

# People. Process. Software.



**RR RAPIDRECON<sup>TM</sup>**

[RapidRecon.com](http://RapidRecon.com)

650-999-0497

[Sales@RapidRecon.com](mailto:Sales@RapidRecon.com)



# CONNECT WHAT YOU EXPECT

## THE RECONDITIONING PROCESS



**ADR** (AVERAGE DAYS IN RECON - DETAIL TO FRONTLINE)

**T2L** (TIME TO LINE - FROM IN-TRANSIT/PURCHASE TO FRONTLINE)

**SPEED-TO-SALE** (THE MANAGEMENT BETWEEN ACQUISITION AND SALE OF THE VEHICLE)

### AVERAGE DAYS IN RECONDITIONING (ADR)

This is affected by everyone who “touches” the vehicle. ADR measures the reconditioning steps the departments can control.

### TIME TO LINE (T2L)

This is the measure of efficiency from vehicle acquisition through ADR to sale-ready status.

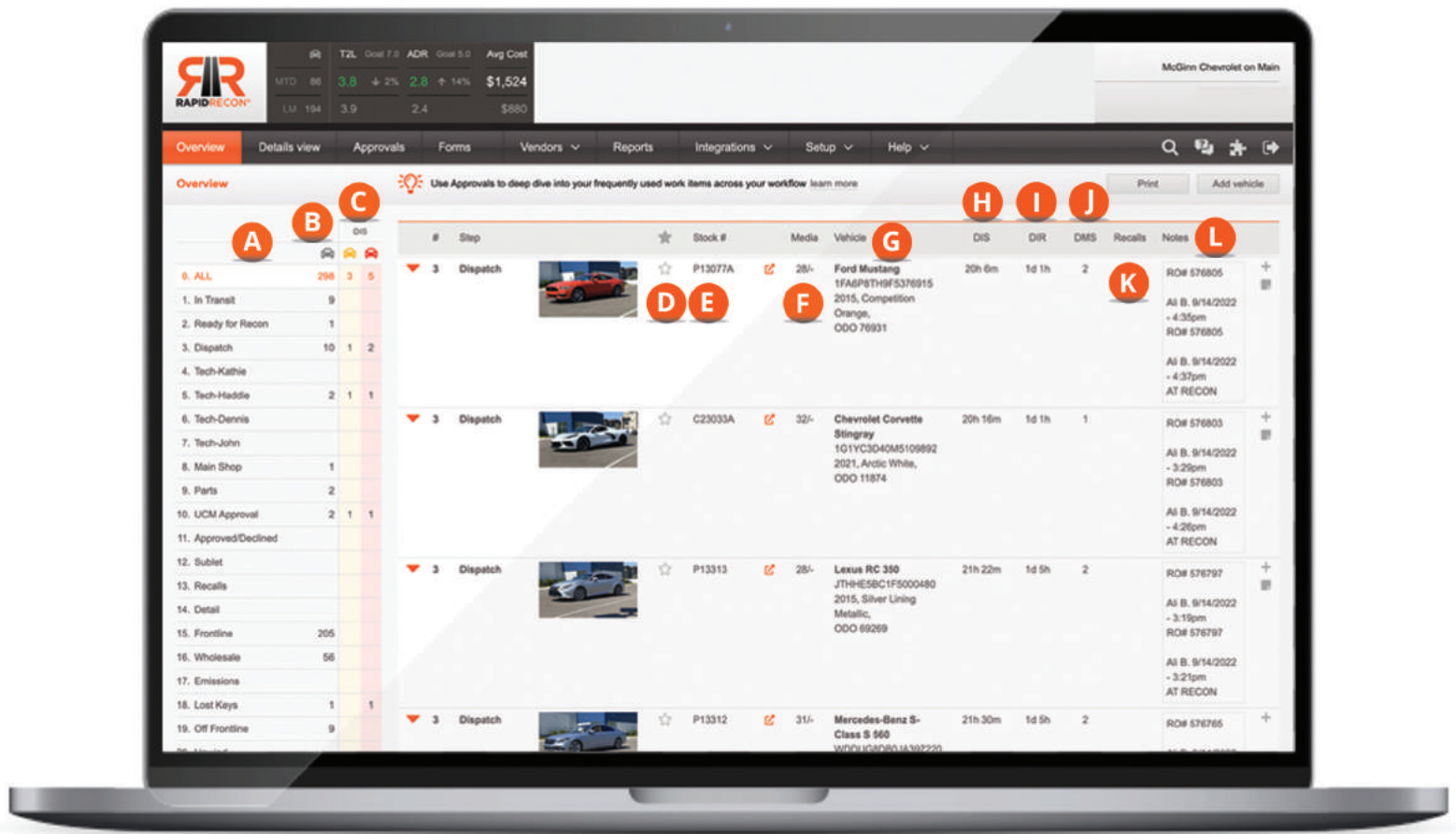
### SPEED TO SALE

This discipline – this mindset – focuses on eliminating delays, miscommunication and other bottlenecks that impede how fast you can retail a car. Speed to sale isn't one departments or individual's responsibility, but that of everyone who touches the vehicle, from acquisition through the point of sale.

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# OVERVIEW





# OVERVIEW

## OVERVIEW PAGE

Rapid Recon recognizes that not everyone needs all the details. A simple view is front and center, perfect for the 10,000 ft. view.

- A** Steps
- B** Step Movements
- C** Color Triggers
- D** Priority
- E** Stock Number
- F** Media Count
- G** Vehicle Information Summary
- H** Days in Step
- I** Days in Recon
- J** Days in DMS
- K** Open Recall Count
- L** Notes

# DETAILS VIEW

## DETAILS VIEW

The Details view page provides daily users with quick access to the full vehicle details including work items summary information as they go through their workflow.

The screenshot displays the RAPIDRECON software interface on a monitor. The interface is divided into several sections:

- Top Bar:** Includes the RAPIDRECON logo, a summary of key metrics (TTL, Goal 7.0, ADR, Goal 5.0, Avg Cost \$477), and user information (McGinn Mercedes, Anthony Greenhalgh).
- Navigation Bar:** Features tabs for Overview, Details view (active), Approvals, Vendors, Reports, Setup, and Help.
- Details view Section:** Contains a search bar, a list of vehicles, and a detailed view of a specific vehicle (BMW X3 M40i 2019, Sunstone Metallic, ODO 27344).
- Vehicle Details:** A comprehensive view of the selected vehicle, including its stock number (X22538A), VIN (SUXTS3C56K0Z08972), color (Sunstone Metallic), and various specifications (Year, Make, Model, Trim, Body, etc.).
- Work Items:** A section showing a list of work items (12 total) with a total cost of \$3220.00. It includes filters for status and phase.
- Map:** A map showing the location of the vehicle, with a red pin indicating its current position.

Annotations A through G are placed on the screen to highlight specific features:

- A:** Points to the vehicle details section.
- B:** Points to the vehicle image.
- C:** Points to the vehicle details table.
- D:** Points to the work items section.
- E:** Points to the vehicle details table.
- F:** Points to the vehicle details table.
- G:** Points to the map.



# DETAILS VIEW

## DETAILS VIEW

- A** Vehicle Details
- B** Work Items Suite (Includes Vendor Advantage)
- C** Media Suite Video, Photo and PDF
- D** Vehicle Timeline
- E** Vendor-Specific Messages
- F** Appraisal Information integrated from your preferred inventory management system
- G** Location services, QR Scanning and/or Mobile Dealer Data Integration

**Vendor messages**

**Batra Auto Glass**  
Redrock Reconditioning (1)  
**Rocky Mountain Collision**

Steve Dredge - 02/01/22 - 9:20 am  
Anthony, That won't be a problem if I can have this by today at 2:00 PM. Let me know when it's ready and we'll come get it.

Anthony Greenhalgh - 02/01/22 - 9:21 am  
Thanks Steve, Rapid Recon will automatically send a notification when it's ready.

**E**

**Appraisal information**

**F**

Sales person	Chris Ionita
Appraiser	Nathan Kasik
Recon estimate	3000.00
Appraisal note	LEASE RETURN NEEDS TIRES

Appraisal information is provided by your data provider

Overview Details view Approvals Forms Vendors Reports Integrations Setup Help

Use Approvals to deep dive into your frequently used work items across your workflow team roles

**Details view**

Frontline \$25

Vehicle: P13209 BMW X5 sDrive40i 2022 Jet Black, ODO 7177

Recon ship: Frontline Price: \$19325.00 Acquired: 9/1/22, 16 days ago

Year: 2022 Transmission: 8-Speed Automatic Sport New/used: Used

Make: BMW Engine: 3 DR code: No QR sticker assigned

Model: X5 sDrive40i Package: --- Business unit: 1 MP20142

Year: --- DRD 15k miles

Body: 4D Sport Utility DRD 34 1h

Exterior color: Jet Black In DRD: Yes

Work Items \$ Total \$389.00

UCI Mechanical

Completed INSPECTION ONLY

Price price Labor units Labor price Total

\$0.00 1 \$175.00 \$175.00



### DID YOU KNOW...

that you can now edit the make, model, year, color, and ODO fields on vehicle information in the Details view without waiting for the inventory feed to update?

# APPROVALS SUITE

The screenshot displays the 'Approvals' page in a software application. The top navigation bar includes tabs for Overview, Details view, Approvals (active), Forms, Vendors, Reports, Setup, Help, and Admin. Below the navigation bar, there are filters for Vehicles (4), Work Items (4), and Steps (2 of 19). A search bar is located on the right. The left sidebar shows a 'View by' section with radio buttons for Vehicle, Work Item, and Vendor/Team. Below this is a 'Steps' section with a list of 10 steps, where '4. Recon Manager' is selected. The main content area shows three vehicle entries, each with a 'Certified Inspection' section. The first vehicle is a BMW X7 xDrive40i, 2020, with a total of \$2190.00. The second vehicle is a BMW X3 M40i, 2018, with a total of \$1210.00. The third vehicle is a BMW 4 Series 430i Gran Coupe, 2019, with a total of \$1240.00. Each vehicle entry includes a 'Certified Inspection' section with a 'Pending approval' status and a table of parts and labor costs.

Vehicle	Work Item	Steps	Total
P12633	5UXCW2C09L9C59686 BMW X7 xDrive40i, 2020, ODO 45094 DIR 3d 19h	Step 4. Recon Manager	\$2190.00
N1026293A	5UXTS3C55J0Y97381 BMW X3 M40i, 2018, ODO 51275 DIR 4d 20h	Step 4. Recon Manager	\$1210.00
P12348A	WBA4J1C59KBM15978 BMW 4 Series 430i Gran Coupe, 2019, ODO 29208 DIR 3d 17h	Step 4. Recon Manager	\$1240.00

## APPROVALS

The "Approvals" page allows work items to be viewed across all active vehicles. This can be useful if you are looking to do bulk approvals or looking to print a list of work by vendor or for a specific work item.

### VIEW BY

Allows the user to choose whether they want to view work grouped by vehicle, as a list of work items, or grouped and filtered to a specific vendor/team.

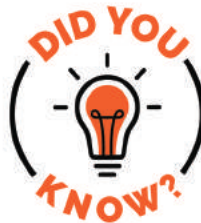
### FILTER OPTIONS

Filter options allow you to view by:

1. Vehicle, Work Item, Vendor/Team
2. Steps
3. Priority Work
4. All Work



# APPROVALS SUITE



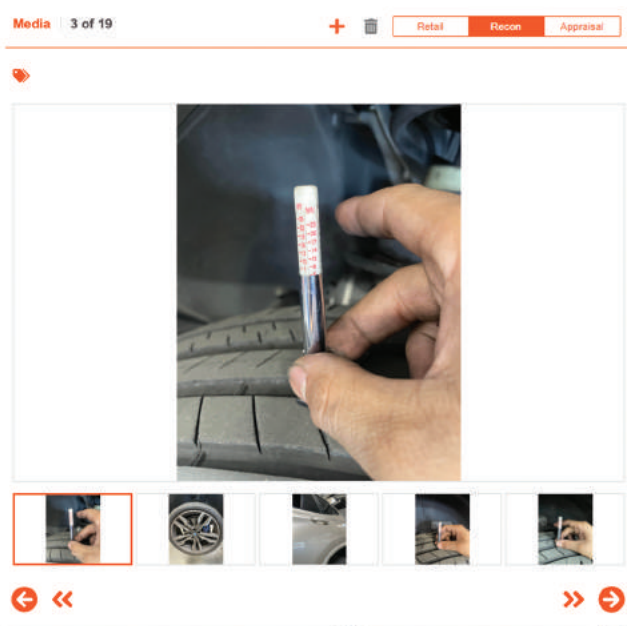
## DID YOU KNOW

That Rapid Recon has an approval suite for decision makers? No more chasing people down, everything you need to make a decision is **digital, fast and easy...**

- Web based approval process
- Ability to see recon estimate vs. recon cost
- All in one view
- Recon approvals have never been easier, with our approval suite designed for leadership



Supported File Types



\_\_\_\_\_



## OVERVIEW TAB

The Overview page is one of the most important pages in Rapid Recon. It gives you a top-down view of your recon process and allows you to manage the vehicles in all steps.

## STEP LIST

- List of steps in reconditioning process, and count of vehicles in your process and also in each step

### VEHICLE LIST TABLE

- Move Step, Step Name, Retail Image, Priority, Stock #, Not in DMS, View Vehicle Details, Image Count, Vehicle Description, Days in Step-Days in Recon-Days in DMS, Recalls, Notes, Print, Add Vehicle, Add Note and Appraisal Information

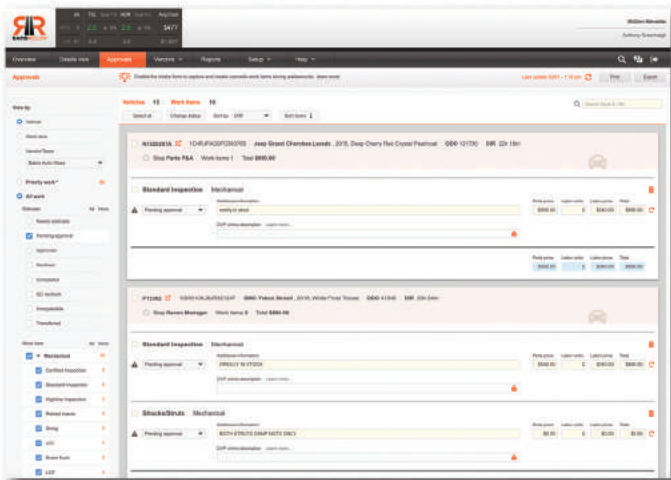
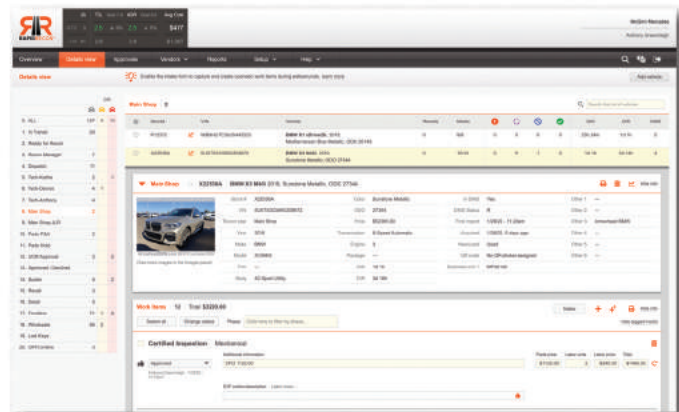


# CORE SYSTEM

## DETAILS VIEW

The Details view page provides daily users with quick access to the full vehicle details including work item summary information as they go through their workflow. The view includes:

- Step list (your workflow)
- Vehicle table
- Priority
- Safety recalls
- Work item count (by status and grouping)
- DIS, DIR, DMS
- Vehicle details section



## APPROVALS TAB

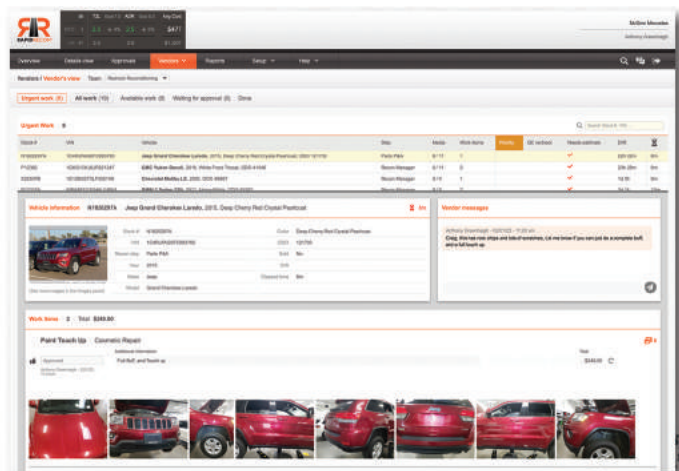
Everything a decision maker needs at their fingertips to get the approvals back while the vehicle's racked.

- Custom View filtering
- Vehicle Summary
- Bulk Status Approvals/Declines
- Vehicle Cost Summary
- Priority Flagging
- Vehicle Drilldown

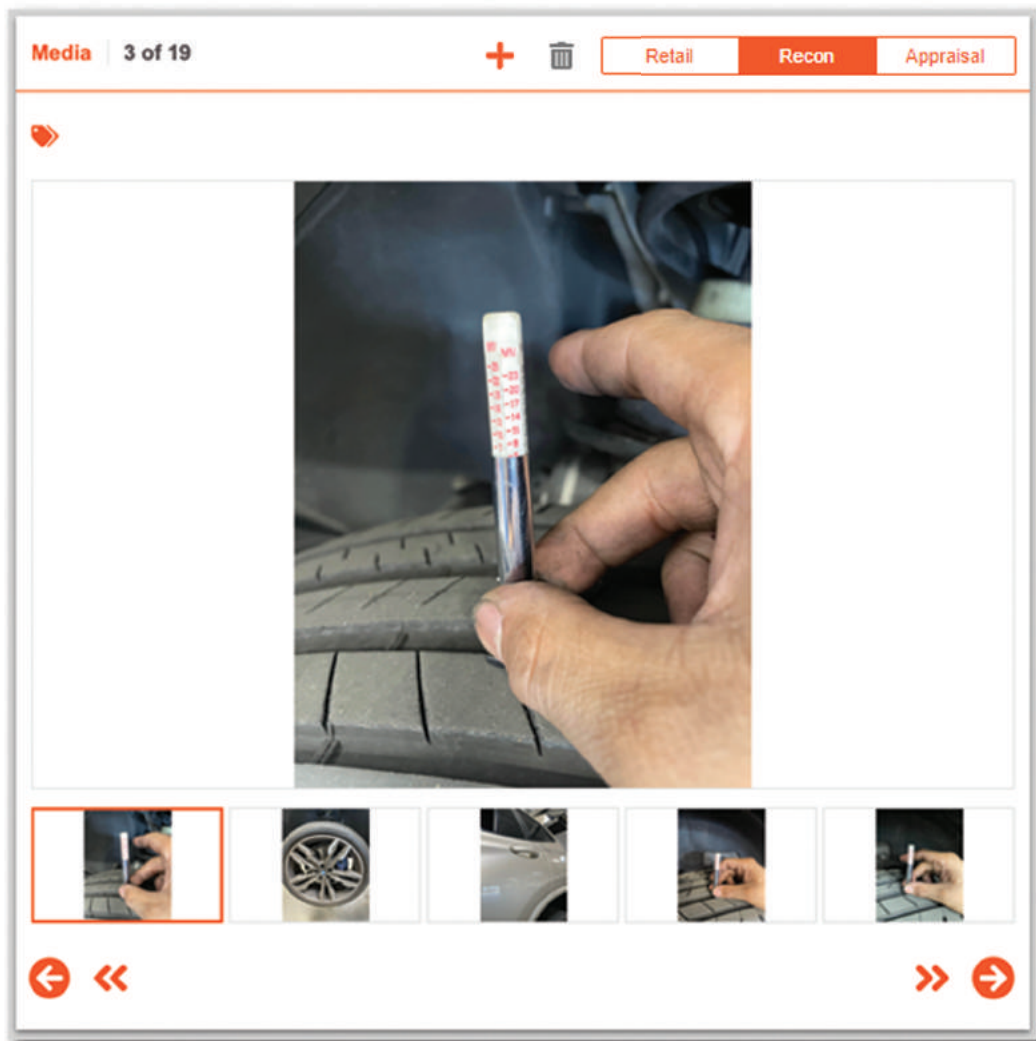
## VENDORS TAB

The Vendor tab allows both the dealer and the vendor to work effectively and quickly to accomplish mutual goals.

- Assign Work Items to Vendors
- Direct Messaging With Vendors
- Approve or Decline Quotes
- Dual Accountability and Transparency

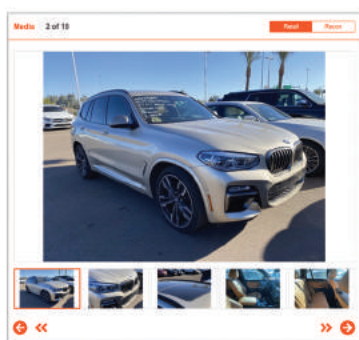


# MEDIA



## MEDIA GALLERY

The media gallery supports recon image, video and PDF content on desktop and mobile.



**SYNDICATED RETAIL IMAGES  
FROM INVENTORY FEED**



**MOST FILE FORMATS  
SUPPORTED**



# NOTIFICATIONS



## TYPES OF NOTIFICATIONS:

- Step Notifications
- Note Notifications
- Time in Step
- Vendor Messages
- Work Item Status Changes
- Vendor Work Assignments

## NOTIFICATION DELIVERY DEVICE OPTIONS:

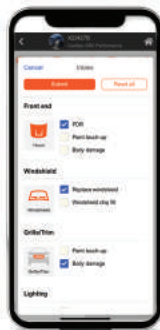
- SMS (with user opt-in required)
- Smart Watch via SMS notifications
- Tablet

# INTAKE FORM & STEP SUMMARY

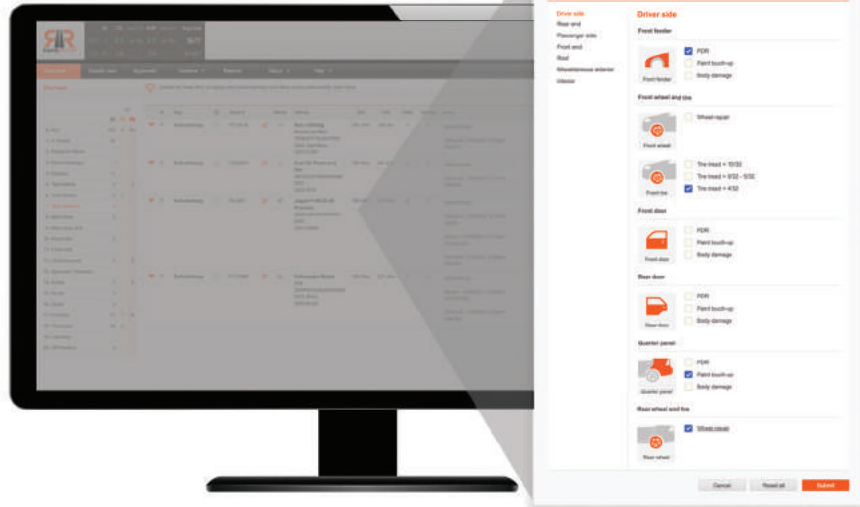
## INTAKE FORM

The Intake Form allows you to quickly add a new vehicle to your Rapid Recon system via mobile or desktop. The form is completely customizable and allows you to map work items and check on items specific to your cosmetic reconditioning processes. This form allows the dealer to identify the most efficient and correct reconditioning path.

INTAKE FORM - MOBILE



INTAKE FORM - DESKTOP



## DID YOU KNOW

That partial step editing including, updating color triggers, step notes and more is now available. There are also new columns to provide better optics on how your steps are set up.

## STEP SUMMARY

The Step Summary displays everything you need to know about how your steps are set up.

## COLOR TRIGGERS

Color triggers can alert your team to a vehicle moving slowly through the workflow. You can set up alerts for your steps to be triggered in increments of days, hours or even minutes.

Setup / Step summary													
* Color trigger and time in step are set in hours only (24.00 = 1 day, 48.00 = 2 days, etc.)													
Step #	Step	Step note	Tag	Enterprise label	Working step	Reporting and step	Excluded from T2L	Approval step	D15 Yellow (hrs)	D15 Red (hrs)	D30 Yellow (hrs)	D30 Red (hrs)	Time in step remainder (hrs)
1	In Transit	None...			✓				0.00	0.00	0.00	0.00	0.00
2	Ready for Recon	None...			✓				48.00	72.00	288.00	288.00	0.00
3	Dispatch	None...			✓				48.00	72.00	120.00	168.00	0.00
4	Tech-Header	None...			✓				48.00	72.00	120.00	168.00	0.00
5	Tech-Header	None...			✓				48.00	72.00	120.00	168.00	0.00
6	Tech-Header	None...			✓				48.00	72.00	120.00	168.00	0.00
7	Tech-Header	None...			✓				48.00	72.00	120.00	168.00	0.00
8	Main Shop	None...			✓				48.00	72.00	120.00	168.00	0.00
9	Parts	None...			✓				24.00	48.00	120.00	168.00	0.00
10	UCM Approval	None...			✓				24.00	48.00	120.00	168.00	0.00
11	Approved/Declined	None...			✓				24.00	48.00	120.00	168.00	0.00
12	Sublet	None...			✓				48.00	72.00	120.00	168.00	0.00
13	Recycle	None...			✓				48.00	72.00	120.00	168.00	0.00
14	Detail	None...			✓				24.00	48.00	120.00	168.00	0.00

# WORK ITEMS & WORKFLOW

## WHAT ARE WORK ITEMS?

Work items allow teams to better manage approvals and track costs by itemizing the specific work that needs to be completed. Additionally work items provide better efficiency for communicating work to vendors. Each work item can be individually approved or refused and marked as completed when done. Each work item has a cost field that allows for a breakdown of parts and labor enabling cost reporting.

The diagram to the right shows the various things that you can accomplish with work items.

**SEE THE TOTAL  
COST OF WORK  
FOR EACH VEHICLE**

**REQUEST ESTIMATES  
FROM VENDORS**

**LINE ITEM  
AND/OR BULK  
APPROVE AND  
DECLINE WORK**

**TRACK WORK  
STATUS**

**RECEIVE  
NOTIFICATIONS  
WHEN WORK IS  
COMPLETE**

**ASSIGN AND  
MANAGE WORK  
WITH VENDORS**

## WORKFLOW

Every store runs its reconditioning program differently. The recon process is fluid and everchanging, and we built our software and support programs to accommodate these updates.

Stores can start with a simple workflow and add more 'work items,' or steps as they go - or they may begin with a very robust system and scale back over time.

Need to change a work item? Add a work item? Change the name? Most of these changes can be completed by admin users, but our support staff is ready for these on-the-fly changes. We don't stop working because you don't stop working.



# WORKFLOW SAMPLES



Tier 1	Tier 2	Tier 3	Tier 4
Purchase/In Transit	Purchase/In Transit	Purchase	Purchase
Trade	Trade	Trade	Trade
Trade Not Clear	Trade Not Clear	Trade Not Clear	Trade Not Clear
Inspection	Initial Photos/ Wash	Missing Keys	Missing Keys
UCM Approval	Service Writeup	Initial Photos/ Wash	Initial Photos/ Wash
Approved/Declined	Dispatch	Service Writeup	Service Writeup
Service	Tech - James	Dispatch	Dispatch
Parts Hold	Tech - Josh	Tech - James	Tech - James
Taken by Sales	Estimate	Tech - Josh	Tech - Josh
Sublet Mechanical	UCM Approval	Parts P&A	Parts P&A
Body shop	Approved/Declined	Estimate Prep	Estimate Prep
Detail	Parts Hold	UCM Approval	UCM Approval
Final Photos	Taken by Sales	Approved/Declined	Approved/Declined
Frontline Ready	Sublet Mechanical	Parts Hold	Parts Hold
Hot Ticket	Body Shop	Taken by Sales	Taken by Sales
Wholesale	Detail	Sublet Mechanical	Sublet Mechanical
	Final Photos	Body Shop	Minor Cosmetic
	Frontline Ready	Detail Dispatch	Express paint repair
	Hot Ticket	Detail - Jennifer	Collision Repair
	Wholesale	Detail - Steve	Detail Dispatch
		Final Photos	Detail - Jennifer
		Frontline Ready	Detail - Steve
		Hot Ticket	Final Photos
		Wholesale	Frontline Ready
		Auction - Manheim	Hot Ticket
		Auction - SLAA	Wholesale
			Auction - Manheim
			Auction - SLAA
27% Tech Efficiency Increase*			
Basic, Advisor, Used Car Manager, Detail Manager (or advisor), Photographer	Used Car Manager (and/or inventory manager), Advisor, Technicians, Detail Manager (or advisor), Photographer.	Used Car Manager, Inventory manager (aka Chaser), Advisor, Technicians, Parts Counter, Detail Manager, Detailers, Photographer.	Used Car Manager, Inventory manager (aka Chaser), Advisor, Technicians, Parts Counter, Minor Cosmetic Technicians, Body & Refinish Technicians, Detail Manager, Detailers, Photographer.

\*A study found that using Rapid Recon to communicate between parts, technicians, advisors, and approving managers yielded a 27% increase in technician labor hours year over year.

# MAPPING WORK ITEMS



## DID YOU KNOW

That you can automatically generate work items from your Used Vehicle Inspection?

## MAPPING WORK ITEMS

Work Items are mapped to their corresponding Rapid Recon Used Vehicle Inspection Form question in order to automatically generate work items.

Overview Details view Approvals Forms Vendors Reports Integrations Setup Help

Setup / Forms ? How to setup forms

Road test  
Under the hood  
Wheels and tires  
Brake systems  
Steering, suspension under the body  
Interior  
Exterior  
Hybrid/EV

Wheels and tires

Work item	Question
Four Tires	28. Washer fluid level and conditioncondition
Four Tires	29. Tire condition, damage and tread depth
One Tire	30. Tire depth
	31. Spare
	32. Wheels are correct size and condition
Windshield	33. Wheel bearing condition
P.D.R.	34. Wheel lug nuts (all present and proper torque)
Interior Repair	
Wheel Repairs	
Body Repairs	
Tint	
Coolant Leak Line	
Detail	
PDR	
Convertible top	
Front Brakes	35. Brake pads and shoes for condition and thickness
Front Brakes	36. Front brakes
Rear Brakes	37. Rear brakes
	38. Parking/emergency brake operation
	39. Calipers/wheel cylinders for operation, wear, or leaks
	40. Rotors/drums for condition and thickness
	41. Brake fluid level and condition



# RECALLS

Your vehicle inventory is scanned several times each day for open recalls. The current count of recalls will display on the Overview page and in the vehicle summary row on the Details view page. Additionally, all recalls can be viewed at once from the "Recalls Report"

Reports / Recalls

Select status (Total)

All 20

Report Status	Reporting as	Stock #	Year	Make	Model	Shop	Notes	NHTSA #	CEM #	Description
Unreported	7									
Reported	13									
All	20									
✓	Not Open	C225328	2016	Audi	S3 2.8T Premium Plus	Dispatch		21V196000	688Y	AIR BAGS SENSOR OCCUPANT CLASSIFICATION FRONT PASSENGER
✓	Not Open	M245485H	2017	Kia	Forté LX	Wholesale		21V623000	9C216	LATCHES/LOCKS/LINKAGES:TRUNK LID LATCH
✓	Not Open	N11484238	2008	VW	XCT9	Wholesale		21V905000	R10136	AIR BAGS:FRONTAL
⚠	Not Open	N1818151D	2013	Kia	Optima SX	Wholesale		18V907000	9C172	FUEL SYSTEM, GASOLINE DELIVERY:HOSES, LINES/PIPING, AND FITTINGS
⚠	Not Open	N1818151D	2013	Kia	Optima SX	Wholesale		18V903000	9C165	AIR BAGS: AIR BAG CONTROL MODULE
✓	Not Open	N1775838A	2013	Ford	Explorer Limited	OR Frontline		18V433000	18517	SUSPENSION:REAR
⚠	Not Open	N1983050B	2012	Ram	1500 ST	Wholesale		17V921000	T79	POWER TRAIN:AUTOMATIC TRANSMISSION LEVER AND LINKAGE COLUMN SHIFT
✓	Open	N2090215A	2011	Jean	Wrangler Unlimited Rubicon	Wholesale		18V902000	943, 9R, 16-004	AIR BAGS:FRONTAL,PASSENGER SIDE:INFLATOR MODULE
✓	Not Open	NA214343A	2017	SAC	Siena 3000HD Diesel	Frontline		21V496000	N21235840, N21234840	EQUIPMENT:ELECTRICAL:ENGINE BLOCK HEATER
✓	Not Open	NA64675B	2016	Tesla	Model X 90D	Sublet		21V033000	SB-21-21-001	EXTERIOR LIGHTING:TURN SIGNAL,VISIBILITY DEFROSTER/DEFOGGER/HVAC SYSTEM:BACK OVER PREVENTION:SOFTWARE
✓	Not Open	P11845A	2020	Nissan	Armada SV	Frontline		21V372000	R21A2, R21A3	FUEL SYSTEM, GASOLINE DELIVERY:FUEL PUMP:CONTROL:DRIVE MODULE
⚠	Not Open	P10903B	2011	Dodge	Grand Caravan Mainstreet	Wholesale		17V376000	T33	AIR BAGS:FRONTAL
⚠	Not Open	P12169A	2009	Volkswagen	Golf Base	Wholesale		18V913000	45P2, 45P3	SERVICE BRAKES, HYDRAULIC:ANTI-LOCK
✓	Not Open	P12194	2017	Tesla	Model X 75D	Frontline		21V033000	SB-21-21-001	EXTERIOR LIGHTING:TURN SIGNAL,VISIBILITY DEFROSTER/DEFOGGER/HVAC SYSTEM:BACK OVER PREVENTION:SOFTWARE
⚠	Not Open	P12277A	2014	Cadillac	SRX Luxury	Wholesale		21V472000	N212340980	SUSPENSION:REAR
⚠	Not Open	P12243	2019	Nissan	Versa 1.8 SV	Wholesale		19V654000	R1911	BACK OVER PREVENTION: SENSING SYSTEM: CAMERA
✓	Not Open	P12374	2020	Ford	F-150 XL	Recall		20V076000	25C19	VISIBILITY:REARVIEW MIRRORS/DEVICES

## RECALLS REPORT

Reports / Recalls

Select status (Total)

All 20

Report Status	Reporting as	Stock #	Year	Make	Model	Shop	Notes	NHTSA #	CEM #	Description
Unreported	7									
Reported	13									
All	20									
✓	Not Open	C225328	2016	Audi	S3 2.8T Premium Plus	Dispatch		21V196000	688Y	AIR BAGS SENSOR OCCUPANT CLASSIFICATION FRONT PASSENGER
✓	Not Open	M245485H	2017	Kia	Forté LX	Wholesale		21V623000	9C216	LATCHES/LOCKS/LINKAGES:TRUNK LID LATCH
✓	Not Open	N11484238	2008	VW	XCT9	Wholesale		21V905000	R10136	AIR BAGS:FRONTAL
⚠	Not Open	N1818151D	2013	Kia	Optima SX	Wholesale		18V907000	9C172	FUEL SYSTEM, GASOLINE DELIVERY:HOSES, LINES/PIPING, AND FITTINGS
⚠	Not Open	N1818151D	2013	Kia	Optima SX	Wholesale		18V903000	9C165	AIR BAGS: AIR BAG CONTROL MODULE
✓	Not Open	N1775838A	2013	Ford	Explorer Limited	OR Frontline		18V433000	18517	SUSPENSION:REAR
⚠	Not Open	N1983050B	2012	Ram	1500 ST	Wholesale		17V921000	T79	POWER TRAIN:AUTOMATIC TRANSMISSION LEVER AND LINKAGE COLUMN SHIFT
✓	Open	N2090215A	2011	Jean	Wrangler Unlimited Rubicon	Wholesale		18V902000	943, 9R, 16-004	AIR BAGS:FRONTAL,PASSENGER SIDE:INFLATOR MODULE
✓	Not Open	NA214343A	2017	SAC	Siena 3000HD Diesel	Frontline		21V496000	N21235840, N21234840	EQUIPMENT:ELECTRICAL:ENGINE BLOCK HEATER
✓	Not Open	NA64675B	2016	Tesla	Model X 90D	Sublet		21V033000	SB-21-21-001	EXTERIOR LIGHTING:TURN SIGNAL,VISIBILITY DEFROSTER/DEFOGGER/HVAC SYSTEM:BACK OVER PREVENTION:SOFTWARE
✓	Not Open	P11845A	2020	Nissan	Armada SV	Frontline		21V372000	R21A2, R21A3	FUEL SYSTEM, GASOLINE DELIVERY:FUEL PUMP:CONTROL:DRIVE MODULE
⚠	Not Open	P10903B	2011	Dodge	Grand Caravan Mainstreet	Wholesale		17V376000	T33	AIR BAGS:FRONTAL
⚠	Not Open	P12169A	2009	Volkswagen	Golf Base	Wholesale		18V913000	45P2, 45P3	SERVICE BRAKES, HYDRAULIC:ANTI-LOCK
✓	Not Open	P12194	2017	Tesla	Model X 75D	Frontline		21V033000	SB-21-21-001	EXTERIOR LIGHTING:TURN SIGNAL,VISIBILITY DEFROSTER/DEFOGGER/HVAC SYSTEM:BACK OVER PREVENTION:SOFTWARE
⚠	Not Open	P12277A	2014	Cadillac	SRX Luxury	Wholesale		21V472000	N212340980	SUSPENSION:REAR
⚠	Not Open	P12243	2019	Nissan	Versa 1.8 SV	Wholesale		19V654000	R1911	BACK OVER PREVENTION: SENSING SYSTEM: CAMERA
✓	Not Open	P12374	2020	Ford	F-150 XL	Recall		20V076000	25C19	VISIBILITY:REARVIEW MIRRORS/DEVICES

## RECALL INFORMATION

Click on the line with an open recall and a pop up window will appear showing you the details of the open recall.

Keeping up with recalls is a headache.  
Let our software take it off your plate.





# RECALLS

Vehicle safety recall 1 unrepaired

**NHTSA #: 21V373000 - OEM #: R21A2, R21A3**

FUEL SYSTEM, GASOLINE:DELIVERY:FUEL PUMP:CONTROL/DRIVE MODULE [Read more...](#)

☐ Repaired ☒ Unrepaired

[View supported vehicles...](#) Powered by AutoAp, Inc. - Beaverton, OR

The default status will be marked as 'unrepaired.' If the vehicle has been repaired you can select that option or if there is a delay you can use the fill-in blank to provide an explanation such as "recall parts on backorder," etc.

## MANAGING RECALLS

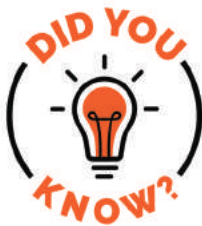
Because there is a lag between when a safety recall repair is made and when it is reflected in NHTSA's system, Rapid Recon provides two different fields to use for tracking:

### REPAIR STATUS

This setting is editable and allows you to mark a recall as repaired if you know the work has been completed and want to distinguish this from other open recalls. In addition to the status, you can also add notes specific about any work performed. This can be set from the Vehicle safety recall panel or from the Recalls report by clicking on the repair status.

### REPORTING AS

Available from the "Recalls" report, the "Reporting as" field allows you to see if the vehicle safety recall is currently considered Open or Closed from NHTSA. This cannot be edited but allows you to verify whether or not the vehicle's status has changed. This could be important if the work was completed elsewhere or submitted through another process.



### DID YOU KNOW...

Rapid Recon scrubs your VIN file or inventory feed for recalls **4 times a day?**

- **Daily manager email notification** of new recalls on in-stock inventory
- **NHTSA recall bulletins** integrate in your Rapid Recon vehicle file
- **Rapid Recon scrubs your inventory** all the way to your frontline and until sold
- **Avoid the last-minute surprise** - no more recalls killing deals in finance

# REPORTING

**Reports / Production by step**

Yesterday Week this yesterday Month this yesterday Nov Dec Jan From Thru

**Production summary for 01/1/2022 to 01/31/2022 15 out of 47**

	Number of vehicles	Avg days to step completion
	438	3.96

Choose type of step  
All steps

Choose steps All None

**Completed vehicles by step 01/1/2022 to 01/31/2022**

	Vehicles	Completions	Repeats	Avg days to completion
In Transit	---	---	---	---
Ready for Reason	365	430	85	0.32
Reason Manager	308	467	159	0.36
Dispatch	183	187	14	0.67
Tech/Kathia	84	125	41	1.00
Tech/Denise	87	158	71	0.90
Tech/Anthony	67	134	67	0.88
Main Shop	15	16	1	0.16
Main Shop JLR	0	0	0	0.00
Parts PSA	134	234	100	0.23
Parts Hold	96	103	7	1.08
UCM Approval	52	56	4	1.08
Approved / Declined	19	22	3	0.94
Sublet	45	48	3	1.91
Recall	6	6	0	2.17
Detail	169	171	2	4.38

## PRODUCTION BY STEP

A step breakdown with layers of drilldown to tackle opportunity at the step level. A work-in-process detail to keep you informed of what's coming, and a start/stop detail that aids dealers in addressing and correcting human-caused bottlenecks through batch updating.

## USER ACTIVITY

Know which of your team members are consistently engaged in your processes.

**Reports / User activity**

Today Week to date Month to date From 12/1/2021 To 1/31/2022

**User activity from 12/1/2021 to 1/31/2022**

User	Title	Working hours	Step completions	Repeats	Estimated work items	Change work item status	Auto image	Online image	Auto order	Online order	Auto PDP	Online PDP	Trigger events
Jack Coates	Reason Writer	100	1458	945	162	12	1	0	0	0	0	0	0
Anthony Greenleaf	Reason Mgr	400	1080	740	6177	2644	1	0	0	0	0	0	22
Michelle Houterson	Reason Tech	900	903	801	1040	83	174	24	0	0	0	0	289
Jason Murphy	Reason Lead	200	810	304	674	0	0	0	0	0	0	0	0
Bryan Johnson	Internal Service Writer	100	754	1413	161	30	0	0	0	0	0	0	0
Reggie Townsend	SM	400	410	4	0	13	0	0	0	0	0	0	0
Brian Laramore	Reason Tech	100	100	231	1023	0	1023	11	4	0	0	0	1091
Anthony Woodard	Batch Parts Dept	100	264	200	300	0	0	0	0	0	0	0	0
John Young	Wholesale	200	265	200	30	20	0	0	0	0	0	0	0
Denise Morgan	Reason Tech	100	344	110	1001	0	1000	36	0	0	0	0	1043
Kathia Madson	Reason Tech	100	330	200	610	0	716	34	1	0	0	0	726
Curis Sampson	Reason Tech	100	277	115	1042	0	1273	27	16	0	0	0	1226
Heidi Stone	PD Mgr	110	237	2	20	1000	0	0	0	0	0	0	0
Jack Belski	Batch Parts Dept Mgr	110	160	32	237	264	0	0	0	0	0	0	0
Heidi Rasmussen	Batch Parts Dept	80	160	214	144	0	1	0	0	0	0	0	0
Freddie Tate	JLR Parts	80	130	217	80	0	0	0	0	0	0	0	0
Charles Rasmussen	Batch Parts Dept	40	100	12	133	0	0	0	0	0	0	0	0
Heidi Rasmussen	Batch Parts Dept	30	60	40	10	0	0	0	0	0	0	0	0
Michael Young	SM Manager	50	50	40	0	0	0	0	0	0	0	0	0
Colleen Roth	JLR Parts	31	17	36	30	0	0	0	0	0	0	0	0
Tyler Reed	Batch Parts Dept Mgr	20	40	12	81	0	0	0	0	0	0	0	0
Tim Jones	Parts Director JLR	21	30	30	21	0	0	0	0	0	0	0	0
Greg Webb	Reason Tech	10	21	0	100	0	100	0	0	0	0	0	0
David Lison	Internal Director	20	21	0	0	114	0	0	0	0	0	0	0

**Reports / Weekly production**

Step completions Last 4 weeks and week to date

	Jan 2 - Jan 8	Jan 9 - Jan 15	Jan 16 - Jan 22	Jan 23 - Jan 29	Week to date
In Transit	2.14 15	1.58 17	2.15 24	2.05 26	1.54 3
Ready for Reason	0.63 74	0.17 37	0.53 108	0.19 109	0.11 27
Reason Manager	0.38 86	0.18 41	0.41 87	0.38 100	0.02 7
Dispatch	0.22 24	0.87 42	0.29 32	0.50 34	1.40 14
Tech/Kathia	0.69 17	0.75 20	0.76 18	1.12 20	0.05 7
Tech/Denise	0.76 21	1.00 17	0.91 28	0.87 26	0.94 7
Tech/Anthony	0.73 21	0.82 10	0.50 18	0.76 20	1.13 9
Main Shop	2.14 15	1.17 4	4.01 6	1.08 1	---
Main Shop JLR	---	---	---	---	1.65 2
Parts PSA	0.25 29	0.08 26	0.87 43	0.23 28	0.26 7
Parts Hold	1.40 31	0.06 30	1.21 30	1.06 16	1.40 4
UCM Approval	1.07 11	1.36 5	1.01 23	2.34 5	---
Approved / Declined	2.05 1	0.72 4	0.54 16	1.43 2	---
Sublet	0.16 14	0.09 15	1.44 17	1.07 10	2.31 3
Recall	---	0.72 2	0.93 2	0.02 1	4.09 1
Detail	4.14 46	0.68 30	3.39 48	3.32 39	2.80 32
Freddie	20.00 10	38.08 16	23.13 20	17.04 10	30.00 6
Wholesale	21.25 1	26.16 16	28.74 8	18.20 10	---
Lead Ways	0.20 1	---	0.88 8	---	---
Old Function	4.70 2	0.24 1	2.89 9	10.94 9	0.54 4

## WEEKLY PRODUCTION BY STEP

As red flags show themselves in your processes, the weekly production by step report will measure and show by week if your changes in processes were effective.

## REPORTING

## COLOR TRIGGER

A daily push of the vehicles that require additional attention due to a delay. This report brings departments together by giving each department head foresight into vehicles that may be arriving in their department and have already experienced a delay, making prioritization easy.

McGinn Mercedes - Rapid Recon Realtime Report   Tuesday, February 09, 2022 11:3AM						
Yellow and red color triggers can now be set in hours for steps that require specific turnaround times. Contact Rapid Recon Support for details.						
Step	Block No.	Vehicle	Step Status (Y/N)	Block Status (Y/N)	Event Status (Y/N)	Note
R Block Route 1	C2202R	2012 MERCEDES 1 Series 12R Silver Water Wreck	Set On Step	Set On Step	N	NEW TRUCK?
						Block # 1/27/2022 - 4 Steps RED TRUCK?
						Block # 1/27/2022 - 4 Steps GREEN
						Step # 1/28/2022 - 8 Steps ALL SET AND/OR VEHICLE NOT IN STATUS
						Sub-P 1/28/2022 - 10 Steps GOOD BY
						Step # 1/28/2022 - 12 Steps ALL SET AND/OR VEHICLE NOT IN STATUS
R Block Route 1	C2202R	2012 Land Rover Range Rover Velar 12R Black & Chrome	Set On Step	Set On Step	N	NEW TRUCK?
						Block # 1/28/2022 - 8 Steps GREEN IN STATUS
						Block # 1/28/2022 - 10 Steps RED TRUCK?
						Block # 1/28/2022 - 12 Steps GOOD BY
						Block # 1/28/2022 - 2 Steps ALL SET AND/OR VEHICLE NOT IN STATUS
						Sub-P 1/28/2022 - 2 Steps ALL SET AND/OR VEHICLE NOT IN STATUS
R Block Route 1	C2202R	2012 Land Rover Range Rover Velar 12R Black & Chrome	Set On Step	Set On Step	N	NEW TRUCK?
						Block # 1/28/2022 - 2 Steps ALL SET AND/OR VEHICLE NOT IN STATUS
						Block # 1/28/2022 - 4 Steps GREEN IN STATUS
						Block # 1/28/2022 - 6 Steps GREEN IN STATUS
						Block # 1/28/2022 - 8 Steps GREEN IN STATUS
						Block # 1/28/2022 - 10 Steps GREEN IN STATUS
R Block Route 1	C2202R	2012 Chevrolet Tahoe 12R Black	Set On Step	Set On Step	N	NEW TRUCK?
						Block # 1/28/2022 - 4 Steps RED TRUCK?
						Block # 1/28/2022 - 6 Steps GREEN IN STATUS
						Sub-P 1/28/2022 - 8 Steps GOOD BY
						Block # 1/28/2022 - 10 Steps GREEN IN STATUS
						Block # 1/28/2022 - 12 Steps GREEN IN STATUS

Tag	Stock No.	Variety	Orig. Color (if any)	Recon. Color (if any)	SPIN Count (if any)	Year
2 to 20000 (20)						
C22074	2014 Lexus ES 350s	2014 Lexus ES 350s	50 27s Blue	50 00s Blue	2	2014
876N7061	2014 BMW 1 Series 120i Agate White	2014 BMW 1 Series 120i Agate White	50 02s Blue		4	2014
C22076	2014 BMW 1 Series 120i Agate White	2014 BMW 1 Series 120i Agate White	50 27s Blue		4	2014
P1208	2014 BMW X1 sDrive35i for Black	2014 BMW X1 sDrive35i for Black	50 00s Blue		2	2014
P1209	2014 BMW 1 Series 120i Mineral White Metallic	2014 BMW 1 Series 120i Mineral White Metallic	50 00s Blue		2	2014
P1209	2014 BMW 1 Series 120i Agate White	2014 BMW 1 Series 120i Agate White	50 00s Blue		2	2014
P1209	2014 BMW X1 sDrive35i for Black	2014 BMW X1 sDrive35i for Black	50 00s Blue		2	2014
A4220948	2014 Ford Expedition EL SE2	2014 Ford Expedition EL SE2	50 27s Blue	50 00s Blue	4	2014
P1210	2014 BMW X1 sDrive35i Black Sapphire Metallic	2014 BMW X1 sDrive35i Black Sapphire Metallic	50 02s Blue		2	2014
876N6760	2014 BMW X1 sDrive35i Agate White	2014 BMW X1 sDrive35i Agate White	50 00s Blue		2	2014
P1215A	2014 BMW 2014s Metallic Blue Metallic	2014 BMW 2014s Metallic Blue Metallic	50 27s Blue		11	2014
P1219	2014 BMW 1 Series 120i Mineral White Metallic	120 02s Blue			14	2014 Nelson S. 1/10/2012 - 10/1/14 Nelson/BP Auctions and Not Recycled Keys
P1220	2014 BMW 1 Series 120i Agate White Metallic	120 02s Blue			14	2014 Nelson S. 1/10/2012 - 8/20/14 Nelson/BP Auctions and Not Recycled Keys
P1220	2014 BMW 1 Series 120i Agate White Metallic	120 02s Blue			14	2014 Nelson S. 1/10/2012 - 8/20/14 Nelson/BP Auctions and Not Recycled Keys
P1220	2014 BMW 1 Series 120i Agate White	120 02s Blue			14	2014 Nelson S. 1/10/2012 - 8/20/14 Nelson/BP Auctions and Not Recycled Keys
A220948	2014 Ford Expedition Limited Black	120 27s Blue		50 00s Blue	14	2014

## STANDARD REPORT

A complete report of all of your vehicles active in the reconditioning process, complete with notes, and sorted by step.

## INVENTORY REPORT

Use Rapid Recon's scan feature to inventory your vehicles. This report shows vehicles scanned, and any missed vehicle appears as an exception.

Reports / Inventory

Business Unit

Stock # or VIN

New/Used

Make

Model

Year

Color

2005 Status

Day

Run report

Reset

Inventory

71 vehicles

Viewed by

Business Unit

New/Used

Make

All

Model

All

Year

All

Color










All

2005 Status

All

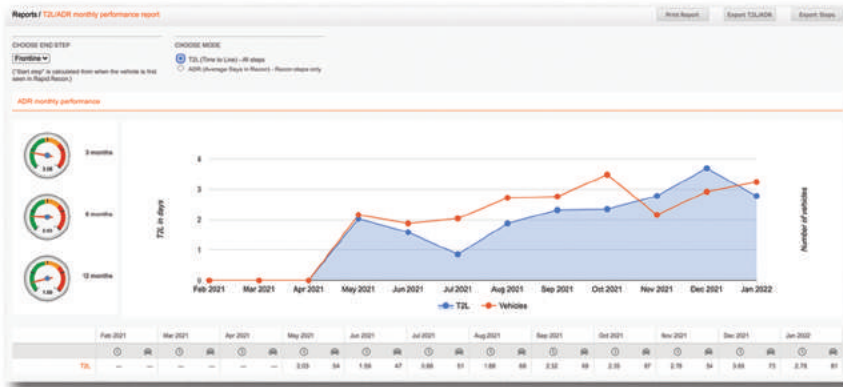
Day

Frontline

Image	Plating	Stock #	VIN	Recall	Recall make	Recall model	New/Used	Make	Model	Year	Color	2005	Accident	Age	Day	Day	2005 Status	Day	Notes
		6224418	1GCMJ66020100008	0	0	0	Used	Jeep	Cherokee Latitude SUV	2010	Gray/Gray	70	1/22/22	100	34	16	2022-08-28 08:04:12	Frontline	-
		F10207	3A0C60F0100100000	0	0	10	Used	Jeep	F 150C 5	2000	Fog White	46028	1/12/22	100	30	12	2022-01-24 15:08:53	Frontline	-
		SLP10174	1N6P02F0200000000	0	0	20	Used	Honda	Civic EX	2017	Green/Blue Metallic	66862	1/12/22	200	100	54	2022-01-20 12:24:51	Frontline	-
		N4H02802	3A0U01F0100100000	0	0	7	Used	Land Rover	Range Rover Sport 3.6 V8 Supercharged 4x4	2017	Gray	33886	1/14/22	100	30	32	2022-01-20 12:22:55	Frontline	-
		N4H02048	1N6P01F0200000000	0	32	5	Used	Ford	F 150 L 3.7	2018	Galaxy White	42127	1/12/22	100	52	12	2022-01-20 12:33:53	Frontline	-
		F10247A	1N6P01F0200000000	0	31	5	Used	Chrysler	Camaro 3.6 I	2019	Sunrise White	5100	1/10/22	240	100	16	2022-01-11 15:00:51	Frontline	-
		3220408	1GMLJ6602010000000	0	33	15	Used	Jeep	Grand Cherokee Limited	2014	Bright White	110628	1/20/21	370	200	100	2021-10-28 13:12:17	Frontline	-
		N4J14044	1N6P01F0200000000	0	33	12	Used	GMC	Sierra 3500HD	2017	Dark Steel Metallic	74930	1/17/21	400	200	20	2021-12-21 15:00:23	Frontline	-
		SP1000074	8F0P000000000000000	0	30	5	Used	Porsche	911 Carrera S	2005	Red Strip Metallic	47070	12/10/21	530	100	10	2021-12-17 09:04:40	Frontline	-

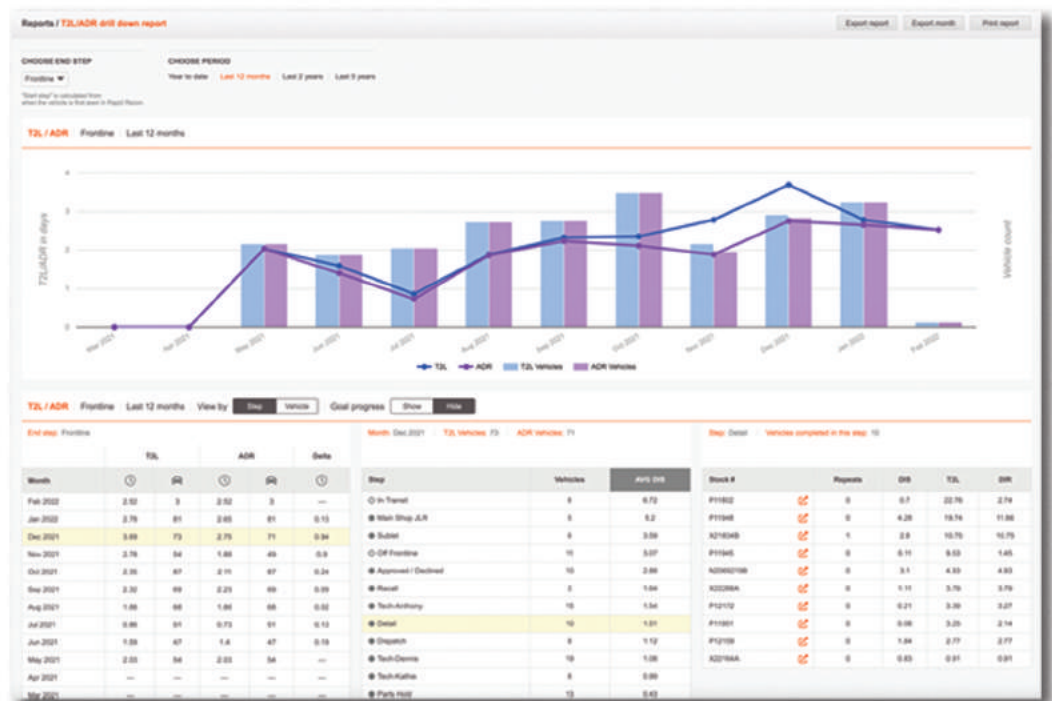


# REPORTING

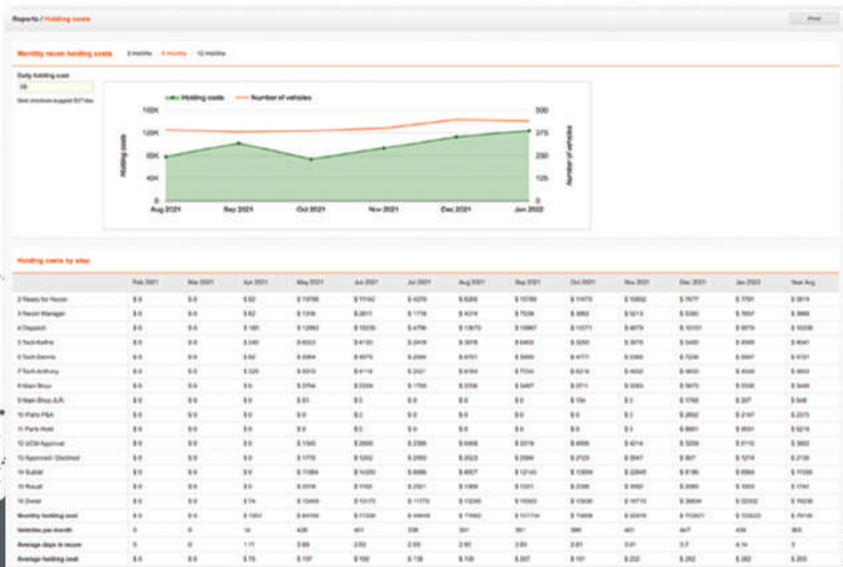


**T2L/ADR PERFORMANCE BY MONTH**  
View a month-by-month detail on how each step is performing, color triggers instantly highlight areas of opportunity and areas of improvement.

**T2L/ADR DRILLDOWN**  
Time to line, and average days in recon are vital measurements in your reconditioning processes. Know how long you're taking and identify specific areas that are thriving and others that have opportunities.



**HOLDING COSTS BY MONTH**  
View what it's costing you to hold your vehicles in inventory during the reconditioning process. The holding cost by month report is an excellent scorecard that shares the "why" when tackling bottlenecks that add non-value-added time to your reconditioning processes.

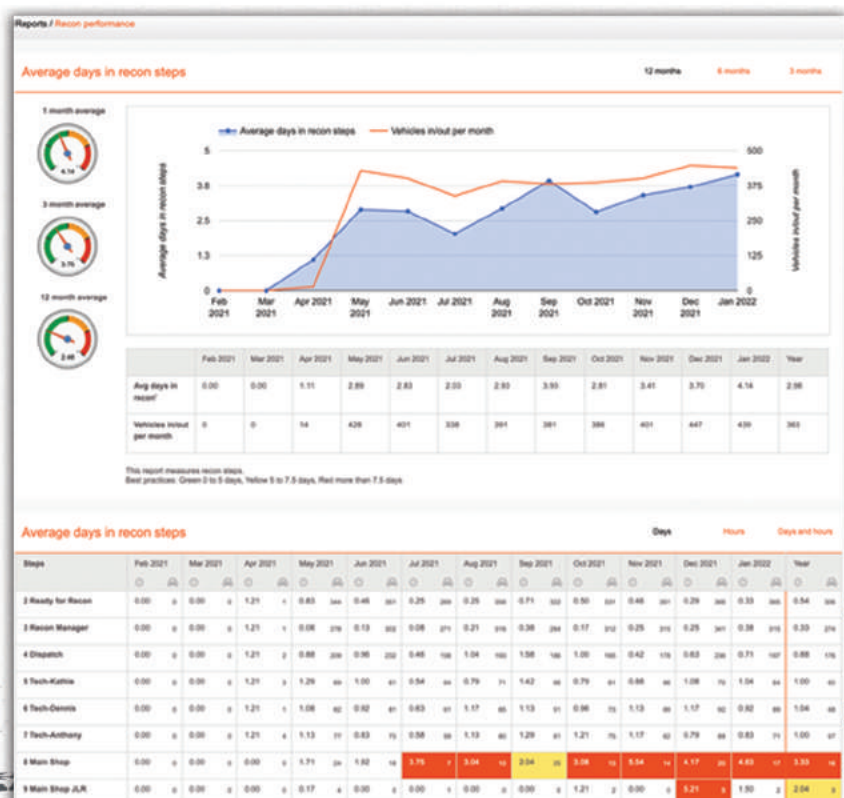


See a condensed list of vehicles on the frontline that still have work to be completed.

Step	Stock No.	Vehicle	Needs estimate	Pending Approval	Approved	QC Recheck
17 Frontline (3)	C22399B	2019 Toyota Tacoma TRD Offroad Quicksand	1	0	0	0
	P12342	2017 Land Rover Range Rover 3.0L V6 Supercharged HSE Black	0	0	6	0
	X22303B	2018 BMW 4 Series 430i Gran Coupe	1	0	0	0

[illegible]

Understand what you're spending, what's getting approved, and what's getting declined.



A heat sheet showing average days breakdown by step by vehicle. Color triggers highlight areas of opportunity.

# GROUP REPORTING

## GROUP REPORTING

We offer group-level reporting for dealer groups. Reporting at the group level includes:

### ENTERPRISE SUMMARY REPORT

This new report provides automotive group leadership and members with a store-by-store comparison all in one comprehensive view with a single login. The report allows users to view all inventory, recon phases, efficiencies and inefficiencies on the group level.

### Enterprise Workflow Summary Step Breakdown

OverviewDetails viewApprovalsFormsVendorsReportsSetupHelpAdmin											
Reports / Enterprise workflow summary											
Run report											
Step breakdownCount of vehicles grouped by enterprise step name											
Total vehicles	%	DIS yellow	DIS red	Enterprise label	McGinn Recon MAIN	McGinn Greenville Chevrolet Buick GMC	McGinn Toyota Greenville	McGinn Volvo Metro Greenville			
2,935	100%	141	156	ALL	170   100%	115   100%	108   100%	60   100%			
55	2%	5	4	Detail	4   2%	6   5%	3   3%	2   3%			
40	1%	4	4	Marketing	1   1%	1   1%	1   1%	0   0%			
458	16%	62	97	Mechanical	24   14%	10   9%	4   4%	13   22%			
33	1%	4	20	Cosmetic	0   0%	1   1%	3   3%	0   0%			
2,346	80%	66	28	Retail	141   83%	97   84%	97   90%	45   75%			
3	0%	0	3	Other	0   0%	0   0%	0   0%	0   0%			
	0%	0	0	Unknown	0   0%	0   0%	0   0%	0   0%			
418	0%	44	110	Intake	23   0%	10   0%	23   0%	1   0%			
19	0%	1	8	Other	0   0%	0   0%	3   0%	0   0%			
5	0%	0	3	Unknown	0   0%	0   0%	0   0%	0   0%			
	0%	0	0	Mechanical	0   0%	0   0%	0   0%	0   0%			

Additionally, the report allows users to view:

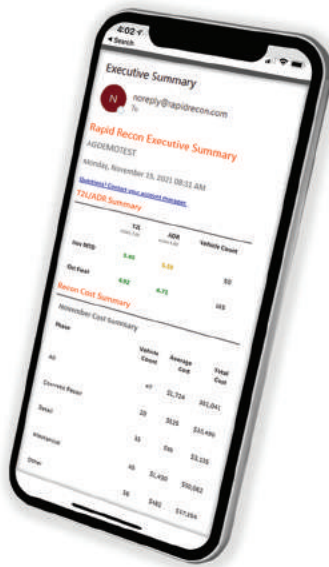
- Group averages by reconditioning phase
- Real-time phase bottlenecks
- Which stores are hitting group-level KPI's
- Opportunities for process changes with real metrics to test and review those changes on the group level.

### Enterprise Workflow Summary

Workflow summarySummary of vehicles grouped by availability and completion status					
Totals	Enterprise summary	McGinn Recon MAIN	McGinn Greenville Chevrolet Buick GMC	McGinn Toyota Greenville	McGinn Volvo Metro Greenville
2,935	Inventory	170	115	108	60
5	Waiting to arrive	0	0	0	0
543	Onsite	29	18	11	14
41	Offsite	0	0	0	1
2,346	Completed	141	97	97	45
80%	% Completed	83%	84%	90%	75%
728	Completed MTD	65	20	22	9
2,821	Completed pace	252	78	85	35



# GROUP REPORTING



## EXECUTIVE SUMMARY EMAIL

An email-only report that provides a top-level view of the dealership. This is a great overview for both hands-off and active managers within the system. Designed to be mobile friendly for on-the-go viewing.

- **T2L/ADR Header** - Current scoreboard numbers
- **Recon Cost Summary** - Recon costs rolled up by phases for the current and previous month
- **Vehicle Snapshot** - Shows where in the process your vehicles are - waiting for recon, in recon, frontline, or other end step
- **Color Trigger Summary** - How many vehicles are displaying yellow or red color triggers per step
- **Days in DMS Summary** - Vehicle counts based on age, per step - allows you to quickly see where in the process aged vehicles are

## GROUP COST TO SALES

Understand the month-over-month reconconditioning spend by vehicle and see it store-over-store.

Overview

Details view

Approvals

Vendors

Reports

Setup

Help

Admin

Reports / Group cost to sales

6 month avg

12 month avg

24 month avg

Run report

6 months avg				McGinn Auto Group		Jun 22 Preliminary*		Dec 21 Preliminary*		Nov 21 Preliminary*		Oct 21 Preliminary*	
# of vehicles	Avg cost to sales	Dealership	End step	# of vehicles	Avg cost to sales	# of vehicles	Avg cost to sales	# of vehicles	Avg cost to sales	# of vehicles	Avg cost to sales	# of vehicles	Avg cost to sales
<input checked="" type="checkbox"/>	1161	\$406	McGinn Toyota of Charleston	Frontline	100	\$392	108	\$327	106	\$379	243	\$429	
<input checked="" type="checkbox"/>	473	\$309	McGinn Honda Beaufort	Frontline	122	\$895	148	\$899	93	\$833	89	\$885	
<input checked="" type="checkbox"/>	335	\$845	McGinn Dodge/Dodge	Frontline	49	\$881	71	\$819	54	\$885	85	\$891	
<input checked="" type="checkbox"/>	308	\$734	McGinn Toyota of Beaufort	Photo	112	\$821	69	\$878	54	\$878	56	\$753	
<input checked="" type="checkbox"/>	704	\$827	McGinn Honda	Frontline	125	\$870	142	\$740	118	\$737	79	\$881	
<input checked="" type="checkbox"/>	309	\$870	McGinn Kia	Frontline	52	\$787	44	\$728	49	\$858	47	\$883	
<input checked="" type="checkbox"/>	495	\$1,081	McGinn Hyundai	Frontline	114	\$1,420	135	\$1,402	108	\$1,021	104	\$746	
<input checked="" type="checkbox"/>	538	\$1,424	McGinn Ford Lincoln of Charleston	Frontline	79	\$2,070	88	\$1,839	94	\$1,394	80	\$1,584	
<input checked="" type="checkbox"/>	461	\$1,883	McGinn Porsche of Charleston	Frontline	71	\$1,887	88	\$1,424	112	\$2,338	164	\$1,832	
<input checked="" type="checkbox"/>	583	\$1,529	McGinn Jaguar of Charleston	Frontline	94	\$2,350	154	\$1,938	87	\$1,875	104	\$1,829	
	5822	\$986	Monthly Group Averages		884	\$1,371	1082	\$1,072	938	\$1,064	1048	\$1,085	

\*Preliminary: All vehicles from the selected reporting month have NOT been sold.

Final: All vehicles from the selected reporting month have been sold.

\*Preliminary: All vehicles from the selected reporting month have NOT been sold. Flag: All vehicles from the selected reporting month have been sold.

Reports / Group T2L and ADR averages										
6 month avg 12 month avg 24 month avg Run report										
Group T2L and ADR										
T2L	ADR	Dealership	End step	Aug 2022 (MTD)*	Jul 2022	Jun 2022	May 2022	T2L	ADR	Dealership
4.39	954	1.13	889	1.26	McGinn Ford	Frontline	5.98	97	4.77	95
5.91	929	6.77	521	2.14	McGinn Kia	Frontline	8.78	45	5.35	45
9.51	1280	7.37	1285	2.14	McGinn Chevrolet	Frontline	7.07	108	5.08	108
10.11	300	7.23	490	2.88	McGinn Chevrolet San Diego	Frontline	8.97	33	6.45	33
10.15	907	8.77	470	1.38	McGinn Volvo	Frontline	8.67	17	4.93	25
10.92	483	1.78	483	8.14	McGinn Ram North	Frontline	7.87	103	1.84	103
11.88	101	8.18	101	3.79	McGinn Ram South	Frontline	8.85	2	5.38	2
12.02	100	8.20	100	3.82	McGinn BestCars	Frontline	8.12	1	3.81	1
10.00	4134	6.68	4079	3.32	Monthly Group Averages		7.30	408	6.75	408

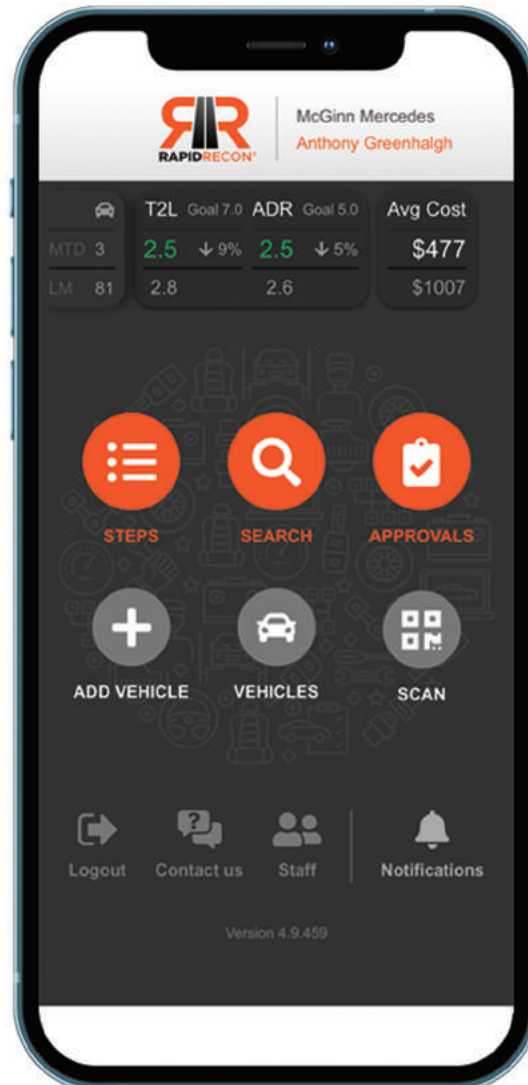
## GROUP T2L and ADR

T2L and average days in reconconditioning are vital measurements. See a month-by-month and store-over-store comparison of your group performance. Month-to-date and total vehicle counts have been added. Compare MTD trajectory and vehicle counts contributing to numbers across all stores in the group.

# MOBILE

## THE RAPID RECON MOBILE APP

We understand that in the auto industry you can't always be in front of your computer. Our mobile app allows you to access Rapid Recon no matter where you are.



Home Screen

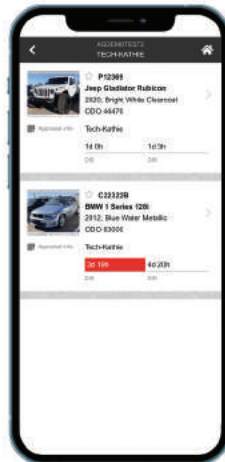
## The RapidRecon App



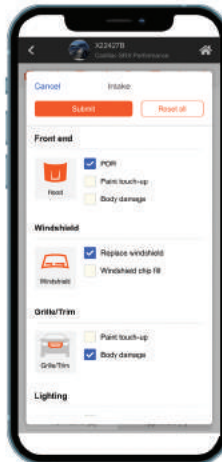




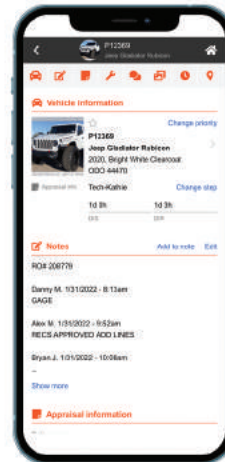
Steps Menu



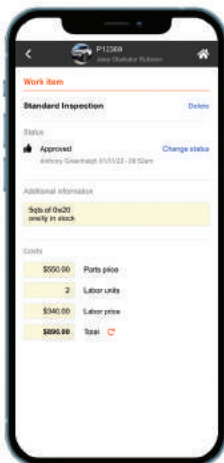
Vehicle Selector



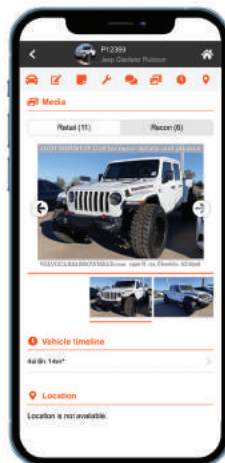
Intake Form



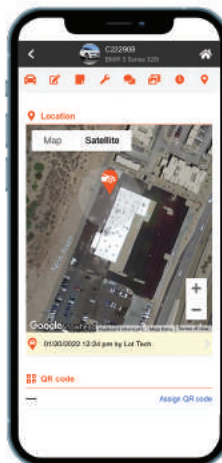
Vehicle Details



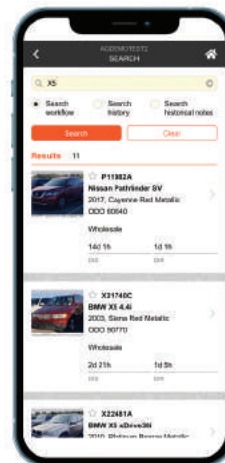
Work Item Detail



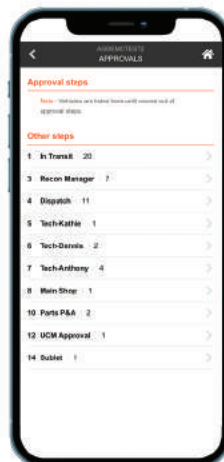
Reconditioning Images



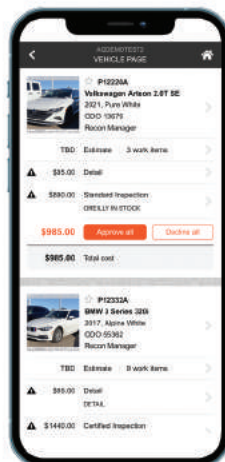
Geo Tagging



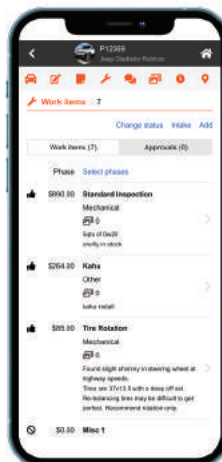
Custom Search



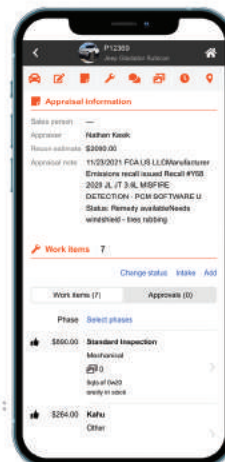
Pending Approvals Menu



Approvals View



Work Items

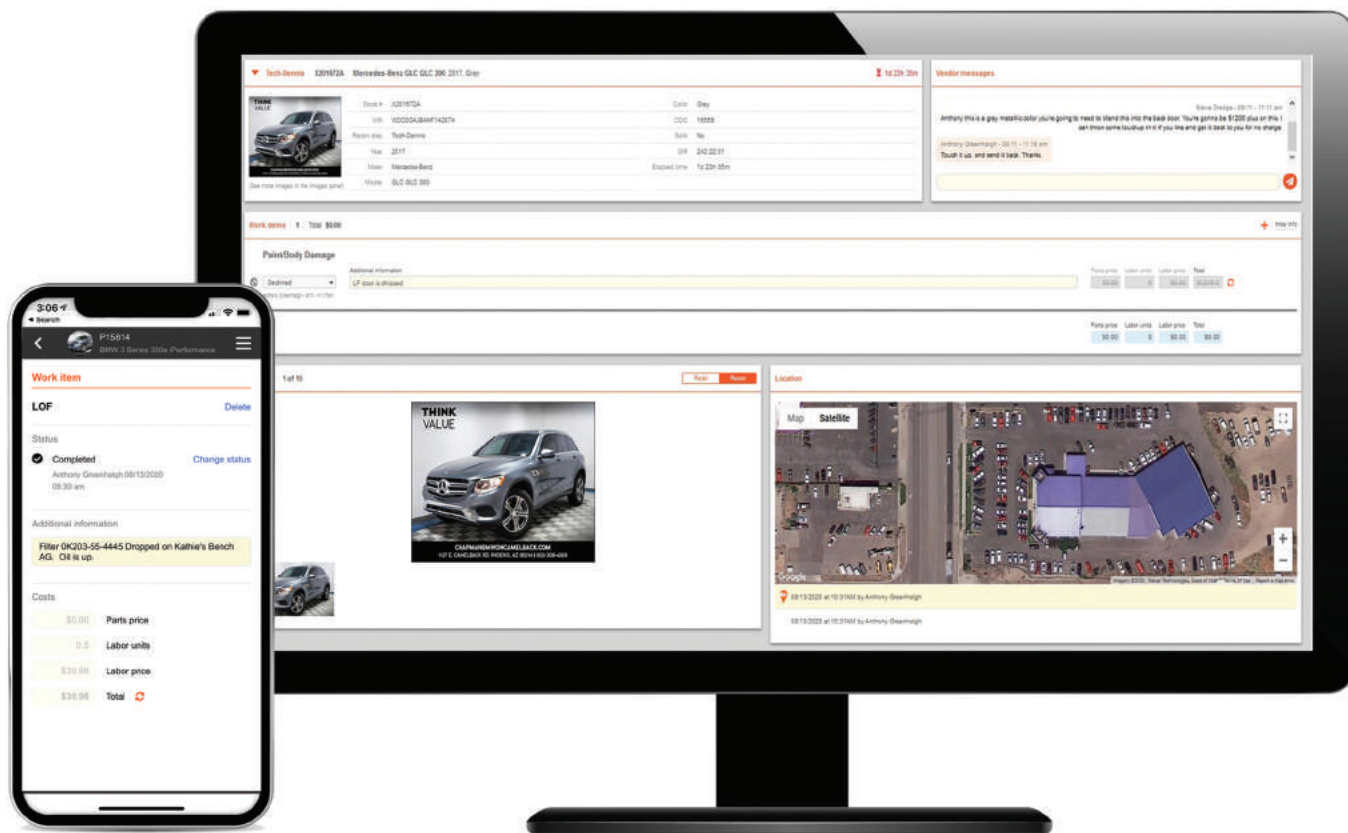


Notes

\*See Used Vehicle Inspection for mobile on page 12



# VENDOR ADVANTAGE



## VENDOR ADVANTAGE

Vendor Advantage is the industry's most advanced dealer/vendor communication tool. The application was designed to keep vendor work moving and the dealer in the know, with minimal effort for both parties. Vendor Advantage allows both the dealer and the vendor to work effectively and quickly to accomplish mutual goals.

**How do you maintain total control and visibility of the reconditioning steps within your dealership when outside vendors are an integral part of the processes?**

# VENDOR ADVANTAGE

## VENDOR ADVANTAGE IS:

- Complementary service for Rapid Recon customers
- Available on mobile or desktop
- Mutually beneficial product for vendors and dealers and allows vendors to still maintain their own internal processes
- Each vehicle has its own chat thread
- Assign and alert vendors to work with detailed vehicle information without ever leaving the Rapid Recon platform. Vendor Advantage creates an alert as soon as the Rapid Recon customer creates the work item
- Great for use with external paintless dent repair, glass repair, tire repair, detailing, etc.
- Shows information ONLY relevant to the vendor and the vehicles they are assigned.
- Location of the vehicle, images, vehicle condition photos, work items the vendor is being asked to repair, does it need an estimate, how long has it been in recon
- Everything is time and date stamped to create more accountability from your vendors

The screenshot displays the Vendor Advantage web application interface. At the top, there's a header with the Rapid Recon logo and navigation tabs: Overview, Details view, Approvals, Vendors (selected), Reports, Setup, and Help. Below the header, a summary bar shows metrics like T2L, Goal 7.0, ADR, Goal 5.0, and Avg Cost \$477. The main content area is titled 'Vendors / Vendor's view' and shows a list of vehicles with columns for Stock #, VIN, Vehicle, Step, Media, Work Items, Priority, QC check, Needs estimate, DIR, and a status icon. The list includes vehicles like a Jeep Grand Cherokee Laredo, a GMC Yukon Denali, and a Chevrolet Malibu. Below the list, there's a detailed view for a specific vehicle (N1820297A, Jeep Grand Cherokee Laredo). This view includes vehicle information (Stock #, VIN, Color, ODO, Recon step, Year, Make, Model), a 'Vendor messages' section with a chat thread, and a 'Work Items' section showing a 'Paint Touch Up' task with a total cost of \$249.00. At the bottom, there are several photos of the vehicle showing the areas being worked on.

Stock #	VIN	Vehicle	Step	Media	Work Items	Priority	QC check	Needs estimate	DIR	Status
N1820297A	1CARJFAGGFCB83785	Jeep Grand Cherokee Laredo, 2015, Deep Cherry Red Crystal Pearlcoat, ODO 121730	Parts P&A	8 / 11	1		✓		23h 22m	8m
P12362	1GK51CK6JUR321247	GMC Yukon Denali, 2016, White Frost Tricoat, ODO 41048	Recon Manager	0 / 11	2		✓		23h 29m	9m
X22507B	1G12B55T3LF025149	Chevrolet Malibu LS, 2020, ODO 48867	Recon Manager	0 / 4	1		✓		1d 0h	9m
B12223A	WBA8C1C0306010841	BMW 3 Series 330i, 2017, Alpine White, ODO 82363	Recon Manager	8 / 8	1		✓		3d 1h	10m

**Vehicle Information** N1820297A Jeep Grand Cherokee Laredo, 2015, Deep Cherry Red Crystal Pearlcoat

**Vendor messages**

Anthony Greenhalgh - 02/01/22 - 11:30 am  
 Craig, this has rock chips and lots of scratches. Let me know if you can just do a complete buff, and a full touch up.

**Work Items** 2 Total \$249.00

**Paint Touch Up** Cosmetic Repair

Additional information  
 Full Buff, and Touch up

Total \$249.00

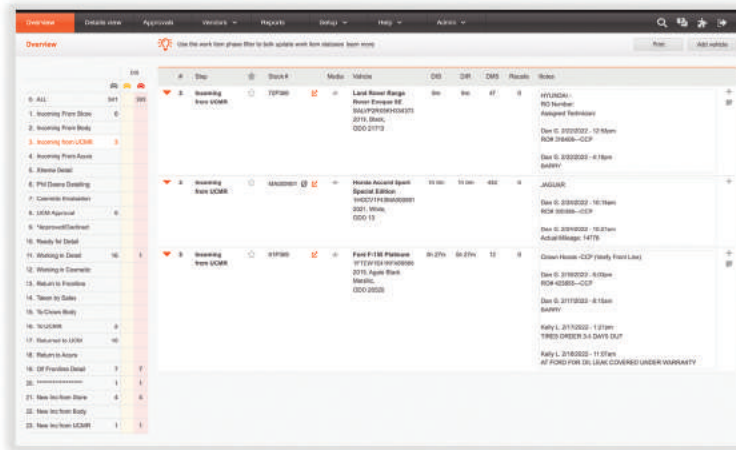
Approved  
 Anthony Greenhalgh - 201/02 - 11:27am

Images showing the vehicle condition and work items:

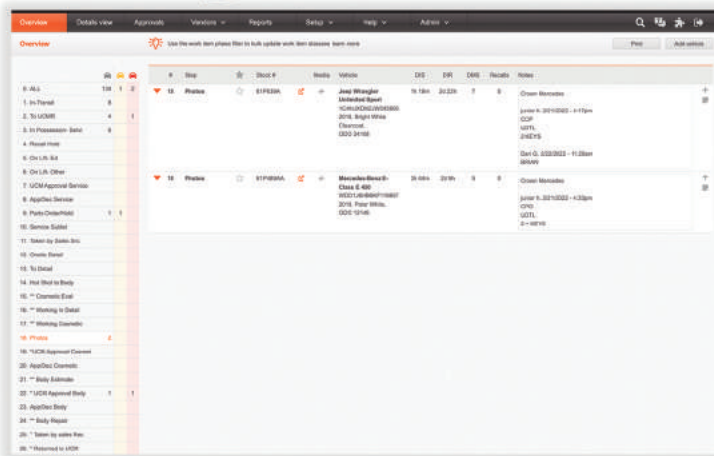
# BRIDGING

## RECONDITIONING CENTER BRIDGING

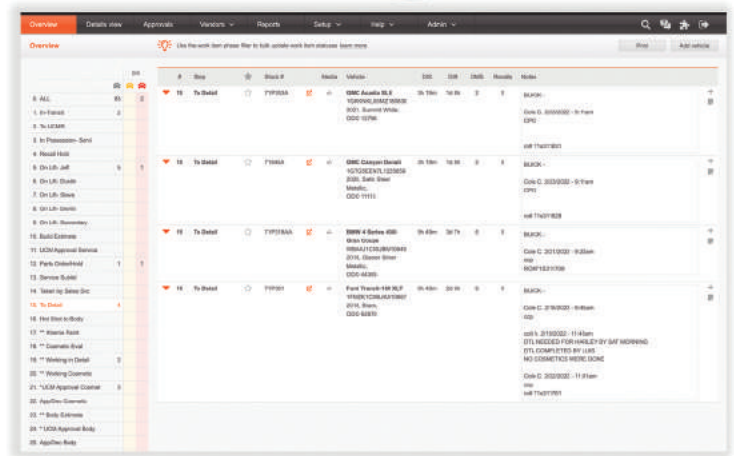
### RECON CENTER



The screenshot shows the RECON CENTER software interface. It features a sidebar on the left with a list of vehicles and their status. The main area displays a table with columns for Step, Stock #, Make, Vehicle, DOD, DRI, DMS, Results, and Notes. The table lists several vehicles, including a 2015 Hyundai Tucson, a 2015 Jeep Cherokee, and a 2015 Ford Focus. The status of each vehicle is indicated by a color-coded icon (green for good, yellow for fair, red for poor).



The screenshot shows the BRIDGING TO STORE software interface. It features a sidebar on the left with a list of vehicles and their status. The main area displays a table with columns for Step, Stock #, Make, Vehicle, DOD, DRI, DMS, Results, and Notes. The table lists several vehicles, including a 2015 Hyundai Tucson, a 2015 Jeep Cherokee, and a 2015 Ford Focus. The status of each vehicle is indicated by a color-coded icon (green for good, yellow for fair, red for poor).



The screenshot shows the BRIDGING FROM STORE software interface. It features a sidebar on the left with a list of vehicles and their status. The main area displays a table with columns for Step, Stock #, Make, Vehicle, DOD, DRI, DMS, Results, and Notes. The table lists several vehicles, including a 2015 Hyundai Tucson, a 2015 Jeep Cherokee, and a 2015 Ford Focus. The status of each vehicle is indicated by a color-coded icon (green for good, yellow for fair, red for poor).

### BRIDGING TO STORE

### BRIDGING FROM STORE



# BRIDGING

## RECONDITIONING CENTER BRIDGING

Dealer groups are everywhere, and at Rapid Recon we recognize the need for fluidity when reconditioning vehicles. With Rapid Recon bridging, dealers can easily maintain control and provide accountability at each store level. Rapid Recon seamlessly integrates all the group's stores with a centralized reconditioning facility. The store-level only sees their vehicles, while the reconditioning center simultaneously mirrors features, and manages vehicles from all stores in one centralized system.

### RECONDITIONING CENTER BRIDGING BENEFITS INCLUDE:

**SEAMLESS INTEGRATION  
BETWEEN STORES**

**AUTOMATED DIRECT COMMUNICATION  
BETWEEN THE RECONDITIONING  
FACILITY AND EACH STORE'S UNIQUE  
DECISION MAKERS**

**MIRRORED WORKFLOW AT EACH  
UNIQUE STORE LEVEL TO MONITOR  
THE PROGRESS OF THEIR VEHICLES  
AT THE RECONDITIONING FACILITY**

**GROUP LEVEL VENDOR MANAGEMENT  
WHERE VENDORS MANAGE ALL THE  
GROUPS VEHICLES IN ONE SYSTEM**

# RECON CONNECT™

## RECON CONNECT™

Recon Connect is a complementary browser extension for all Rapid Recon customers. The extension is compatible with both Google Chrome and Microsoft Edge. The Recon Connect Browser Extension allows you to interact with Rapid Recon on the platforms you already use everyday. These include but are not limited to inventory management systems, appraisal software, CRMs, dealer websites and more!

# **RECON** **CONNECT**™



Available in the  
Chrome Web Store

## How It Works:

- 1) Visit the Chrome Extension Store to locate and install the extension in your browser
- 2) Click on the extension icon and make sure that you are logged into Rapid Recon
- 3) When on websites that have VINs that are active in your Rapid Recon system, the VIN will turn orange on your screen
- 4) If the VIN is orange, you are able to hover over the VIN with your mouse and a small pop-up window will appear with a snapshot of the Rapid Recon information about the vehicle **A**
- 5) For more detailed information click on the VIN and a slider will appear from the right side of the screen with additional details **B**
- 6) Clicking on the orange 'View Vehicle Details' button at the bottom of the slider will take you to that vehicle's profile within the Rapid Recon software **C**

# RECON CONNECT™





# OEM WINDOW STICKERS

AUTHENTIC OEM MSRP's INTEGRATE WITH

**RECON**CONNECT™

POWERED BY  iPacket®



**APPRAISE WITH ACCURACY. SELL WITH CONFIDENCE.**

Original window stickers/OEM build sheets are now accessible through the plug-in with a paid subscription to Rapid Recon OEM window sticker pull.

## \*DATA INTEGRITY DISCLAIMER - NOT ALL ADVERTISED OEM DATA IS CREATED EQUAL

Data integrity is the overall accuracy, completeness, and consistency of vehicle data. Rapid Recon's authentic OEM MSRP's powered by iPacket® manages over 30 OEM sticker automations and over 10 million OEM MSRP documents, which comes with an enormous amount of responsibility. Misrepresenting a vehicle with "Dirty Data" can be costly to trade appraisals, pricing, and potential legal recourse.

*iPacket® ONLY provides MSRP data directly from automotive OEM integrations and NEVER purchases MSRP/ Original Window Sticker data from third-party data providers. NEVER take a third-party's word that a vehicle's Original Window Sticker / Build Sheet data is accurate without verifying for yourself.*

# OEM WINDOW STICKERS

RAPID RECON AUTHENTIC OEM MSRP's

POWERED BY  iPacket®

INTEGRATED WITH TOP MANUFACTURERS



We've partnered with the industry's best to bring you OEM Window Sticker/Vehicle Build Sheet automation that integrates with nearly EVERY vehicle manufacturer to autoload unedited, original window stickers or OEM build sheets for your car dealership's vehicle inventory.

# RECON INSPECT™

## RECON INSPECT™

Recon Inspect is a web-based inspection portfolio designed for used car reconditioning when using Rapid Recon. A great deal of consideration went into time-saving efforts when designing Recon Inspect, focusing on technician efficiency, communication, and transparency.

## PRODUCT HIGHLIGHTS

- Technicians can quickly fill out used vehicle inspections with bulk status updating
- Technicians can digitally sign and submit used vehicle inspections from mobile devices
- Technicians and managers have real time optics into current progress of used vehicle inspections
- Use the form viewer to manage submitted used vehicle inspections, to print, download, and more
- Publish dealer branded digital inspection forms online through DVP integration

# RECON INSPECT™

USED VEHICLE INSPECTION				
		Dealership name <b>MCGINN CHEVROLET OF GREENVILLE</b>	RO # 12345	
		Date inspected <b>11/23/2021</b>	Stock # T21004A	
		Tech name <b>John Smith</b>	VIN 1FMCU63739K321004	
		I verify that all mechanical items have been inspected and/or repaired	Make Ford	
Signature <i>John Smith</i>		Model Escape XLT	Year 2009	
		Mileage 12345		
Pass	Fail	N/A	Complete	
<b>ROAD TEST</b>				
1. Starter operation on cold start				
2. Engine operation				
3. Noise or vibration when idling				
4. Vehicle acceleration				
5. Vehicle drivability				
6. Engine operating temperature				
7. Performance of transmission (manual/automatic)				
8. Clutch				
9. CV joint/drive axle noise (full turn left/right)				
10. ABS/braking operation				
11. Horn operation				
12. Wheel vibration				
13. Cruise control operation				
14. Speedometer operation				
15. Odometer operation				
16. Wind noise/rattles				
Pass	Fail	N/A	Complete	
<b>UNDER THE HOOD</b>				
17. Perform an oil change				
18. Transmission fluid level and condition				
19. Battery performance _____ CCA				
20. Drive belt condition				
21. Coolant level and condition				
22. Water pump for condition, leaks, and noise				
23. Radiator for condition and corrosion				
24. Engine air filter for condition				
25. Engine mounts for damage				
26. Brake fluid level and condition				
27. Clutch fluid level and condition				
28. Power steering fluid level and condition				
29. Washer fluid level and condition				
Pass	Fail	N/A	Complete	
<b>WHEELS AND TIRES</b>				
30. Tire condition, damage and tread depth				
31. Tire depth LF _____/32 RF _____/32 LR _____/32 RR _____/32				
32. Spare				
33. Wheels are correct size and condition				
34. Wheel bearing condition				
35. Wheel lug nuts (all present and proper torque)				

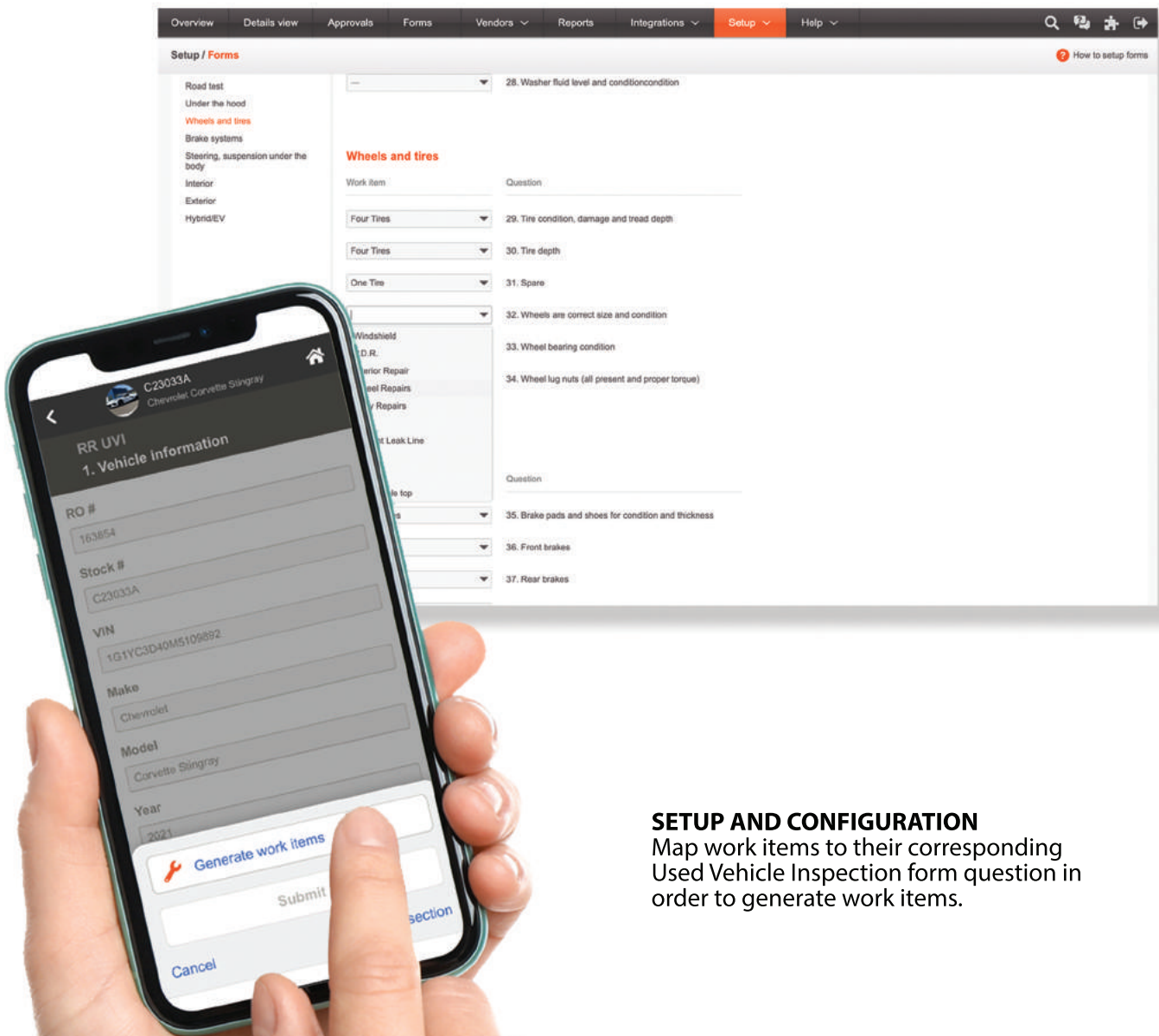






## DID YOU KNOW...

Rapid Recon automatically adds work items to failed questions in the Used Vehicle Inspection form?



## SETUP AND CONFIGURATION

Map work items to their corresponding Used Vehicle Inspection form question in order to generate work items.

# RECON EDGE



## **RECON EDGE**

Recon Edge is an onsite, tailored evaluation and improvement of your reconditioning processes, led by our top-tier Performance Management Team, available exclusively for Rapid Recon customers.

The program is a unique one-on-one master-level performance efficiency troubleshooting service from Rapid Recon. Recon Edge diagnoses and solves shop time inefficiencies, workflow maladies, personnel performance challenges and untapped profitability hiding in plain sight.

## **WHAT IS INCLUDED?**

- Pre-trip prep call with management
- In-depth assessment of your reconditioning process
- 2+ days of dedicated on-site attention
- One-on-one time spent coaching all involved staff
- Industry best-practice evaluation and advisement
- Efficiency improvement strategy
- In-person visit summary, covering accomplished and future goals
- Continued monitoring of the use of Rapid Recon tools and features
- Future recon reviews to keep you on track

*Do you know where your reconditioning bottlenecks are?*

*Do you desire to lower your time to line and increase your speed to sale to better meet consumer demand and enjoy better gross profits?*

*Are you wanting to know where your difficulties lie within your process and how to rectify them?*

## MEET OUR PERFORMANCE MANAGERS



DAN ANTON



DUSTIN JONES



JENNIFER MARSZALEK



BRADLEY ORR



SAM WINSKY

10  
YEARS OF AUTOMOTIVE  
EXPERIENCE

16  
YEARS OF AUTOMOTIVE  
EXPERIENCE

25  
YEARS OF AUTOMOTIVE  
EXPERIENCE

32  
YEARS OF AUTOMOTIVE  
EXPERIENCE

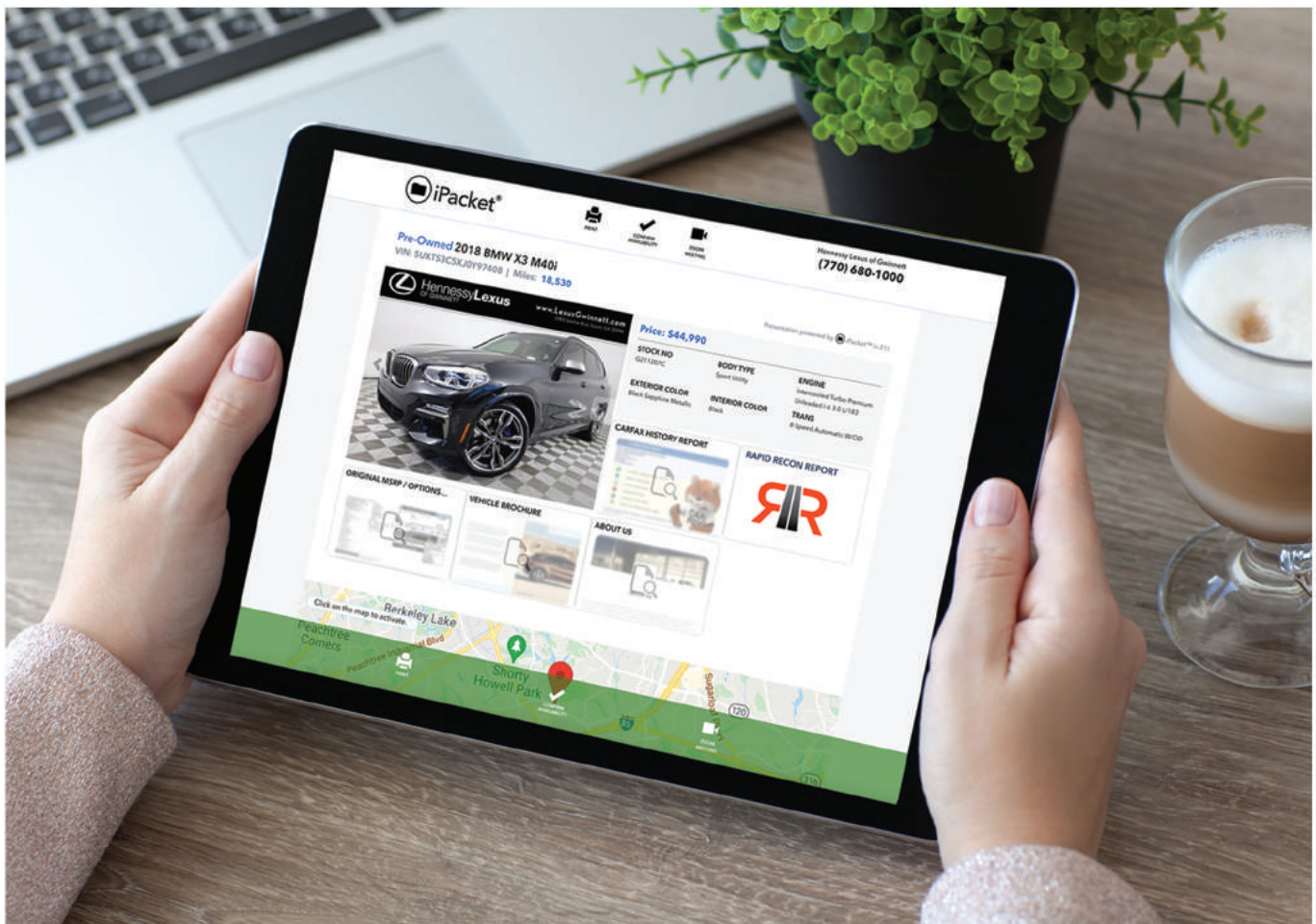
27  
YEARS OF AUTOMOTIVE  
EXPERIENCE



# DIGITAL VEHICLE PORTFOLIO (DVP)

PARTNERING TOGETHER TO BRING YOU THE  
TOOLS YOU NEED FROM THE BUSINESSES YOU TRUST.

**RAPIDRECON™**



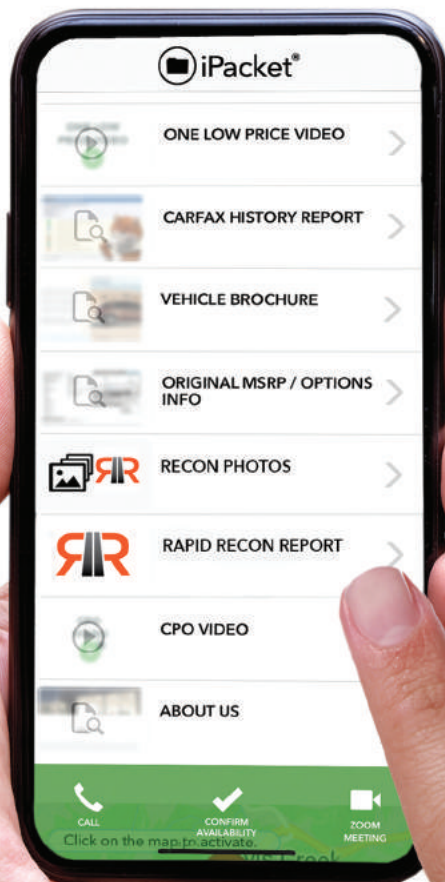
# DIGITAL VEHICLE PORTFOLIO (DVP)

How do you show a customer the added value of your reconditioning efforts?

How do you empower digital customers and build trust with a transparent buying experience from day one?

## DIGITAL VEHICLE PORTFOLIO FEATURES:

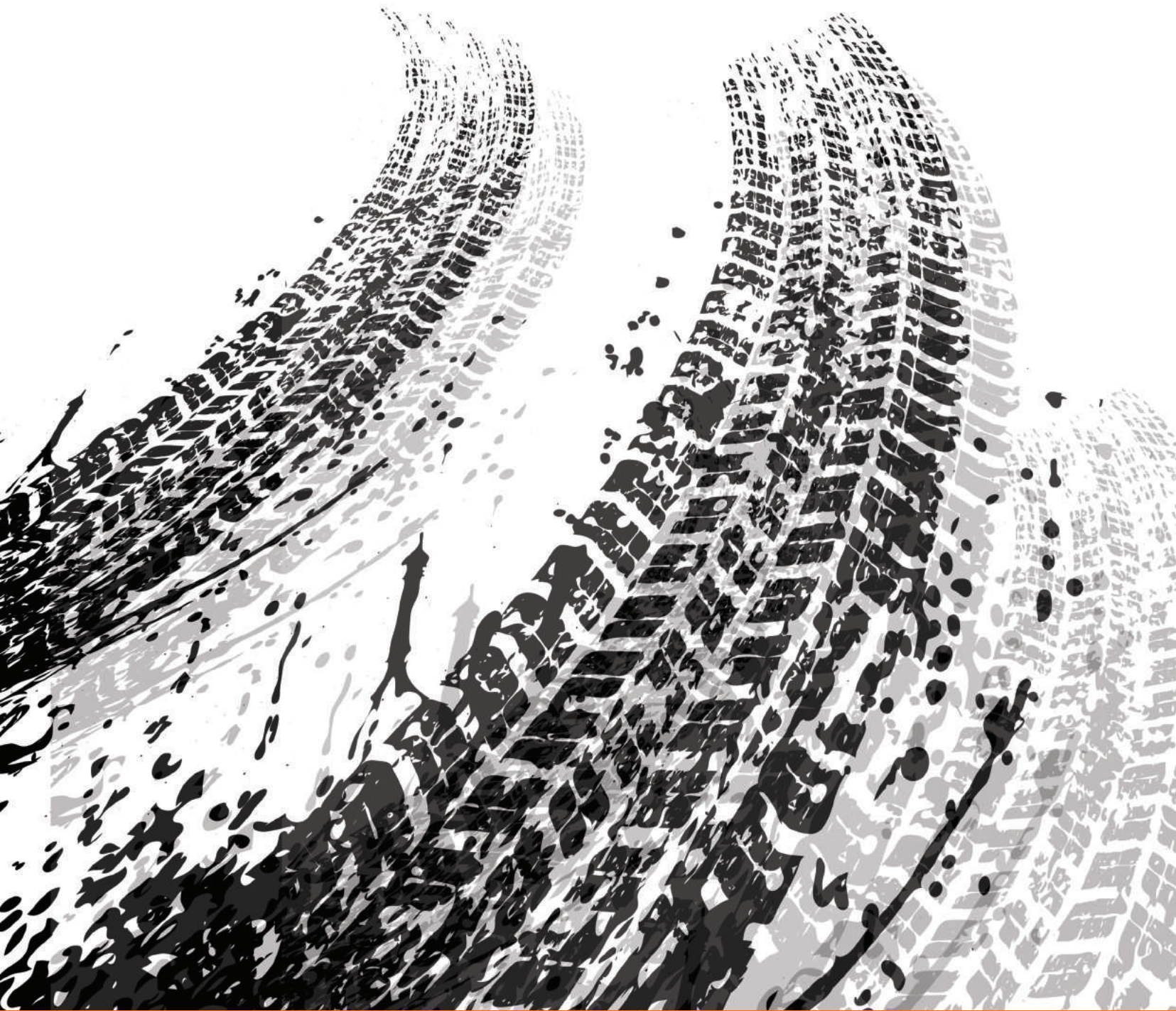
- Learn the full history of the car in one place
- Information right from Rapid Recon to show all of the hard work a dealer put into reconditioning a vehicle
- Includes Vehicle History Report, Rapid Recon Report, Recon Photos, Original MSRP Options and Info, Window Sticker – all seamlessly integrated into a dealers website.
- Accessible on desktop, tablet or mobile
- Generating and presenting Digital Vehicle Portfolios is 100% automated, requiring no scanning, no uploading and no printing.



The DVP powered by iPacket, provides everything discerning shoppers want to know about a vehicle, including what is included in reconditioning, window sticker and more. Provide buyers with detailed information on your preowned inventory right on your own website.



Connect what you expect.



**RR RAPIDRECON™**