sales	Avg Co to Sale
Total	80	\$40,573	\$1,007		79	\$34,366	5491		10	\$46,206	55
Work Berns											
Algoment	2	\$680	\$340	0.84%	1	\$340	\$340	0.99%	1	\$340	
Battery	z	\$3,585	\$512	4.45%	1	\$455	\$455	1.32%	4	\$3,129	1
Body Repairs	. 52	\$5,265	\$479	6.53%	2	\$950	\$317	2.76%	8	\$4,315	\$1
Cabin Filter	1	\$145	\$145	0.18%	2	\$406	\$228	1.33%	(7)	(\$310)	de
Detail	42	\$4,150	\$99	5.15%	.15	\$1,425	\$95	4.15%	27	\$2,725	
Four Tires	4	\$3,782	\$946	4.00%	2	\$0	50	0.00%	4	\$3,782	
Highline Inspection		\$9,085	\$1,136	11.28%		\$4,835	\$1,139	19.89%	2	\$2,250	
	2	\$150	\$75	0.19%	1	\$163	\$163	0.47%		(\$13)	
Interior Repair											

#### COST TO SALES

Understand what you're spending, what's getting approved, and what's getting declined.



#### PERFORMANCE BY MONTH

A heat sheet showing average days breakdown by step by vehicle. Color triggers highlight areas of opportunity.

### **GROUP REPORTING**

#### **GROUP REPORTING**

We offer group-level reporting for dealer groups. Reporting at the group level includes:

#### **ENTERPRISE SUMMARY REPORT**

This report provides automotive group leadership and members with a store-by-store comparison all in one comprehensive view with a single login. The report allows users to view all inventory, recon phases, efficiencies and inefficiencies on the group level.

Overview	Deta	tails view	Appro	ovals Fo	orms	Vend	iors 🗸 🛛 Rep	oorts Setu	up ~	Help 🗸	Adi	min 🗸
leports / <mark>Ente</mark>	rprise v	vorkflow su	ummary									
Run report												
Step breakdo	own C	Count of veh	nicles gro	uped by enterpris	se step nan	ne						
Total vehicles	%	DIS yellow	DIS red	Enterprise label	McGinn R	tecon MAIN	McGinn Greenville	Chevrolet Buick GMC	McGinn Toy	ota Greenvill	McGinn Volvo	Metro Greenv
2,935	100%	141	156	ALL	170	100%	115	100%	108	100%	60	100%
55	2%	5	4	Detail	4	2%	6	5%	3	3%	2	3%
40	1%	4	4	Marketing	1	1%	1	1%	1	1%	0	0%
458	16%	62	97	Mechanical	24	14%	10	9%	4	4%	13	22%
33	1%	4	20	Cosmetic	0	0%	1	1%	3	3%	0	0%
2,346	80%	66	28	Retail	141	83%	97	84%	97	90%	45	75%
3	0%	0	3	Other	0	0%	0	0%	0	0%	0	0%
	0%	0	0	Unknown	0	0%	0	0%	0	0%	0	0%
418	0%	44	110	Intake	23	0%	10	0%	23	0%	1	0%
19	0%	1	8	Other	0	0%	0	0%	3	0%	0	0%
5	0%	0	3	Unknown	0	0%	0	0%	0	0%	0	0%
	0%	0	0	Mechanical	0	0%	0	0%	0	0%	0	0%

#### **Enterprise Workflow Summary Step Breakdown**

The report allows users to view their group averages by reconditioning phase, real-time phase bottlenecks, which stores are hitting group-level KPI's and opportunities for process changes with real metrics to test and review those changes on the group level.

#### **Enterprise Workflow Summary**

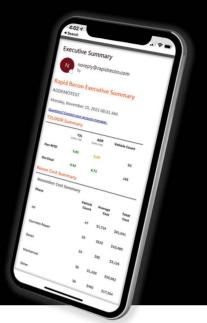
Workfl	low summary Sur	mmary of vehicles gro	ouped by availability and completion sta	atus	
Totals	Enterprise summary	McGinn Recon MAIN	McGinn Greenville Chevrolet Buick GMC	McGinn Toyota Greenville	McGinn Volvo Metro Greenville
2,935	Inventory	170	115	108	60
5	Waiting to arrive	0	0	0	0
543	Onsite	29	18	11	14
41	Offsite	0	0	0	1
2,346	Completed	141	97	97	45
80%	% Completed	83%	84%	90%	75%
728	Completed MTD	65	20	22	9
2,821	Completed pace	252	78	85	35
4					

### **GROUP REPORTING**

#### **EXECUTIVE SUMMARY EMAIL**

An email-only report that provides a top-level view of the dealership. This is a great overview for both hands-off and active managers within the system. Designed to be mobile friendly for on-the-go viewing.

- T2L/ADR Header Current scoreboard numbers
- Recon Cost Summary Recon costs rolled up by phases for the current and previous month
- Vehicle Snapshot Shows where in the process your vehicles are waiting for recon, in recon, frontline, or other end step
  Color Trigger Summary How many vehicles are displaying yellow or red color
- Color Trigger Summary How many vehicles are displaying yellow or red color triggers per step
- Days in DMS Summary Vehicle counts based on age, per step allows you to quickly see where in the process aged vehicles are



verview	Detai	is view	Approvals Vendo	28 Y R	sports	Setup 🛩 Help 🛩	Admin 🗸						
eports /	Group cost to	sales											
month avg	12 month av	g 24 month i	Run report										
	6 months av		McGinn A	uto Group		Jan 22 Preliminary*		Dec 21 Preliminary*		Nev 21 Proliminary*		Oct 21 Preliminary*	
	# of vehicles	Avg cost to sales	Dealership	End step		# of vehicles	Avg cost to sales	# of vehicles	Avg cost to sales	# of vehicles	Avg cost to sales	# of vehicles	Arg
	1141	\$400	McGinn Teyota of Charleston	Frontine	٣	169	6962	168	\$327	186	\$379	243	
2	673	\$509	McGinn Honda Beaufort	Frontine	*	122	\$605	148	\$659	93	\$533	99	
~	335	\$645	McGinn Dodgeland	Frontine	*	49	\$661	21	\$619	54	5880	60	
2	398	\$754	McGinn Teyota of Beaufort	Photos	٣	112	\$821	69	\$878	54	\$878	58	
2	704	\$827	McGinn Honda	Frontine	w	123	\$570	142	\$766	118	\$737	29	
~	309	\$910	McGinn Kia	Frontine	*	52	\$767	44	\$738	49	\$958	47	
	665	\$1,081	McGinn Hyundai	Frontine	*	114	\$1,420	139	\$1,502	106	\$1,021	104	
	536	\$1,424	McGinn Ford Lincoln of Charleston	Frontine	٣	78	\$2,070	99	\$1,909	94	\$1,304	90	\$
2	461	\$1,893	McGinn Porche of Charleston	Frontine	٠	п	\$1,887	55	\$1,624	113	\$2,335	164	\$
2	580	\$1,929	McGinn Jaguar of Charleston	Frontine	۳	94	\$2,350	104	\$1,909	87	\$1,875	104	\$
	5822	5986	Monthly Group Averages			984	\$1,071	1082	\$1,072	956	\$1,064	1048	\$

<b>GROUP</b>	OST TO	SALES
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Understand the month-over-month reconditioning spend by vehicle and see it store-over-store.

Overvier	w	Deta	ills view	٨	pprovals	s Forms V	endors ~	Reports		Integr	ations 🔨		Setup 🗸		Help	~	Adı	min ~			۹	е,	*
Reports	Group	p T2L a	nd ADR	averag	es																	Exp	port repo
month a	<mark>ivg</mark> 12	month a	vg 24	month av	9	Run report										.,	ITD (Mon	th to date	) numberi	s are not	included ir	the mor	th aver
Group	T2L and	ADR				Dealerships			Group	T2L and	ADR												
6 mont	h avg (Ju	II 2022 - F	Feb 2022)	i.		McGinn Group			Aug 20	22 (MTD	*)		Jul 202	2			Jun 20	22			May 20	22	
	T2L		ADR		Delta	Dealership	End step		T2L	8	ADR		T2L		ADR		T2L		ADR		T2L		ADR
	6.39	954	5.13	869	1.26	McGinn Ford	Frontline	•	5.96	97	4.77	95	6.50	107	5.10	99	7.53	184	6.08	162	7.07	168	5.71
~	8.91	529	6.77	521	2.14	McGinn Kia	Frontline	•	8.78	45	5.95	45	9.19	81	7.23	81	10.36	88	8,44	88	10.71	90	8.35
	9.51	1280	7.37	1265	2.14	McGinn Chevrolet	Frontline	Ŧ	7.07	108	5.09	108	8.88	205	7.15	201	10.91	209	9.14	207	11.35	188	8.91
~	10.11	500	7.23	490	2.88	McGinn Chevrolet San Diego	Frontline	×	8.97	30	6.45	30	12.74	56	9.20	56	11.09	58	8.65	58	9.28	66	6,1
<b>Z</b>	10.15	507	8.77	470	1.38	McGinn Volvo	Frontline	Ŧ	6.67	27	4.93	25	7.48	62	6.28	53	17.61	77	17.36	69	9.36	84	7.8
	10.92	463	1.78	463	9.14	McGinn Recon North	Frontline	*	7.87	103	1.64	103	14.13	170	1.28	170	12.03	107	1.78	107	6.71	83	2.9
2	11.98	101	8.18	101	3.79	McGinn Recon South	Frontline	*	6.95	2	5.36	2	15.97	10	10.37	10	10.94	72	7.59	72	14.61	17	9.75
	12.02	100	8.20	100	3.82	McGinn BestCars	Frontline	•	6.12	1	3.81	1	15.97	10	10.37	10	10.94	72	7.59	72	14.61	17	9.75
	10.00	4434	6.68	4279	3.32	Monthly Group Averages			7.30	408	4.75	408	11.36	679	7.12	679	11.43	834	8.33	834	10.46	681	7.44

#### **GROUP T2L and ADR**

See a month-by-month and store-over-store comparison of your group performance. Month-to-date and total vehicle counts have bene added. Compare MTD trajectory and vehicle counts contributing to numbers across all stores in the group.

#### THE RAPID RECON MOBILE APP

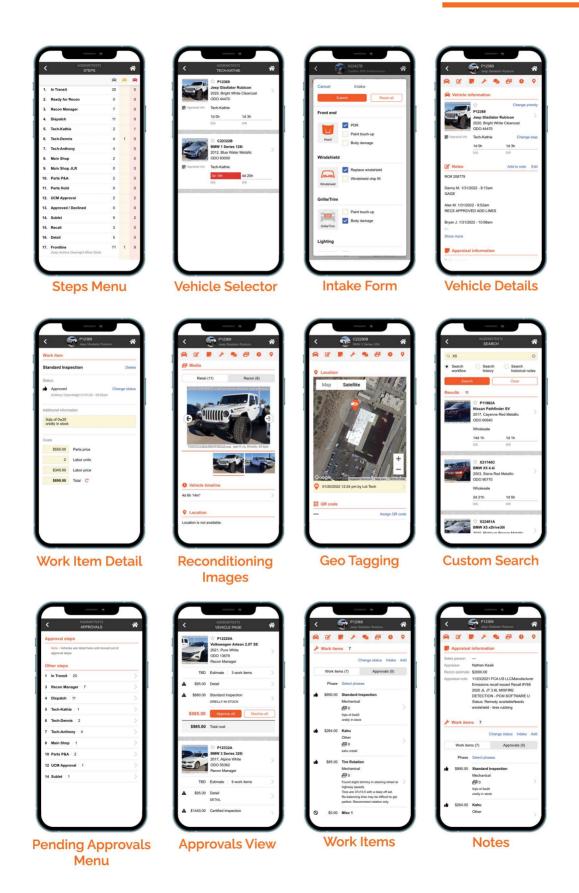
We understand that in the auto industry you can't always be in front of your computer. Our mobile app allows you to access Rapid Recon no matter where you are.



The Rapid Recon App



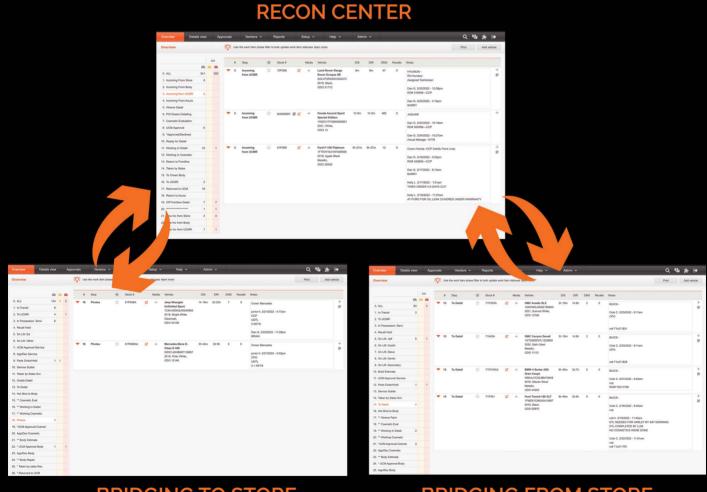
### MOBILE



### BRIDGING

#### **RECONDITIONING BRIDGING**

Dealer groups are everywhere, and at Rapid Recon we recognize the need for fluidity when reconditioning vehicles. With Rapid Recon bridging, dealers can easily maintain control and provide accountability at each store level. Rapid Recon seamlessly integrates all the group's stores with a centralized reconditioning facility. The store-level only sees their vehicles, while the reconditioning center simultaneously mirrors features, and manages vehicles from all stores in one centralized system.



**BRIDGING FROM STORE** 

### BRIDGING





#### **RECONDITIONING BRIDGING BENEFITS INCLUDE:**



Automated direct communication between the reconditioning facility and each store's unique decision makers.



Seamless integration between stores, recon centers, detail centers and other vendors.



Mirrored workflow at each unique store level to monitor the progress of their vehicles at the reconditioning facility, etc.



Group level vendor management where vendors manage all the groups' vehicles in one system.

### **RECON CONNECT**<sup>TM</sup>

#### **RECON CONNECT™**

Recon Connect is a complementary browser extension for all Rapid Recon customers. The extension is compatible with both Google Chrome and Microsoft Edge. The Recon Connect Browser Extension allows you to interact with Rapid Recon on the platforms you already use everyday. These include but are not limited to inventory management systems, appraisal software, CRMs, dealer websites and more!





Available in the Chrome Web Store

#### **How It Works:**

- 1. Visit the Chrome Extension Store to locate and install the extension in your browser.
- 2. Click on the extension icon and make sure that you are logged into Rapid Recon.

3. When visting websites that have VINs that are active in your Rapid Recon system, the VIN will turn orange on your screen.

4. If the VIN is orange, you are able to hover over the VIN with your mouse and a small pop-up window will appear with a snapshot of the Rapid Recon information about the vehicle.

5. For more detailed information click on the VIN and a slider will appear from the right side of the screen with additional details. B

6. Clicking on the orange *View Vehicle Details* button at the bottom of the slider will take you to that vehicle's profile within the Rapid Recon software. **(** 

### **RECON CONNECT**<sup>™</sup>



### **RECON INSPECT**<sup>TM</sup>

#### **RECON INSPECT™**

Recon Inspect is a web-based inspection portfolio designed for used car reconditioning when using Rapid Recon. A great deal of consideration went into time-saving efforts when designing Recon Inspect, focusing on technician efficiency, communication, and transparency.

OF GREENVILLE       Stock #       T21004A         Date inspected       11/23/2021       VN       1FMcUB3736KB21004         Tech name       John Smith       Make       Ford         Signature       John Smith       Make       Ford         Signature       John Smith       Make       Ford         Signature       John Smith       Make       Ford         Pass       Fail       NA       Complete       COAD TEST         Visit       Signature       John Smith       Make       Ford         Pass       Fail       NA       Complete       COAD TEST         Visit       Signature       John Smith       Make       Ford         All or of the southwomen when iding       Stock #1       Year       2009         Signature       Signature southwomen       Stock #1       Tenname       Tenname         Signature       Signature southwomen       Stock #1       Tenname <td< th=""><th></th><th></th><th></th><th></th><th>Dealership name</th><th>MCGINN CHEVROLET</th><th>RO #</th><th>12345</th><th></th></td<>					Dealership name	MCGINN CHEVROLET	RO #	12345	
Date inspected       11/23/2021       VIN       1FMCU93736KB21004         Tech name       John Smith       Make       Ford         Levely that all mechanical larms have base base base base base base base bas		4	12	17	bearership name				
Iverty that if meanine laters have been marked and/or models         Model         Eacope XLT           Signature	2	1			Date inspected	11/23/2021			
Iverty that if meanine laters have been marked and/or models         Model         Eacope XLT           Signature	CH	IEV	RO	LET	Tech name	John Smith	Make	Ford	
Beak Brail         N/A         Complete         NOA TEST           Pass         Fail         N/A         Complete         Image: 12345           Pass         Fail         N/A         Complete         NOA TEST           Image: Ima	M	C	GIL	IN					
Bigneture John SMLER           Pass         Fall         NA         Complete         EQAD 1EST           1         States operation         1. States operation         1. States operation           2         Noise or Wontoor Wen Iding         2. Unite or Wontoor Wen Iding         1. While develoation           4         1         Galance or Wontoor Wen Iding         1. While develoation           4         1         Galance or Wontoor Wen Iding         1. While develoation           5         United or Wontoor Wen Iding         1. While develoation         1. States or Wontoor Wen Iding           4         1         Galance or Wontoor Wen Iding         1. States or Wontoor Wen Iding           4         1         Galance or Operation         1. States or Wontoor Operation           5         Vial         1. States or Wontoor Operation         1. States or Wontoor Operation           6         1         States or Operation         1. States or Operation           1         Wend noise/raties         2. Wend or Operation         2. Operation           1         Wend Not All level and condition         2. Operation         2. Operation           1         Wend Not Complete         VIDEET NEE HOOD         2. Wend Not Kernet Norodition           2         Padiator for conditio									
Pass       Fall       N/A       Complete       ROAD TEST         I       I       I       Stater operation       Stater operation         I       I       I       Stater operation       Stater operation         I       I       I       I       Stater operation         I       I       I       Stater operation       Stater operation         I       I       I       Stater operating temperature       Image: State operating temperature         I       I       I       Stater operating temperature       Image: State operating temperature         I       I       Image: State operation       State operation       Image: State operation         I       I       Image: State operation       Image: State operation       Image: State operation         I       Image: State operation       Image: State operation       Image: State operation       Image: State operation         I       Image: State operation       Image: State operation       Image: State operation       Image: State operation         I       Image: State operation       Image: State operation       Image: State operation       Image: State operation         I       Image: State operation       Image: State operation       Image: State operation       Image: State oper					Signature	John Smith	rear		
Pass       Fall       N/A       Complete         Value       Coloration       Consider of the condition         Pass       Fall       N/A       Complete         Value       Coloration       Condition       Coloration         Pass       Fall       N/A       Complete       Vehicle scored and condition         Vehicle scored and condition       22       Vehicle scored and condition       23       Fal							Mileage	12345	
Pass       Fall       NA       Complete         Value       Coloration       0.00000000000000000000000000000000000	Deee	Fall	NUA	Complete	DOAD TO	o <del>r</del>			
Pass       Fail       N/A       Complete       UNDER THE HOOD         Pass       Fail       N/A       Complete       UNDER THE HOOD         Pass       Fail       N/A       Complete       UNDER THE HOOD         Pass       Fail       N/A       Complete       Contains         Pass       Fail       N/A       Complete       Contains         Pass       Fail       N/A       Complete       Contains         Pass       Fail       N/A       Complete       UNDER THE HOOD         Pass       Fail       N/A	Pass	Fall	IVIA	Complete					
Pass       Fall       N/A       Complete       UNEELSAND       CCA         Pass       Fall       N/A       Complete       UNEELSAND       Control on the and condition         Collabel       Collabel       Collabel       CCA       Collabel       Collabel         Collabel       Collabel       Collabel       CCA       Collabel       Collabel       Collabel         Collabel       Collabel       Collabel       Collabel       Collabel       Collabel       Colabel       Collabel <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
Pass       Fail       N/A       Complete       UNDER THE ISOO         Pass       Fail       N/A       Complete       UNDER THE condition         Pass       Fail       N/A       Complete       UNDER THE BIOD									
Pass       Fail       N/A       Complete					4. Vehicle ac	celeration			
Pass       Fall       N/A       Complete       UNEELS AND TIRES         Pass       Fall       N/A       Complete       Containing ageration (manual/automatic)         Pass       Fall       N/A       Complete       Construction (manual/automatic)         Pass       Fall       N/A       Complete       Co					5. Vehicle dri	vability			
Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       COME       COME       COME         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         Pass       Fall       N/A       Complete       UNDEST HE HODD       If and condition         20       Drive bet condition       20       Drive bet condition       20       Drive bet condition         21       Outprise the full devel and condition       21       Coundition and complion       22       Nith And complete <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Pass       Fall       NA       Complete       UNDER THE HODD         Pass       Fall       NA						ce of transmission (manual/automa	tic)		
Pass       Fall       N/A       Complete       UNDESTITE HOOD         Pass       Fall       N/A       Complete       CCA         Pass       Fall       N/A       Complete       CCA         Pass       Fall       N/A       Complete       CCA         Pass       Fall       N/A       Complete       Complete         VHEELS AND TIRES       The months for damage       The condition         Pass       Fall       N/A       Complete       VHEELS AND TIRES         Pass       Fall       N/A       Complete       VHEE									
Pass       Fall       NA       Complete       UNDER THE HOOD         Pass       Fall       NA       Complete       UNDER THE HODD         Pass       Fall       NA       Complete       Colant Iterel and condition         Pass       Fall       NA       Complete       WHEELS AND THES         Pass       Fall       NA       Complete       WHEELS AND THES         Pass       Fall									
Pass       Fail       N/A       Complete       UNDER THE HOOD         Pass       Fail       N/A       Complete       UNDER THE HOOD         15.       Which observation       16.       Operation         16.       UNDER THE HOOD       17.       Perform and change         17.       Perform and change       18.       Transmission fluid level and condition         18.       Battery performanceCCA       20.       Drive belt condition         21.       Codamit regrammedCCA       20.       Drive belt condition         22.       Nater purpfront condition, leaks, and noise       23.       Radatar for condition         23.       Radatar for condition       24.       Perform and condition         23.       Radatar for condition       25.       Perform and condition         24.       Purp the function and constition       25.       Perform and condition         25.       Parise Mail devel and condition       25.       Perise Mail devel and condition         26.       Perise Mail devel and condition       25.       Wheele SAND THES         Parise Mail devel and condition       26.       Perise Mail devel and condition         27.       Clutch huid level and condition       26.       Perise Mail devel and condition									
Pass       Fall       NA       Complete       UNDER THE HODOD         10       10       Non-observation       10       Non-observation         Pass       Fall       NA       Complete       UNDER THE HODOD         11       Transmission fluid level and condition       10       Battery performanceCCA         20       Drive bettic condition       12       Stattery performanceCCA         20       Drive bettic condition       12       Stattery performanceCCA         21       Other pump for condition, nades, and noise       23       Regina in filter for condition         22       Water pump for condition, and concision       24       Engina in dire for danage         23       Engina in dire dire dand condition       25       Fourier steering fluid level and condition         23       Pourer steering fluid level and condition       25       Pourer steering fluid level and condition         24       Engina in dire dire dondition       26       Firste fluid level and condition         24       Engina in dire condition       25       Pourer steering fluid level and condition         25       Firste fluid level and condition       27       27       27       27       27       27       28       27       27       27									
Pass     Fall     N/A     Complete     UNDER THE HOOD       16.     Wind noise/raties       Pass     Fall     N/A     Complete       17.     Transmission fluid level and condition       18.     Battery performanceCCA       20.     Drive bette condition       21.     Battery performanceCCA       22.     Water pump for condition nulses, and noise       22.     Water pump for condition nulses, and noise       23.     Radiator for condition nulses, and noise       24.     Rogina at filter for condition       25.     Engine mounts for damage       26.     Straik faild level and condition       27.     Clutch fuid level and condition       28.     Fall     N/A       Pass     Fall     N/A       VieteLE-AND TIRES       30.     Tire condition, manage and tread depth       31.     Tire depth LF32 - LR132 RR132       32.     Spare       33.     Wheels are condition       34.     Wheel Condition									00
Pass       Fail       NA       Complete       UNDER the HODO         10.       VMD noise/raties         Pass       Fail       NA       Complete       UNDER the HODO         11.       Parton an oil change       10.       Transmission fluid level and condition         11.       Batary performanceCCA       20.       Drive bet condition         12.       Output the level and condition       11.       Statury performanceCCA         12.       VM to pusch condition       12.       Statury performanceCCA         13.       Drive bet condition       13.       Batary for condition, nakes, and noise         14.       Complete       22.       Natiant for condition and corresion         14.       Complete       28.       Brank fluid level and condition         15.       Dutch fluid level and condition       28.       Brank fluid level and condition         16.       Dutch fluid level and condition       28.       Pares thering fluid level and condition         Pass       Fail       NA       Complete       WHEELS AND TIRES         13.       Wheels are cortect tize and condition       33.       Wheels are condition         13.       Wheels are condition       33.       Wheels are condition									
Pass         Fall         N/A         Complete         UNDER TITE HOOD           12         Perform an oil change         17. Perform an oil change         17. Perform an oil change           13         1         Transmission Inul level and condition         18. Battery performanceCCA           14         1         Battery performanceCCA         20. Drive batt condition         21. Goodnat Iteel and condition           20         Drive batt condition         21. Goodnat Iteel and condition         22. Water pump for condition, leaks, and noise           21         Ocduart Iteel and condition         22. Nater pump for condition, add corresion           24         Engine mounts for damage         28. Brake fluid level and condition           25         Brake fluid level and condition         28. Weaker fluid level and condition           26         28. Prove thering fluid level and condition         28. Weaker fluid level and condition           28. Fall         N/A         Complete         WHEELS AND TIRES           29. Spare         32. Spare         33. Wheels are cord: tize and condition           33. Wheels are cord: tize and condition         34. Wheel Lewing condition									
Pass     Fall     NA     Complete       Pass     Fall     NA     Complete       30     Verte condition       40     Septer					16. Wind nois	e/rattles			
Pass     Fail     NA     Complete     Whet example 1/2     - //2<	Pass	Fail	N/A	Complete	UNDER T	HE HOOD			
Pass     Fail     NA     Complete     Complete     Condition       Pass     Fail     NA     Complete     Complete     29, Direct size condition, failed size       Pass     Fail     NA     Complete     29, Direct size and condition       Viewer     Viewer     20, Direct size     20, Direct size       30, Direct size     30, Direct size     32, Pare       31, Wrieels size correct size and condition     34, Wrieel basing condition					17. Perform a	n oil change			
Pass     Fail     N/A     Complete       Fail     N/A     Complete       VMEELS AND TIRES       30. Three depth LF22 - LR22 - RR32       31. Wheels are condition					18. Transmiss	ion fluid level and condition			
Pass     Fail     N/A     Complete     21. Codatus trevel and condition       22. Water pump for condition, leads, and noise     23. Radiator for condition and corresion       23. Radiator for condition and corresion       24. Engine mouths for condition       25. Brake find level and condition       26. Brake find level and condition       27. Oluth fuil devel and condition       28. Power steering fluid level and condition       29. Vexter fluid level and condition       20. The condition, damage and tread depth       31. The depth LF32 RF32       32. Spare       33. Wheels are condition       34. Wheel bearing condition					19. Battery pe	rformanceCCA			
Pass     Fail     N/A     Complete       Pass     Fail     N/A     Complete       VMEELS AND TIRES       30. The condition, damage and thead depth       31. The depth LF22 ~ LR12 ~ LR132       32. Spare       33. Wheels are condition       34. Wheel beain condition									
Pass     Fail     N/A     Complete     VHEELSAND TIRES       30.     The depth LF32 RF32 RF32     33. Spare       31.     The depth LF32 RF32 RF32       32.     Spare     33. Wheels are condition									
Pass     Fail     N/A     Complete     24. Engine mouth for damage       26. Brake fluid level and condition     25. Brake fluid level and condition       27. Clutch fluid level and condition       28. Foreit sterring fluid level and condition       29. Foreit sterring fluid level and condition       20. The condition, damage and tread depth       31. Tire depth LF/32 FR/32 - LR/32 RR/32       32. Spare       33. Wheels are condition       34. Wheel level and condition									
Pass     Fail     N/A     Complete     VHEELS AND TIRES       30.     Tire depth LF     ./32 RF     ./32 RR     ./32       31.     Tire depth LF     ./32 RF     ./32 RR     ./32       32.     Spire     33.     Wheel Bair condition									
Pass     Fail     N/A     Complete     28. Envise full level and condition       28. Fail     N/A     Complete     29. Fourier stearing fluid level and condition       28. Fail     N/A     Complete     WHEELS AND THES       30. The condition, damage and tread depth     31. Time depth LF72. FR732     32. Spare       33. Wheels are condition     34. Wheel beaming condition									
Pass     Fall     N/A     Complete     VHEELS-AND TIRES       30.     Tire combinet, Lim deput     31.     Tire combinet, Lim deput       31.     Tire dopth LF    122 LK    122 RK       32.     Spare     33.     Vheels are correct size and condition       33.     Vheels are correct size and condition     34.									
Pass     Fail     N/A     Complete     28. Power sterring fluid level and condition       Pass     Fail     N/A     Complete     WhiteLS AND TIRES       30. Tire condition, diamage and tread depth     31. Tire depth LF     ./32. PK       31. Tire depth LF     ./32. PK     ./32. PK       33. Wheels are corect size and condition     34. Wheel beaming condition									
Fail     N/A     Complete     WHEELS AND TIRES       30.     Tire condition, damage and tread depth     30.     Tire condition, damage and tread depth       31.     Tire depth LP     32.     Rpre     ./32.       33.     Wheels are correct size and condition     34.     Wheels are correct size and condition									
30. Tire condition, damage and tread depth           31. Tire depth LF32 RF32 RR32           32. Spare           33. Wheels are correct size and condition           34. Wheel Semigroundian					29. Washer flu	id level and condition			
30. The condition, damage and tread depth           31. The depth LF/32_ RF/32_ ~ LR/32_ RR/32           32. Spare           33. Wheels are correct size and condition           34. Wheel Series condition	Pass	Fail	N/A	Complete	WHEELS	AND TIRES		-	
32. Spare 33. Wheels are correct size and condition 34. Wheel bearing condition					30. Tire condit	ion, damage and tread depth			
33. Wheels are correct size and condition 34. Wheel bearing condition					31. Tire depth	LF/32 RF/32 - LR	/32 RR	/32	
34. Wheel bearing condition									
						ring condition nuts (all present and proper torque)			



Technicians can quickly fill out used vehicle inspections with bulk status updating.



Technicians can digitally sign and submit used vehicle inspections from mobile devices.



Use the form viewer to manage submitted used vehicle inspections, to print, download, and more.



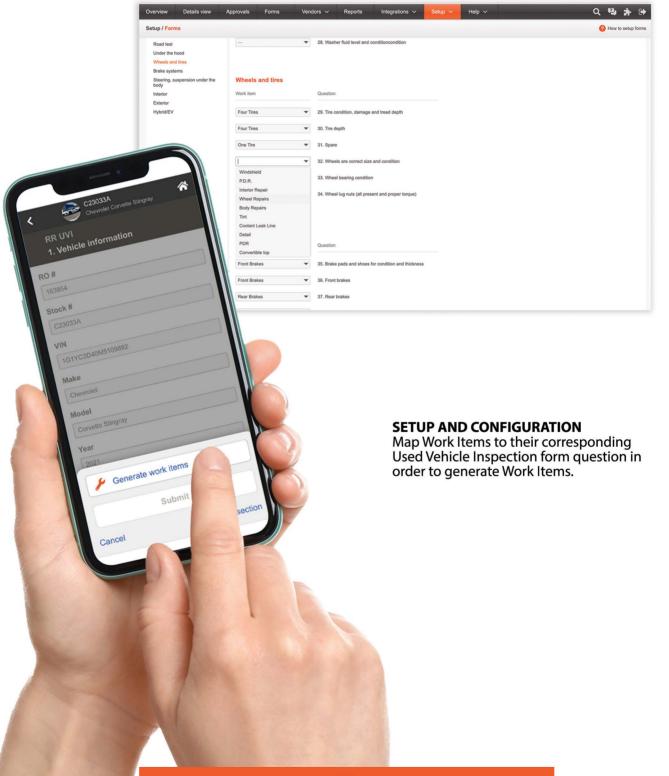
Publish dealer branded digital inspection forms online through the digital vehicle portfolio integration.



Technicians and managers have real time optics into current progress of used vehicle inspections.

### **RECON INSPECT<sup>TM</sup>**

# <u>RECON</u> INSPECT<sup>™</sup>



### PERFORMANCE

#### **PERFORMANCE AND COACHING**

There are a number of things that set Rapid Recon apart from our competitors, but many of our customers will tout our support and performance teams as being the biggest differentiator! We don't just set it and forget it. We are right there in the trenches with you and your team as you streamline your processes and maximize your efficiency.



#### **RECON EDGE**

Recon Edge is an on-site, tailored evaluation and improvement of your reconditiong processes, led by our top-tier Performance Management Team. This service is available exclusively for Rapid Recon customers.

The program is a unique one-on-one master-level performance efficiency troubleshooting service from Rapid Recon. Recon Edge diagnoses and solves shop time inefficiences, workflow maladies, personnel performance challenges and untapped profitability hiding in plain sight.

#### WHAT IS INCLUDED WITH RECON EDGE?

- Pre-trip prep call with management
- In-depth assessment of your reconditioining process
- 2+ days of dedicated on-site attention
- One-on-one time spent coaching all involved staff
- · Industry best-practice evaluation and advisement
- Efficiency improvement strategy
- In-person visit summary, covering accomplished and future goals
- Continued monitoring of the use of Rapid Recon tools and features
- Future recon reviews to keep you on track

### PERFORMANCE



#### **DRIVE2FIVE MASTER CLASS**

Utilizing best practices, standardization and process implementation, the Performance Trainers and expert consultants will help you achieve your goals.

#### WHAT IS DRIVE2FIVE™?

Drive2Five<sup>™</sup> gives subscribers access to our team of performance trainers and expert consults, offering dealers more than 100 years of combined in-dealership experience. This program includes five modules, delivered one-on-one live in the dealership or via phone team accelerator events.

#### **HOW DOES DRIVE2FIVE™ WORK?**

Drive2Five<sup>™</sup> learning content focuses on developing aptitude and skills for applying basic and advanced process practices for using Rapid Recon<sup>™</sup> automotive reconditioning software. Well-trained users stay more engaged and mature rapidly into highly competent users able to 'read' the software. Thus, these individuals also become adept at heading off workflow challenges before they can derail time-to-line performance and develop into experienced champions who build robust T2L cultures in the dealerships they work for.

#### WHAT WILL WE LEARN? HOW MUCH WILL IT COST?

The five Drive2Five<sup>™</sup> modules equip users to manage and work Rapid Recon<sup>™</sup> usage and features tools, approvals, vendors, critical reports and reporting tools, and continuous improvement basics more thoroughly and confidently. The program is included in all users Rapid Recon<sup>™</sup> subscription and is just another complementary user feature!



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